

## Al-Driven Business Acumen and Strategic Decision-Making

Amman (Jordan)

5 - 9 April 2026



www.blackbird-training.com



### Al-Driven Business Acumen and Strategic Decision-Making

Code: Al28 From: 5 - 9 April 2026 City: Amman (Jordan) Fees: 4000 Pound

### Introduction

Artificial Intelligence AI is transforming how businesses operate, compete, and grow.

This course [] Al-Driven Business Acumen and Strategic Decision-Making [] merges traditional business fundamentals with Al-powered analytical capabilities.

Participants will not only understand how to interpret business data but also leverage AI to gain insights faster, deeper, and more accurately than ever before.

### Course Objectives

By the end of this course, you will:

- Master Core Business Functions
  - Understand how finance, marketing, and operations work together to achieve organizational goals.
- Integrate Al into Business Strategy
  - Apply Al tools to analyze markets, predict trends, and evaluate competition.
- Enhance Financial Decision-Making
  - · Use Al-driven forecasting models to make smarter investment and budgeting decisions.
- Improve Strategic Thinking & Risk Assessment
  - Leverage Al for opportunity evaluation and contingency planning.
- Strengthen Leadership & Communication
  - Deliver persuasive, data-backed presentations using AI visualization tools.
- Apply Learning Through Real-World Cases
  - Engage in simulations and hands-on exercises with popular AI business tools.

#### Course Outlines

### Day 1 - Foundations of Business Acumen

- Understanding core business functions: Finance, Marketing, Operations.
- Linking business strategy with daily operations.
- Role of AI in business fundamentals.
- Identifying value drivers in different industries.
- Mapping business processes for strategic alignment.

### Day 2 - Al Tools for Market & Competitor Analysis

- Using AI to analyze market trends.
- · Customer behavior prediction with Al.
- · Competitive intelligence through Al-powered data mining.





- Customer segmentation using Al clustering techniques.
- Hands-on practice with Al market research tools.

### Day 3 - Financial Insights & Forecasting with Al

- Al-driven financial modeling.
- Scenario planning and simulations with Al.
- · Reading and interpreting financial statements using Al.
- · Budget forecasting with AI spreadsheet plugins.
- Identifying financial risks through AI analytics.

### Day 4 - Strategic Decision-Making in the AI Era

- Building data-driven strategies for competitive advantage.
- · Al-assisted risk assessment.
- Opportunity evaluation using Al scoring systems.
- Scenario-based decision simulations.
- · Integrating AI insights into strategic planning.

### Day 5 - Leadership, Communication & Practical Applications

- Al-powered storytelling and presentation design.
- Influencing stakeholders with data-backed insights.
- Building a culture of innovation and agility.
- · Case studies of AI in business strategy.
- Hands-on practice with popular AI business tools.

## Why Attend This Course: Wins & Losses!

- Ability to make faster, smarter business decisions.
- Skills to stay ahead of competitors through Al-powered insights.
- Confidence in leading teams through data-driven strategies.
- · Exposure to real Al tools and industry cases.

#### Conclusion

In the future, leaders who combine business acumen with AI literacy will dominate their industries. This course is designed to transform you into that leader  $\$ 1 capable of interpreting complex business challenges and responding with AI-enhanced strategies that drive results.





## **Blackbird Training Cities**

### Europe



Malaga (Spain)



Sarajevo (Bosnia and Herzegovarsa)ais (Portugal)





Glasgow (Scotland)



Edinburgh (UK)



Oslo (Norway)



Annecy (France)



Bordeax (France)



Copenhagen (Denmark)



Birmingham (UK)



Lyon (France)



Moscow (Russia)



Stockholm (Sweden)



Podgorica (Montenegro)



Batumi (Georgia)



London (UK)



Istanbul (Turkey)



Amsterdam



Düsseldorf (Germany) (Switzerland)



Paris (France)



Athens(Greece)



Barcelona (Spain)



Munich (Germany)



Geneva



Prague (Czech)



Vienna (Austria)



Rome (Italy)



Brussels



Madrid (Spain)



Berlin (Germany)



Lisbon (Portugal)



Zurich



Manchester (UK)



Milan (Italy)





## **Blackbird Training Cities**

#### **USA & Canada**



Los Angeles (USA)



Orlando, Florida (USA)



Online



Phoenix, Arizona (USA)



Houston, Texas (USA)



Boston, MA (USA)



Washington (USA)



Miami, Florida (USA)



New York City (USA)



Seattle, Washington (USA)



Washington DC (USA)



In House



Jersey, New Jersey (USA)



Toronto (Canada)

### **ASIA**



Baku (Azerbaijan) (Thailand)



Maldives (Maldives)



Doha (Qatar)



Manila (Philippines)



Bali (Indonesia)



Bangkok



Beijing (China)



Singapore (Singapore)



Sydney



Tokyo (Japan)



Jeddah (KSA)



Riyadh(KSA)



Melbourne (Australia) Korea)



Phuket (Thailand)



Dubai (UAE)



Kuala Lumpur (Malaysia)



Kuwait City (Kuwait)



Seoul (South



Pulau Ujong (Singapore)



Irbid (Jordan)



Jakarta (Indonesia)



Amman (Jordan)



Beirut





# **Blackbird Training Cities**

## **AFRICA**



Kigali (Rwanda)



Cape Town (South Africa)



Accra (Ghana)



Lagos (Nigeria)



Marrakesh (Morocco)



Nairobi (Kenya)



Zanzibar (Tanzania)



Tangier (Morocco)



Cairo (Egypt)



Sharm El-Sheikh (Egypt)



Casablanca (Morocco)



Tunis (Tunisia)





# **Blackbird Training Clients**



ANNAI Trading Company WLL, Qatar



Alumina Corporation Guinea



Netherlands



Oxfam GB International Organization, Yemen



Capital Markets Authority, **Kuwait** 



Nigeria



National Bank (ONB), **Qatar** 



Qatar Foundation, **Qatar** 



AFRICAN UNION ADVISORY BOARD ON CORRUPTION, Tanzania



Kuwait



Reserve Bar Malawi, **Malawi** 



Nigeria



Ministry of Interior, KSA



Mabruk Oil Company **Libya** 



Saudi Electricity



BADAN PENGELOLA KEUANGAN Haji, Indonesia



Italy



ENI CORPORATE UNIVERSITY, Italy



Kuwait



General Organization for Social Insurance ral C. Social Insu KSA



Nigeria



National Industries Group (Holding), **Kuwait** 



Hamad Medical Corporation, Qatar



USAID **Pakistan** 





North Oil company,



**EKO Electricity** 



Oman Broadband



UN.







## **Blackbird Training Categories**

### Management & Admin

Entertainment & Leisure

Professional Skills

Finance, Accounting, Budgeting

Media & Public Relations

**Project Management** 

**Human Resources** 

Audit & Quality Assurance

Marketing, Sales, Customer Service

Secretary & Admin

Supply Chain & Logistics

Management & Leadership

Agile and Elevation

#### **Technical Courses**

Artificial Intelligence (AI)

Hospital Management

**Public Sector** 

Special Workshops

Oil & Gas Engineering

Telecom Engineering

IT & IT Engineering

Health & Safety

Law and Contract Management

Customs & Safety

Aviation

C-Suite Training











