

# Leadership Through Strategic Marketing & PR Integration

*Lisbon (Portugal)*

*19 - 23 January 2026*

UK Traininig

# PARTNER



## Leadership Through Strategic Marketing & PR Integration

**Code:** LM28 **From:** 19 - 23 January 2026 **City:** Lisbon (Portugal) **Fees:** 4400 **Pound**

### Introduction

In today's fast-paced and competitive environment, leadership is no longer defined solely by decision-making or team management. It now requires a deep understanding of strategic marketing and public relations PR to effectively position an organization, communicate its values, and drive sustained growth.

This course is meticulously designed for executives, team leaders, and professionals across vital sectors such as oil & gas, banking and finance, telecommunications, government, HR, and marketing. Whether you're an emerging talent or a seasoned leader, this program empowers you to use marketing and PR tools strategically to boost organizational performance and influence stakeholders.

Blending strategic insights with hands-on application, the course equips participants with actionable skills to immediately implement within their organizations—enhancing influence, boosting reputation, and driving measurable impact.

### Course Objectives

- Understand the fundamentals of modern leadership integrated with strategic marketing and PR.
- Recognize the value of corporate communication in building trust and credibility.
- Apply marketing analytics tools to guide leadership decisions.
- Analyze how PR initiatives support organizational transformation.
- Develop integrated marketing strategies aligned with institutional goals.
- Strategically use modern communication channels.
- Design PR campaigns that align with growth and positioning efforts.
- Manage corporate reputation during times of crisis.
- Utilize performance metrics to assess impact of leadership initiatives.
- Foster alignment between leadership and marketing/PR departments.

### Course Outlines

#### Day 1: Leadership Concepts and Communication Integration

- Introduction to influential leadership in the digital era.
- Key principles of strategic marketing and PR.
- Identifying intersections between leadership and integrated communication.
- Exploring the leadership communication model.
- Case studies from leading MENA institutions.
- Practical exercise: Analyze your current workplace communication flow.

#### Day 2: Marketing Strategies to Empower Leadership

- Building and analyzing institutional marketing plans.

The logo for UK Training Partner features the text 'UK Training' in a small, black sans-serif font above the word 'PARTNER' in a large, bold, black sans-serif font. The background of the logo is a stylized chessboard with several chess pieces (a king, a queen, and a pawn) in gold and silver, set against a backdrop of concentric circles.

- Defining and segmenting target audiences aligned with leadership goals.
- Leveraging data for strategic marketing decisions.
- The marketing mix's impact on leadership branding.
- Market analysis tools for opportunity identification.
- Practical exercise: Develop a marketing roadmap aligned with a leadership objective.

### Day 3: PR as a Tool for Leadership Influence

- Role of PR in internal and external trust building.
- Crafting effective leadership messages.
- Storytelling techniques for organizational branding.
- Working with the media in various scenarios.
- Event management as a leadership communication platform.
- Group exercise: Build a PR plan for an institutional event.

### Day 4: Internal & External Communication Synergy

- The importance of internal communication in promoting leadership vision.
- Using digital tools for real-time engagement.
- Aligning PR messaging with strategic direction.
- Building brand identity from the inside out.
- Analyzing a multi-channel communication model.
- Exercise: Design an integrated internal communication strategy.

### Day 5: Assessment and Final Projects

- Tools for evaluating marketing and PR performance.
- Key Performance Indicators KPIs related to strategic leadership communication.
- Reviewing case studies to reinforce learning.
- Participant project presentations with expert feedback.
- Comprehensive recap of core principles.
- Final recommendations and individualized action planning.

### Why Attend this Course: Wins & Losses!

- Expand your strategic understanding of marketing and PR's role in leadership.
- Improve planning and analytical thinking abilities.
- Manage organizational reputation effectively.
- Strengthen internal and external communication.
- Gain actionable tools for immediate implementation.
- Learn from global and regional best practices.
- Participate in collaborative group exercises.
- Earn a recognized certification that adds to your career credentials.

### Conclusion

Integrating strategic marketing and PR into leadership practices is no longer optional—it's a necessity. Modern institutions demand agile, informed, and communicative leaders who can drive influence both internally and

A graphic of a chessboard with several chess pieces. A large gold king piece is in the foreground, with a silver pawn and a gold pawn behind it. The text 'UK Training PARTNER' is overlaid on the board.

UK Training  
**PARTNER**



externally. This course offers a comprehensive journey through frameworks, case studies, and hands-on exercises to prepare participants to lead with purpose and vision.

By bridging the gap between leadership and communication functions, you'll walk away with insights, skills, and strategies ready for direct implementation. More importantly, you'll be empowered to drive real change within your team, your organization, and your professional trajectory.

A graphic of a chessboard with a black and white checkered pattern. Three chess pieces are visible: a black pawn, a silver pawn, and a gold king piece. In the background, there are concentric circles radiating from the king piece.

