

Planning, Organizing, and Performance Measurement

Madrid (Spain)

12 - 16 July 2027

UK Training

PARTNER



Planning, Organizing, and Performance Measurement

Code: LM32 From: 12 - 16 July 2027 City: Madrid (Spain) Fees: 5200 Pound

Introduction

In today's dynamic and competitive business landscape, mastering the art of planning and organizing, along with effective performance measurement, is crucial for achieving strategic goals and maintaining a competitive edge. But what is measure performance and why is it important?

For executives, team leaders, and professionals across the Middle East and North Africa, these essential skills form the backbone of modern organizational success. This comprehensive planning and organizing and performance measurement training program is designed to address the needs of professionals at all levels, from early- and mid-career staff seeking to strengthen their core skills to senior managers and leaders aiming to refine their strategic and leadership capabilities.

Participants will gain practical tools and frameworks to measure performance, align strategic plans with real-world outcomes, and build high-performing teams that drive sustainable success. Whether you're in oil and gas, banking and financial services, telecommunications, government, human resources, marketing and sales, or project management, this course will equip you with the skills and insights to stay ahead.

Course Objectives

By the end of this course, participants will be able to:

- Understand the fundamentals of planning and organizing and their strategic impact.
- Explore performance measurement and how to measure work performance effectively.
- Analyze performance measures and link them to organizational goals.
- Develop and implement advanced tools for performance measurement systems.
- Strengthen leadership skills to support planning and performance initiatives.
- Build flexible, high-performing organizational structures.
- Foster a culture of innovation, adaptability, and continuous improvement.
- Learn and benchmark against global best practices in planning, organizing, and performance management.

Course Outlines

Day 1: Fundamentals of Organizational Planning

- Introduction to the definition of performance measures and the role of planning in achieving organizational success.
- Types of planning: strategic, operational, and tactical.
- Steps to develop effective and integrated plans.
- Aligning plans with organizational mission and vision.
- Case studies of effective organization planning and strategy alignment.
- Practical exercises to develop strategic plans tailored to your work environment.

A graphic of a chessboard with several chess pieces. A king piece is in the foreground, and other pieces are visible in the background. The text 'UK Training PARTNER' is overlaid on the image.

UK Training
PARTNER

Day 2: Effective Organizing Skills

- Understanding planning and organizing skills and their impact on productivity.
- Key elements of organizational structures, authority, and workflow.
- Building cohesive, high-performing teams.
- Setting priorities and mastering time management.
- Overcoming challenges and barriers in organizing for performance.
- Interactive exercises to enhance planning and organizing effectiveness.

Day 3: Performance Measurement - Tools and Applications

- Introduction to performance measurement and its role in driving continuous improvement.
- Exploring what are performance measures and why they matter.
- Designing performance measurement systems aligned with strategic objectives.
- Using data analysis to connect performance indicators to business outcomes.
- Tools and techniques for interpreting performance data.
- Practical exercises to apply performance measurement concepts to real scenarios.

Day 4: Leadership and Performance Support

- The pivotal role of leadership in driving planning, organizing, and performance measurement initiatives.
- Creating a culture of innovation and continuous improvement.
- Motivating teams to achieve strategic goals and sustain high performance.
- Managing change and leading organizational transformation.
- Exploring leadership models that support performance measurement and excellence.
- Exercises to build adaptive leadership skills that align with performance goals.

Day 5: Evaluation and Practical Application

- Comprehensive review of the course's core concepts and tools.
- Final exercises to apply performance measurement and planning concepts in real-world scenarios.
- Constructive feedback sessions to improve individual and team performance.
- Developing a personal action plan for implementing new strategies.
- Exploring ongoing improvement strategies to remain competitive.
- Open Q&A session for knowledge exchange and clarifications.

Why Attend This Course: Wins & Losses!

- Gain practical and actionable skills to apply immediately in your role.
- Enhance your ability to use performance measurement systems and improve organizational outcomes.
- Develop planning and organizing skills to boost productivity and effectiveness.
- Build a high-performing, data-driven culture for sustainable success.
- Strengthen your leadership capabilities to guide teams through change.
- Learn the latest global best practices and trends in performance measurement and organizational excellence.
- Make informed, data-driven decisions that drive real impact.
- Network and exchange knowledge with leaders and peers from diverse sectors.

Conclusion

A graphic featuring the text 'UK Training PARTNER' in a bold, black, sans-serif font. The text is positioned above a stylized chessboard with several chess pieces (a king, a queen, and a pawn) in the foreground. The background consists of concentric circles radiating from the center, creating a sense of depth and focus.



Planning, organizing, and performance measurement form the foundation for resilient, high-performing organizations. This comprehensive training course empowers you with the frameworks, skills, and tools needed to drive measurable results, build adaptable teams, and achieve strategic objectives with confidence.

By investing in these essential skills, you'll become a more effective leader and position your organization at the forefront of innovation, excellence, and long-term success. Start your journey today!

A graphic of a chessboard with several chess pieces. A large gold king piece is in the foreground, with a silver pawn and a silver knight behind it. In the background, there are concentric circles emanating from a point on the board.

UK Training
PARTNER

Head Office: +44 7480 775 526
Email: Sales@blackbird-training.com
Website: www.blackbird-training.com

Blackbird Training Clients

 MANNAI CORPORATION MANNAI Trading Company WLL, Qatar	 GAC UNE FILIALE D' EGA Alumina Corporation Guinea	 Booking.com Booking.com Netherlands	 OXFAM Oxfam GB International Organization, Yemen	 Capital Markets Authority Kuwait
 Waltersmith Waltersmith Petroman Oil Limited Nigeria	 QNB Qatar National Bank (QNB), Qatar	 Qatar Foundation Qatar	 AFRICAN UNION ADVISORY BOARD ON CORRUPTION Tanzania	 KFAS KFS Kuwait
 Reserve Bank of Malawi Malawi	 Central Bank of Nigeria Nigeria	 Ministry of Interior Kingdom of Saudi Arabia KSA	 Mabruk Oil Company Libya	 Saudi Electricity Company KSA
 BPKH Badan Pengelola Keuangan Haji BADAN PENGELOLA KEUANGAN Haji, Indonesia	 NATO Italy	 ENI ENI CORPORATE UNIVERSITY, Italy	 GULF BANK Gulf Bank Kuwait	 General Organization for Social Insurance KSA
 Defence Space Administration Nigeria	 National Industries Group (Holding) Kuwait	 Hamad Medical Corporation Qatar	 USAID Pakistan	 STC STC Solutions, KSA
 North Oil Company North Oil company,	 EKO EKO Electricity	 OMAN BROADBAND Oman Broadband	 UNITED NATIONS UN.	 Authority for Electricity Regulation, Oman Authority for

UK Training
PARTNER

Blackbird Training Categories

Management & Admin

Entertainment & Leisure
Professional Skills
Finance, Accounting, Budgeting
Media & Public Relations
Project Management
Human Resources
Audit & Quality Assurance
Marketing, Sales, Customer Service
Secretary & Admin
Supply Chain & Logistics
Management & Leadership
Agile and Elevation

Technical Courses

Artificial Intelligence (AI)
Sustainability, ESG & Corporate Responsibility
Advanced Courses
Hospital Management
Public Sector
Special Workshops
Oil & Gas Engineering
Telecom Engineering
IT & IT Engineering
Health & Safety
Law and Contract Management
Customs & Safety
Aviation
C-Suite Training