Arbitration and Dispute Resolution

Paris (France)

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Arbitration and Dispute Resolution

Introduction

Arbitration and dispute resolution are essential pillars in today□s modern commercial justice system.
As business transactions grow more complex and cross-border investments expand, organizations increasingly seek effective alternatives to traditional litigation.
This course on Arbitration and Dispute Resolution provides a comprehensive framework for understanding legal and procedural tools used to resolve conflicts efficiently and fairly.
It is tailored for executive leaders, team managers, legal officers, project coordinators, and administrative professionals in both public and private institutions across the Middle East and North Africa.
It is also suitable for professionals at various career levels who aim to enhance their legal negotiation and dispute management skills while strengthening institutional compliance.
The course emphasizes real-world application, grounded in global standards and practical experience, helping participants reduce risk and improve organizational performance.

Course Objectives

- Understand the fundamental principles of arbitration and dispute resolution.
- Distinguish between alternative dispute resolution ADR methods and their appropriate use cases.
- Apply domestic and international commercial arbitration procedures.
- Analyze contract clauses related to arbitration agreements.
- Assess whether specific disputes are suitable for arbitration.
- Acquire effective legal negotiation techniques.
- Identify criteria for selecting arbitrators and arbitration institutions.
- Execute arbitration awards and navigate associated judicial processes.

Course Outlines

Day 1: Introduction to Arbitration and Dispute Resolution

- Definition and types of arbitration.
- Key differences between arbitration, litigation, and mediation.
- Advantages and limitations of each method.
- Legal frameworks governing arbitration locally and internationally.
- Scenarios where arbitration is the most suitable method.
- Identifying arbitrable disputes.

Day 2: Arbitration Agreements and Drafting Techniques

- What is an arbitration clause?
- Key components of a valid arbitration agreement.
- Legal and linguistic considerations in drafting.
- Challenges to the validity of arbitration clauses.

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- Grounds for nullity or non-enforcement.
- Reviewing contract samples with varying arbitration terms.

Day 3: Arbitration Procedures and Case Management

- Initiating arbitration: notifications and timelines.
- Formation of the arbitral tribunal and appointment of arbitrators.
- Hearings, evidence submission, and procedural steps.
- Interaction between procedural and substantive laws.
- Final arguments and drafting the arbitral award.
- Administrative procedures in arbitration centers.

Day 4: Enforcement and Challenges of Arbitral Awards

- Differences between arbitral awards and court judgments.
- Procedures for enforcing awards domestically and abroad.
- The New York Convention on foreign award enforcement.
- Enforcement obstacles and precautionary measures.
- Grounds for annulment or objection.
- Case studies on enforcement and annulment scenarios.

Day 5: Negotiation Skills and Final Assessment

- Negotiation as a tool for preempting arbitration.
- Strategies for effective legal negotiation.
- Combining arbitration with mediation in complex disputes.
- Practical exercises on multi-party dispute resolution.
- Comprehensive assessment of course learning outcomes.
- Final review session and personalized feedback.

Why Attend this Course: Wins & Losses!

- Gain specialized legal knowledge in arbitration.
- Avoid time-consuming and costly litigation.
- Strengthen negotiation and mediation capabilities.
- Minimize internal and external conflicts.
- Enhance your career prospects in legal and managerial roles.
- Learn best practices from global arbitration experiences.
- Build a professional network in dispute resolution.
- Support strategic legal decision-making in your organization.

Conclusion

This course on Arbitration and Dispute Resolution offers participants a well-rounded understanding of how modern commercial disputes can be managed outside of traditional court systems.
As companies face increasing pressure to resolve conflicts efficiently, mastering arbitration becomes a strategic asset.

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The training combines theoretical insight with practical tools to empower professionals with the competence to address legal issues confidently and constructively.For those working in finance, energy, technology, contracts, or project management, this program adds critical value to their dispute-handling and decision-making capabilities.By attending this course, you will not only understand arbitration you'll be equipped to lead it.

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