UK Training  
**PARTNER**

Head Office: +44 7480 775 526  
Email: [Sales@blackbird-training.com](mailto:Sales@blackbird-training.com)  
Website: [www.blackbird-training.com](http://www.blackbird-training.com)



## Blackbird Training Cities

### Europe



Malaga (Spain)



Sarajevo (Bosnia and Herzegovina)



Oporto (Portugal)



Glasgow (Scotland)



Edinburgh (UK)



Oslo (Norway)



Annecy (France)



Bordeaux (France)



Copenhagen (Denmark)



Birmingham (UK)



Lyon (France)



Moscow (Russia)



Stockholm (Sweden)



Podgorica (Montenegro)



Batumi (Georgia)



London (UK)



Istanbul (Turkey)



Amsterdam



Düsseldorf (Germany)  
(Switzerland)



Paris (France)



Athens (Greece)



Barcelona (Spain)



Munich (Germany)



Geneva



Prague (Czech)



Vienna (Austria)



Rome (Italy)



Brussels



Madrid (Spain)



Berlin (Germany)



Lisbon (Portugal)



Zurich



Manchester (UK)



Milan (Italy)



## Blackbird Training Cities

### USA & Canada



Los Angeles (USA)



Orlando, Florida (USA)



Online



Phoenix, Arizona (USA)



Houston, Texas (USA)



Boston, MA (USA)



Washington (USA)



Miami, Florida (USA)



New York City (USA)



Seattle, Washington (USA)



Washington DC (USA)



In House



Jersey, New Jersey (USA)



Toronto (Canada)

### ASIA



Baku (Azerbaijan)  
(Thailand)



Maldives (Maldives)



Doha (Qatar)



Manila (Philippines)



Bali (Indonesia)



Bangkok



Beijing (China)



Singapore (Singapore)



Sydney



Tokyo (Japan)



Jeddah (KSA)



Riyadh (KSA)



Melbourne (Australia)  
Korea



Phuket (Thailand)



Dubai (UAE)



Kuala Lumpur (Malaysia)



Kuwait City (Kuwait)



Seoul (South)



Pulau Ujong (Singapore)



Irbid (Jordan)



Jakarta (Indonesia)



Amman (Jordan)



Beirut

UK Training  
**PARTNER**



## Blackbird Training Cities

### AFRICA



Kigali (Rwanda)



Cape Town ( South Africa)



Accra (Ghana)



Lagos (Nigeria)



Marrakesh (Morocco)



Nairobi (Kenya)



Zanzibar (Tanzania)



Tangier (Morocco)



Cairo (Egypt)



Sharm El-Sheikh (Egypt)



Casablanca (Morocco)



Tunis (Tunisia)



## Blackbird Training Clients

 <b>MANNAI CORPORATION</b> MANNAI Trading Company WLL, Qatar	 <b>GAC</b> UNE FILIALE D' EGA Alumina Corporation Guinea	 <b>Booking.com</b> Booking.com Netherlands	 <b>OXFAM</b> Oxfam GB International Organization, Yemen	 <b>Capital Markets Authority</b> Kuwait
 <b>Waltersmith</b> Waltersmith Petroman Oil Limited Nigeria	 <b>QNB</b> Qatar National Bank (QNB), Qatar	 <b>Qatar Foundation</b> Qatar	 <b>AFRICAN UNION ADVISORY BOARD ON CORRUPTION</b> Tanzania	 <b>KFAS</b> KFS Kuwait
 <b>Reserve Bank of Malawi</b> Malawi	 <b>Central Bank of Nigeria</b> Nigeria	 <b>Ministry of Interior Kingdom of Saudi Arabia</b> KSA	 <b>Mabruk Oil Company</b> Libya	 <b>Saudi Electricity Company</b> KSA
 <b>BPKH</b> Badan Pengelola Keuangan Haji BADAN PENGELOLA KEUANGAN Haji, Indonesia	 <b>NATO Italy</b>	 <b>ENI</b> ENI CORPORATE UNIVERSITY, Italy	 <b>GULF BANK</b> Gulf Bank Kuwait	 <b>General Organization for Social Insurance</b> KSA
 <b>Defence Space Administration</b> Nigeria	 <b>National Industries Group (Holding),</b> Kuwait	 <b>Hamad Medical Corporation</b> Qatar	 <b>USAID</b> Pakistan	 <b>STC</b> STC Solutions, KSA
 <b>North Oil Company</b> North Oil company,	 <b>EKO Electricity</b> EKO Electricity	 <b>OMAN BROADBAND</b> Oman Broadband	 <b>UNITED NATIONS</b> UN.	 <b>Authority for Electricity Regulation, Oman</b> Authority for

UK Training  
**PARTNER**



## Blackbird Training Categories

### Management & Admin

Entertainment & Leisure  
Professional Skills  
Finance, Accounting, Budgeting  
Media & Public Relations  
Project Management  
Human Resources  
Audit & Quality Assurance  
Marketing, Sales, Customer Service  
Secretary & Admin  
Supply Chain & Logistics  
Management & Leadership  
Agile and Elevation

### Technical Courses

Artificial Intelligence (AI)  
Hospital Management  
Public Sector  
Special Workshops  
Oil & Gas Engineering  
Telecom Engineering  
IT & IT Engineering  
Health & Safety  
Law and Contract Management  
Customs & Safety  
Aviation  
C-Suite Training



 International House 185 Tower Bridge  
Road London SE1 2UF United Kingdom

 +44 7401 1773 35  
+44 7480 775526

 Sales@blackbird-training.com

 www.blackbird-training.com

UK Training  
**PARTNER**

