Oil & Gas Contract Management

5 – 9 September 2027
Amman (Jordan)



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Ref: 321693_297760 **Date:** 5 – 9 September 2027 **Location:** Amman (Jordan) **Fees:** 4900 GBP

Introduction

The oil & gas contracts industry is one of the most complex and rapidly evolving sectors, demanding a deep understanding of contract management processes to navigate its intricate challenges. The accelerated pace of change and high investment levels make efficient oil and gas contract management essential for mitigating risks and ensuring organizational success.

This training course offers an in-depth exploration of the contract management life cycle, emphasizing oil and gas contract negotiation, contract compliance, and risk assessment. By mastering these skills, participants will gain the tools to safeguard their organizations' interests, enhance operational efficiency, and ensure compliance with international standards in energy contracts.

Course Objectives

- Understand contract management for oil and gas basics and apply them to the industry.
- Gain expertise in oil and gas contract management practices to minimize ambiguities and risks.
- Develop robust strategies for contract compliance and dispute resolution.
- Master the contract management process, including project contract management and supplier negotiations.
- Enhance knowledge of types of energy contracts, including concessions, leases, and service agreements.
- Build confidence in oil and gas contract negotiation techniques.
- Learn best practices in supply chain management within the energy sector through advanced contract management for oil and gas approaches.

Course Outlines

Day 1: Types of Oil and Gas Contract Management

- Overview of oil and gas contract management principles.
- Key contract types: Concessions, leases, rentals, and multi-party agreements.
- Managing exclusivity, mutual interest, and confidentiality clauses.



Day 2: Managing the Supply Chain Process

- Insights into contract management for oil and gas practices for procurement.
- Identifying and mitigating risks in the contract management life cycle.
- Supplier qualification and development of scopes of work.
- Ensuring compliance with anti-corruption standards in energy contracts.

Day 3: Key Contractual Issues and Their Management

- Managing performance, penalties, and liabilities.
- Pricing strategies and payment terms in oil and gas contract management.
- Force majeure, termination clauses, and local content requirements.

Day 4: Managing Contractor Performance

- Risk management in supplier relationships.
- Structuring Service Level Agreements SLAs and Key Performance Indicators KPIs.
- Limiting liability and ensuring proper use of bonds, guarantees, and warranties.

Day 5: Dispute Management in the Petroleum Industry

- Effective strategies for damages and remedies.
- Mastering negotiation, compromise, and settlement techniques.
- Comparing alternative dispute resolution ADR methods: Arbitration vs. litigation.
- Enforcement measures and open forum discussions.

Why Attend this Course: Wins & Losses!

- Acquire advanced oil and gas contract management training, ensuring you can navigate complex contracts with confidence.
- Develop skills in contract management processes, from drafting and negotiation to enforcement.
- Gain practical insights into types of energy contracts and their real-world applications.
- Minimize risks by understanding contract compliance and performance indicators.
- Build expertise in project contract management, ensuring the successful execution of energy projects.

Conclusion

This comprehensive course empowers participants with the skills, knowledge, and strategies required to excel in oil and gas contract management. By mastering the contract management life cycle, participants will enhance their ability to assess risks, ensure compliance, and negotiate effectively in one of the world's most dynamic sectors.



Whether you're looking to strengthen your expertise in contract management basics or advance your understanding of oil & gas contracts negotiation, this training provides the tools to achieve unparalleled success in energy contract management.

Take the first step toward mastering contract management and driving organizational growth today!

