Telecommunication Wholesale Agreement Laws

28 December 2026 – 1 January 2027
Düsseldorf (Germany)



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Introduction

This advanced training course on Telecommunication Wholesale Agreement Laws provides participants with a comprehensive understanding of the legal frameworks that govern wholesale telecommunications. Covering a wide range of key topics, this course equips professionals in telecommunications law and policy with the knowledge and skills required to navigate the complex landscape of telecommunications regulations and wholesale agreements.

Participants will explore telecommunications law, regulation, and wholesale agreement frameworks at both national and international levels. The course prepares them to address the challenges and opportunities in the wholesale telecommunications sector, whether they are telecommunications specialists, technicians, or legal professionals.

Course Objectives

This course aims to:

- Familiarize participants with the foundational principles of telecommunications law, focusing on wholesale agreements.
- Provide a comprehensive understanding of national and international regulatory frameworks for wholesale telecommunications products and services.
- Examine challenges in wholesale agreements within the telecommunications sector, including emerging technologies like 5G and IoT.
- Equip participants with practical tools for compliance, enforcement, and negotiation of wholesale agreements.
- Foster a collaborative learning environment through discussions, case studies, and interactive exercises to prepare participants for roles in telecommunications management, policy, and legal practice.

Course Outlines

Day 1: Fundamentals of Telecommunications Regulation and Wholesale Agreements

- Introduction to telecommunications regulation and wholesale agreements.
- Overview of regulatory authorities and their roles in managing wholesale telecommunications.
- Key legal principles shaping wholesale agreements.



Day 2: National Regulatory Frameworks and Wholesale Models

- Examination of national laws governing wholesale telecommunications agreements.
- Licensing, spectrum allocation, and interconnection obligations in wholesale contexts.
- Regulatory frameworks for wholesale competition and consumer protection.

Day 3: International Perspectives on Wholesale Agreements

- Exploration of international treaties and agreements impacting wholesale telecommunications.
- Cross-border regulatory challenges in wholesale frameworks.
- Case studies on international wholesale agreements and dispute resolution.

Day 4: Emerging Technologies and Wholesale Agreements

- Legal considerations for 5G, IoT, and enhanced telecommunications technologies in wholesale agreements.
- Data protection, privacy, and cybersecurity in the context of wholesale telecommunications.
- Regulatory approaches to innovation in wholesale telecommunications.

Day 5: Compliance, Enforcement, and Regulatory Advocacy in Wholesale Agreements

- Strategies for compliance and enforcement in wholesale agreements.
- Tools for auditing, negotiation, and risk management in wholesale frameworks.
- Role of stakeholders and policy advocacy in shaping the wholesale telecommunications landscape.

Why Attend this Course: Wins & Losses!

- Gain expertise in wholesale agreements within the telecommunications sector.
- Master national and international regulatory frameworks for wholesale agreements.
- Develop practical skills for negotiation, compliance, and enforcement in wholesale contexts.
- Explore how emerging technologies are impacting wholesale telecommunications.
- Prepare for roles in telecommunications law, management, and wholesale technical roles.

Conclusion

At the conclusion of this course, participants will have a clear understanding of Telecommunication Wholesale Agreement Laws and be prepared to navigate regulatory complexities in the telecommunications industry.

This course offers essential tools and knowledge for professionals in telecommunications law, management, and wholesale services.

