

Business Analysts

Madrid (Spain)

2 - 6 February 2026

UK Training

PARTNER



Business Analysts

Code: PS28 From: 2 - 6 February 2026 City: Madrid (Spain) Fees: 4400 Pound

Introduction

Business Analysts play a vital role in bridging the gap between strategic objectives and practical solutions that improve efficiency and performance. They act as a link between management, operations, and technical teams by analyzing needs, documenting requirements, and designing solutions that enable informed decisions and optimized processes.

This course introduces participants to the essential concepts, methods, and tools of business analysis, focusing on how to gather data, identify gaps, and transform insights into opportunities that drive organizational growth and sustainability.

Course Objectives

By the end of this course, participants will be able to:

- Understand the fundamentals of business analysis and the role of business analysts within organizations.
- Use analytical tools and techniques to identify requirements and solve problems.
- Document and analyze business processes using structured models.
- Develop skills in gathering stakeholder input and translating it into actionable requirements.
- Evaluate alternatives and formulate strategic recommendations.
- Support management and teams in making data-driven decisions.
- Apply globally recognized practices and standards in business analysis.

Course Outlines

Day 1: Introduction to Business Analysis

- Defining the role of the business analyst.
- Core concepts of business analysis.
- The project lifecycle and how business analysts contribute.
- Common challenges in requirements gathering and analysis.
- Key tools to support business analysis.
- Practical case examples.

Day 2: Requirements Gathering and Analysis

- Techniques for requirements gathering interviews, surveys, observation.
- Engaging effectively with stakeholders.
- Gap analysis: current state vs. target state.
- Visualization and modeling techniques.
- Converting stakeholder needs into clear requirements.
- Hands-on exercise in writing requirements.

A graphic of a chessboard with several chess pieces (king, queen, rook, knight, and pawns) in gold and silver. The text 'UK Training PARTNER' is overlaid on the board.

UK Training
PARTNER

Day 3: Business Process Analysis and Improvement

- Mapping and documenting business processes.
- Using flowcharts and descriptive models.
- Identifying bottlenecks and inefficiencies.
- Strategies for process improvement.
- Real-world examples from various industries.
- Workshop: building a process model.

Day 4: Evaluation and Solution Design

- Analyzing available options.
- Assessing economic and technical feasibility.
- Decision-support tools.
- Developing actionable recommendations for management.
- Presenting findings in a professional format.
- Case study application.

Day 5: Practical Application and Closing

- Developing a business analysis action plan.
- Managing changes during project execution.
- Methods for validation and verification of solutions.
- Final presentation of outcomes.
- Closing remarks and participant evaluations.
- Personal action plan for applying new skills.

Why Attend This Course? Wins & Losses!

- Gain a clear understanding of the role of business analysts and their organizational value.
- Learn effective tools and techniques for requirements gathering and analysis.
- Acquire hands-on skills in business process mapping and improvement.
- Develop the ability to design and recommend practical, strategic solutions.
- Enhance communication skills with stakeholders and teams.
- Strengthen data-driven decision-making capabilities.
- Learn global best practices in business analysis.
- Improve competitiveness and career growth potential.

Conclusion

The role of business analysts has become one of the most influential in shaping organizational success and driving transformation. By combining analytical thinking, technical skills, and a deep understanding of business needs, they provide solutions that are both efficient and sustainable.

This course equips participants with a balanced blend of theory and practice, empowering them to make a measurable impact within their organizations. Investing in business analysis skills is not only a step toward professional growth but also a strategic move toward achieving long-term organizational goals with clarity and sustainability.

A graphic of a chessboard with several chess pieces, including a king, queen, and pawns, arranged on it. The board is white and black, and the pieces are gold and silver.

UK Training
PARTNER

Blackbird Training Cities

Europe



Malaga (Spain)



Sarajevo (Bosnia and Herzegovina)



Oporto (Portugal)



Glasgow (Scotland)



Edinburgh (UK)



Oslo (Norway)



Annecy (France)



Bordeaux (France)



Copenhagen (Denmark)



Birmingham (UK)



Lyon (France)



Moscow (Russia)



Stockholm (Sweden)



Podgorica (Montenegro)



Batumi (Georgia)



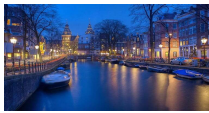
Salzburg (Austria)



London (UK)



Istanbul (Turkey)



Amsterdam



Düsseldorf (Germany)



Paris (France)



