BLACKBIRD FOR TRAINING

Essential Program of Defence Procurement Management

22 – 26 March 2027
Geneva (Switzerland)



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Ref: 3254188_302780 **Date:** 22 – 26 March 2027 **Location:** Geneva (Switzerland) **Fees:** 5200 GBP

Introduction

The "Essential Program of Defence Procurement Management" is a crucial training program designed to provide a comprehensive understanding of the meaning of defence procurement and the mechanisms of procurement management effectively. This program is specifically developed to equip participants with in-depth knowledge of defence procurement policy and effective strategies in procurement management processes within the Department of Defence Procurement. The program aims to offer a holistic understanding of the importance of procurement management, enhance the ability to apply advanced procurement management techniques, and ensure the realization of the benefits of procurement management at the organizational level.

Course Objectives

- Understand what is defence procurement and the key elements of effective procurement management.
- Gain insight into the legal and regulatory framework governing defence procurement policy.
- Develop the ability to analyze and evaluate procurement requirements, including technical specifications, budgetary considerations, and risk assessment.
- Acquire skills in supplier selection, contract negotiation, and performance management.
- Learn effective strategies for mitigating risks and addressing challenges in procurement management processes.
- Understand the importance of procurement management from the perspective of transparency and accountability.
- Enhance project management skills specific to defence procurement.
- Explore emerging trends and innovations in global procurement management.

Course Outlines

Day 1: Introduction to Defence Procurement Management

- Overview of what is defence procurement and its significance in procurement management.
- Key stakeholders and their roles in defence procurement management.
- Legal and regulatory frameworks in defence procurement policy.
- Ethical considerations and transparency in effective procurement management.



Day 2: Procurement Planning and Strategy

- Defining procurement requirements and understanding the meaning of procurement management.
- Conducting market research and identifying potential suppliers.
- Developing an effective defence procurement strategy.
- Budgeting and cost estimation as part of the procurement management plan.

Day 3: Procurement Process and Contracting

- Development of Request for Proposal RFP documents.
- Evaluation criteria and selection processes.
- Contract negotiation and management, including intellectual property and data rights.
- Understanding procurement management definition and its importance in global procurement management.

Day 4: Risk Management in Defence Procurement

- Identifying and assessing risks in the procurement management process.
- Implementing risk mitigation strategies.
- Monitoring and managing supplier performance.
- Change management and contract modifications.

Day 5: Project Management in Defence Procurement

- Project planning and scheduling specific to defence procurement.
- Resource management and coordination among teams.
- Stakeholder communication and engagement strategies.
- Lessons learned and continuous improvement in effective procurement management.

Why Attend this Course? Wins & Losses!

- Gain comprehensive knowledge about what is defence procurement and how to apply procurement management strategies effectively.
- Develop the ability to create a procurement management plan that contributes to project success.
- Enhance skills in risk analysis, supplier selection, and contract negotiation.
- Learn about the latest innovations in global procurement management.
- Realize the advantages of procurement management through improved efficiency and cost reduction.



Conclusion

The "Essential Program of Defence Procurement Management" offers a unique opportunity to understand defence procurement strategies and best practices for achieving effective outcomes. By gaining a thorough understanding of the meaning of procurement management and its key components, participants will be equipped to implement advanced procurement management techniques and leverage the benefits of procurement management in their projects.

This program serves as an ideal platform for developing the skills necessary to tackle defence procurement management challenges efficiently and professionally.

