Comprehensive Course in Strategic Financial Leadership for Mid-Level Managers

9 – 20 May 2027
Tunis (Tunisia)



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Ref: 3255870_354336 **Date:** 9 – 20 May 2027 **Location:** Tunis (Tunisia) **Fees:** 7600 GBP

Introduction

In today's dynamic business environment, financial leadership has become a core competency for managers responsible for delivering organizational performance and supporting strategic growth. Mid-level managers are increasingly expected to make financially sound decisions, optimize resource utilization, manage budgets effectively, and contribute to organizational strategy through informed financial analysis.

The Strategic Financial Leadership for Mid-Level Managers course is designed to provide participants with a practical understanding of financial management principles, strategic planning, budgeting, financial analysis, performance measurement, and risk management. The course enables managers to interpret financial information, evaluate organizational performance, support executive decision-making, and align financial strategies with business objectives.

Participants will develop the knowledge required to improve financial accountability, strengthen leadership capabilities, manage financial risks, and contribute more effectively to sustainable organizational growth through strategic financial leadership.

Course Objectives

By the end of this training course, participants will be able to:

- Understand the principles of strategic financial leadership and its impact on organizational performance.
- Interpret financial statements and evaluate organizational financial performance.
- Apply financial analysis techniques to support strategic decision-making.
- Develop and manage budgets aligned with organizational priorities.
- Improve resource allocation and financial efficiency.
- Apply forecasting techniques for operational and strategic planning.
- Identify financial risks and implement appropriate mitigation strategies.
- Monitor financial performance using key financial indicators and performance metrics.
- Communicate financial information effectively to senior management and stakeholders.
- Strengthen financial accountability within departments and project teams.
- Integrate financial planning with business strategy and organizational objectives.
- Support long-term organizational growth through effective financial leadership.



Course Outlines

Day 1: Strategic Financial Leadership Fundamentals

- The role of financial leadership in organizational success.
- Responsibilities of mid-level managers in financial management.
- Financial leadership competencies.
- Financial decision-making principles.
- Organizational strategy and financial performance.
- Ethics and accountability in financial leadership.
- Creating value through financial management.

Day 2: Finanical Statements and Business Performance

- Understanding financial statements.
- Income Statement analysis.
- Balance Sheet interpretation.
- Cash Flow Statement analysis.
- Financial reporting fundamentals.
- Financial performance indicators.
- Measuring organizational financial health.

Day 3: Financial Analysis for Decision-Making

- Financial ratio analysis.
- Profitability analysis.
- Liquidity and solvency assessment.
- Cost analysis and cost behavior.
- Break-even analysis.
- Financial trend analysis.
- Supporting management decisions through financial analysis.

Day 4: Budgeting and Resource Management

- Budget planning principles.
- Operating and capital budgets.
- Budget preparation techniques.
- Resource allocation strategies.
- Budget monitoring and control.
- Variance analysis.
- Improving financial efficiency.



Day 5: Financial Forecasting and Strategic Planning

- Financial forecasting techniques.
- Revenue forecasting.
- Cost forecasting.
- Cash flow forecasting.
- Scenario planning.
- Strategic financial planning.
- Aligning financial plans with organizational strategy.

Day 6: Financial Risk Management

- Financial risk identification.
- Strategic and operational financial risks.
- Credit and liquidity risks.
- Market and economic risks.
- Risk assessment methodologies.
- Risk mitigation strategies.
- Building financial resilience.

Day 7: Performance Measurement and Financial Control

- Financial performance management.
- Key Performance Indicators KPIs.
- Balanced Scorecard concepts.
- Performance dashboards.
- Financial monitoring systems.
- Internal financial controls.
- Continuous performance improvement.

Day 8: Strategic Decision-Making and Business Finance

- Financial decision-making models.
- Capital investment evaluation.
- Cost-benefit analysis.
- Business case development.
- Investment appraisal techniques.
- Financial implications of strategic decisions.
- Supporting organizational growth initiatives.



Day 9: Leadership Communication and Financial Influence

- Communicating financial information effectively.
- Presenting financial reports to senior leadership.
- Data visualization for financial reporting.
- Influencing strategic decisions through financial insights.
- Stakeholder communication.
- Building financial accountability across teams.
- Leading financial discussions with confidence.

Day 10: Strategic Financial Leadership and Organizational Excellence

- Integrating financial leadership into organizational strategy.
- Financial governance principles.
- Corporate performance improvement.
- Driving financial accountability.
- Developing a financial leadership mindset.
- International best practices in strategic financial leadership.
- Future trends in financial management and organizational leadership.

Why Attend This Course: Wins & Losses!

- Develop a strategic understanding of financial leadership and its role in organizational success.
- Strengthen financial analysis and interpretation skills.
- Improve budgeting, forecasting, and resource management capabilities.
- Enhance decision-making using financial data and performance metrics.
- Increase confidence in presenting financial information to executives.
- Improve financial planning and organizational performance management.
- Strengthen financial governance and accountability.
- Identify and manage financial risks more effectively.
- Support strategic initiatives through sound financial leadership.
- Contribute to sustainable organizational growth and long-term business success.

Conclusion

Strategic financial leadership is an essential competency for managers responsible for achieving organizational objectives and driving sustainable business performance. Organizations increasingly rely on leaders who can combine financial knowledge with strategic thinking to improve operational efficiency, manage risks, optimize resources, and support informed decision-making.

This course provides participants with a comprehensive understanding of strategic financial management, financial analysis, budgeting, forecasting, performance measurement, governance, and leadership principles. By developing these capabilities, participants will be better equipped to strengthen financial performance, enhance organizational accountability, and contribute effectively to long-term business success through sound financial leadership.