Athens (Greece)



Barcelona (Spain)



Munich (Germany)



Geneva (Switzerland)



Prague (Czech)



Vienna (Austria)



Rome (Italy)



Brussels (Belgium)



Madrid (Spain)



Berlin (Germany)



Lisbon (Portugal)



Zurich (Switzerland)



Manchester (UK)



Milan (Italy)



Blackbird Training Cities

USA & Canada



Los Angeles (USA)



Orlando, Florida (USA)



Online



Phoenix, Arizona (USA)



Houston, Texas (USA)



Boston, MA (USA)



Washington (USA)



Miami, Florida (USA)



New York City (USA)



Seattle, Washington (USA)



Washington DC (USA)



In House



Jersey, New Jersey (USA)



Toronto (Canada)

ASIA



Baku (Azerbaijan)
(Thailand)



Maldives (Maldives)



Doha (Qatar)



Manila (Philippines)



Bali (Indonesia)



Bangkok



Beijing (China)



Singapore (Singapore)



Sydney



Tokyo (Japan)



Jeddah (KSA)



Riyadh (KSA)



Melbourne (Australia)
Korea



Phuket (Thailand)



Dubai (UAE)



Kuala Lumpur (Malaysia)



Kuwait City (Kuwait)



Seoul (South)



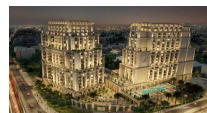
Pulau Ujong (Singapore)



Irbid (Jordan)



Jakarta (Indonesia)



Amman (Jordan)



Beirut

UK Training
PARTNER

Blackbird Training Cities

AFRICA



Kigali (Rwanda)



Cape Town (South Africa)



Accra (Ghana)



Lagos (Nigeria)



Marrakesh (Morocco)



Nairobi (Kenya)



Zanzibar (Tanzania)



Tangier (Morocco)



Cairo (Egypt)



Sharm El-Sheikh (Egypt)



Casablanca (Morocco)



Tunis (Tunisia)



Blackbird Training Clients

 MANNAI CORPORATION MANNAI Trading Company WLL, Qatar	 GAC UNE FILIALE D' EGA Alumina Corporation Guinea	 Booking.com Booking.com Netherlands	 OXFAM Oxfam GB International Organization, Yemen	 Capital Markets Authority Kuwait
 Waltersmith Waltersmith Petroman Oil Limited Nigeria	 QNB Qatar National Bank (QNB), Qatar	 Qatar Foundation Qatar	 AFRICAN UNION ADVISORY BOARD ON CORRUPTION Tanzania	 KFAS Kuwait Foundation for the Advancement of Sciences KFAS Kuwait
 Reserve Bank of Malawi Malawi	 Central Bank of Nigeria Nigeria	 Ministry of Interior Kingdom of Saudi Arabia Ministry of Interior, KSA	 Mabruk Oil Company Libya	 Saudi Electricity Company KSA
 BPKH Badan Pengelola Keuangan Haji BADAN PENGELOLA KEUANGAN Haji, Indonesia	 NATO Italy	 ENI ENI CORPORATE UNIVERSITY, Italy	 GULF BANK Gulf Bank Kuwait	 General Organization for Social Insurance KSA
 Defence Space Administration Nigeria	 National Industries Group (Holding) Kuwait	 Hamad Medical Corporation Qatar	 USAID Pakistan	 STC STC Solutions, KSA
 North Oil Company North Oil company,	 EKO Electricity EKO Electricity	 OMAN BROADBAND Oman Broadband	 UNITED NATIONS UN,	 Authority for Electricity Regulation, Oman Authority for

UK Training
PARTNER

Blackbird Training Categories

Management & Admin

Entertainment & Leisure
Professional Skills
Finance, Accounting, Budgeting
Media & Public Relations
Project Management
Human Resources
Audit & Quality Assurance
Marketing, Sales, Customer Service
Secretary & Admin
Supply Chain & Logistics
Management & Leadership
Agile and Elevation

Technical Courses

Artificial Intelligence (AI)
Hospital Management
Public Sector
Special Workshops
Oil & Gas Engineering
Telecom Engineering
IT & IT Engineering
Health & Safety
Law and Contract Management
Customs & Safety
Aviation
C-Suite Training



 International House 185 Tower Bridge
Road London SE1 2UF United Kingdom

 +44 7401 1773 35
+44 7480 775526

 Sales@blackbird-training.com

 www.blackbird-training.com

UK Training
PARTNER

