

Leadership & People Management

Paris (France)

14 - 18 December 2026

UK Training

PARTNER



Leadership & People Management

Code: LM32 From: 14 - 18 December 2026 City: Paris (France) Fees: 5200 Pound

Introduction

Leadership and People Management are essential pillars for organizational success. They reflect a leader's ability to guide teams, foster collaboration, and build a positive work environment that drives strategic goals. Developing these skills enables leaders and managers to address evolving challenges, inspire employees, and create integration across departments to ensure efficiency and productivity.

This course is designed to provide participants with a deep understanding of modern practices in leadership and people management, with a focus on practical tools and applicable techniques that empower leaders to achieve excellence and ensure sustainable success.

Course Objectives

By the end of this course, participants will be able to:

- Understand the core and advanced principles of leadership and people management.
- Apply strategies to build high-performing teams.
- Develop effective communication, active listening, and influencing skills.
- Manage conflicts and transform them into opportunities for development.
- Use motivation techniques to boost commitment and engagement.
- Strengthen decision-making capabilities in complex situations.
- Apply performance evaluation tools and develop human capital.
- Design professional development plans aligned with organizational goals.

Course Outlines

Day 1: Fundamentals of Leadership & People Management

- Introduction to leadership concepts and modern approaches.
- The difference between leadership and management.
- Leadership styles and their impact on workplace culture.
- Traits of an effective leader.
- Leader-team relationship dynamics.
- Workshop: analyzing leadership styles.

Day 2: Building High-Performing Teams

- Stages of team formation and development.
- Task distribution and delegation of authority.
- Group dynamics and collaboration.
- Managing diversity within teams.
- Enhancing cross-departmental cooperation.

A graphic of a chessboard with several chess pieces. A large gold king piece is in the foreground, with a silver pawn and a gold pawn behind it. The board is checkered and has a subtle grid pattern.

UK Training
PARTNER

- Practical exercise: drafting a team efficiency plan.

Day 3: Communication & Influence

- Principles of effective communication in organizations.
- Active listening as a leadership tool.
- Conducting productive meetings.
- Persuasion and influence techniques.
- Overcoming resistance to change.
- Case study: improving communication within a team.

Day 4: Conflict Management & Motivation

- Types of conflicts in the workplace.
- Strategies for conflict resolution.
- Negotiation techniques for leaders.
- Individual and team motivation methods.
- Role of emotional intelligence in people management.
- Group activity: resolving a simulated team conflict.

Day 5: Developing People & Strategic Leadership

- Evaluating individual and team performance.
- Designing training and development plans.
- Creating a culture of continuous learning.
- Strategic decision-making in people management.
- Key performance indicators for leadership success.
- Final evaluation and project presentations.

Why Attend This Course: Wins & Losses!

- Gain in-depth knowledge of leadership and people management.
- Develop decision-making and strategic leadership skills.
- Strengthen communication and persuasion capabilities.
- Learn effective methods for team building and motivation.
- Improve conflict management techniques.
- Benefit from case studies and practical exercises.
- Enhance performance evaluation and HR development skills.
- Receive a recognized certificate of completion.

Conclusion

The Leadership & People Management course provides a practical, comprehensive framework for developing leadership skills and strengthening human capital management within organizations. It combines theory with hands-on applications through workshops, case studies, and interactive activities that allow participants to transform concepts into actionable practices in their workplace.

Investing in leadership and people management development is a strategic step toward sustaining organizational

A graphic of a chessboard with several chess pieces. A large gold king piece is in the foreground, with a silver pawn and a silver knight behind it. The text 'UK Training PARTNER' is overlaid on the board.

UK Training
PARTNER



success, enhancing performance, and creating a healthy environment that drives innovation and excellence.

A graphic of a chessboard with alternating light and dark squares. Three chess pawns are positioned on the board: a black pawn on the left, a silver pawn in the middle, and a gold pawn on the right. Concentric circles emanate from behind the gold pawn, creating a ripple effect.

UK Training
PARTNER

Head Office: +44 7480 775 526
Email: Sales@blackbird-training.com
Website: www.blackbird-training.com

Blackbird Training Clients

 MANNAI CORPORATION MANNAI Trading Company WLL, Qatar	 GAC UNE FILIALE D'EGA Alumina Corporation Guinea	 Booking.com Booking.com Netherlands	 OXFAM Oxfam GB International Organization, Yemen	 Capital Markets Authority Kuwait
 Waltersmith Waltersmith Petroman Oil Limited Nigeria	 QNB Qatar National Bank (QNB), Qatar	 Qatar Foundation Qatar	 AFRICAN UNION ADVISORY BOARD ON CORRUPTION Tanzania	 KFAS KFS Kuwait
 Reserve Bank of Malawi Malawi	 Central Bank of Nigeria Nigeria	 Ministry of Interior Kingdom of Saudi Arabia KSA	 Mabruk Oil Company Libya	 Saudi Electricity Company KSA
 BPKH Badan Pengelola Keuangan Haji BADAN PENGELOLA KEUANGAN Haji, Indonesia	 NATO Italy	 ENI ENI CORPORATE UNIVERSITY, Italy	 GULF BANK Gulf Bank Kuwait	 General Organization for Social Insurance KSA
 Defence Space Administration Nigeria	 National Industries Group (Holding), Kuwait	 Hamad Medical Corporation Qatar	 USAID Pakistan	 STC STC Solutions, KSA
 North Oil Company North Oil company,	 EKO Electricity EKO Electricity	 OMAN BROADBAND Oman Broadband	 UNITED NATIONS UN.	 Authority for Electricity Regulation, Oman Authority for

UK Training
PARTNER

Blackbird Training Categories

Management & Admin

Entertainment & Leisure
Professional Skills
Finance, Accounting, Budgeting
Media & Public Relations
Project Management
Human Resources
Audit & Quality Assurance
Marketing, Sales, Customer Service
Secretary & Admin
Supply Chain & Logistics
Management & Leadership
Agile and Elevation

Technical Courses

Artificial Intelligence (AI)
Sustainability, ESG & Corporate Responsibility
Advanced Courses
Hospital Management
Public Sector
Special Workshops
Oil & Gas Engineering
Telecom Engineering
IT & IT Engineering
Health & Safety
Law and Contract Management
Customs & Safety
Aviation
C-Suite Training