

Advanced Revenue Recognition According to IFRS 15

Casablanca (Morocco) 26 - 30 January 2026

uk Traininig **PARTNER**

www.blackbird-training.com



Advanced Revenue Recognition According to IFRS 15

Code: FA28 From: 26 - 30 January 2026 City: Casablanca (Morocco) Fees: 3300 Pound

Introduction

The "Advanced Revenue Recognition According to IFRS 15" course is designed to provide an in-depth understanding of the revenue recognition process and how to apply IFRS 15 in a business context. Participants will cover all the key aspects of revenue recognition, from identifying contracts with customers to addressing specific cases such as contract modifications and variable considerations.

This course emphasizes the importance of applying the standard in financial reporting and ensuring compliance in a practical business environment.

Course Objectives

- 1. Understand the five-step revenue recognition process according to IFRS 15.
- 2. Analyze contracts with customers to identify performance obligations.
- 3. Determine the timing of revenue recognition point in time vs. over time.
- 4. Handle specific cases such as:
 - Variable consideration contracts.
 - Contract modifications.
- 5. Link accounting treatment with financial reporting in a real-world environment.
- 6. Apply practical examples from the workplace, such as government revenues or revenues from continuous services.

Course Outlines

Day 1: Introduction to IFRS 15

- The concept and objectives of IFRS 15.
- The importance of revenue recognition in financial reporting.
- The difference between IFRS 15 and previous standards.
- Overview of the five steps of revenue recognition.

Day 2: Step 1 and Step 2

• Identifying the contract with the customer.





- Identifying performance obligations.
- Criteria for identifying performance obligations.
- Practical examples of identifying performance obligations.

Day 3: Step 3 and Step 4

- Determining the transaction price.
- Identifying variable considerations.
- Allocating the transaction price to performance obligations.
- Practical examples of allocating transaction price.

Day 4: Step 5 and Special Cases

- Recognizing revenue when the performance obligation is satisfied.
- Recognizing revenue over time vs. at a point in time.
- Contract modifications.
- Practical examples of contract modifications.

Day 5: Practical Applications and Reporting

- Preparing financial reports related to revenue.
- Common challenges in revenue recognition.
- Discussion of real-world cases.
- Final exam and discussion.

Why Attend this Course: Wins & Losses!

- Gain Practical Knowledge: You will acquire the skills to effectively apply IFRS 15 in your work, improving the accuracy of financial reporting.
- Engage with Experts: Learn from experienced instructors who share practical knowledge and real-world solutions to accounting challenges.
- Problem-Solving Abilities: By studying real-world case studies, you III be able to apply theoretical concepts to actual business challenges.
- Enhance Accounting Skills: You'll be able to manage complex cases, such as variable considerations and contract modifications, improving your revenue accounting expertise.

Conclusion

By the end of this advanced course, participants will have a comprehensive understanding of revenue recognition under IFRS 15. They will be capable of identifying contracts, recognizing performance obligations, and applying the five-step process effectively in a business setting, with the ability to address special cases.

The course is not just theoretical but also highly practical, providing great value for accountants and financial reporting professionals in any organization.





Blackbird Training Cities

Europe



Malaga (Spain)

Annecy (France)



Sarajevo (Bosnia and Herzego Viasc)ais (Portugal)



Glasgow (Scotland)



Edinburgh (UK)

Lyon (France)



Oslo (Norway)



Moscow (Russia)



Stockholm (Sweden)



Bordeax (France)

Podgorica (Montenegro)



Copenhagen (Denmark)





Birmingham (UK)

Salzburg (Austria)



Barcelona (Spain)



Istanbul (Turkey)

Munich (Germany)



Geneva (Switzerland)



Berlin (Germany)



Düsseldorf (Germany)

Prague (Czech)



Zurich (Switzerland)

Vienna (Austria)



Athens(Greece)

Rome (Italy)



Manchester (UK)



Brussels (Belgium)



Milan (Italy)



Madrid (Spain)





Lisbon (Portugal)





Blackbird Training Cities

USA & Canada



Los Angeles (USA)

Washington (USA)



Orlando, Florida (USA)

Barn Ashar Mary



New York City (USA)

Online



Phoenix, Arizona (USA)

Seattle, Washington (USA)



Houston, Texas (USA)

Washington DC (USA)



Boston, MA (USA)



In House



Jersey, New Jersey (USA)

Toronto (Canada)

Miami, Florida (USA)



ASIA



Doha (Qatar)



Manila (Philippines)





Bangkok

Riyadh(KSA)

Baku (Azerbaijan) (Thailand)



Maldives (Maldives)

Beijing (China)



Melbourne (Australia) Korea)



Pulau Ujong (Singapore)



Phuket (Thailand)

Irbid (Jordan)



Jakarta (Indonesia)

Dubai (UAE)



Kuala Lumpur (Malaysia)



Amman (Jordan)



Jeddah (KSA)

Kuwait City (Kuwait)



Beirut























Blackbird Training Cities



Kigali (Rwanda)



Cape Town (South Africa)



Accra (Ghana)



Marrakesh (Morocco)



Nairobi (Kenya)



Zanzibar (Tanzania)

Tangier (Morocco)

Cairo (Egypt)



Sharm El-Sheikh (Egypt)



Tunis (Tunisia)





Blackbird Training Clients

Β.

Booking.com

Netherlands



ANNAI Trading Company WLL, MANNAI Qatar



Nigeria

Ce

GA(

UNE FILIALE D'EGA

Qatar



Alumina Corporation

Guinea

مـؤسـسـة قـطـر Qatar Foundation Qatar Foundation, **Qatar**



Oxfam GB International Organization, **Yemen**



Capital Markets Authority, **Kuwait**



Kuwait



Reserve Bar Malawi, **Malawi** Bank of



Nigeria



Ministry of Interior, KSA



AFRICAN UNION ADVISORY BOARD ON CORRUPTION, Tanzania

Mabruk Oil Company Libya

Saudi Electricity Company, **KSA**

Ś

General Organization for Social Insurance ral C. Social Insu KSA

جتماعية General Or

الشركة السعودية للكهريا. Baudi Electricity Company



BADAN PENGELOLA KEUANGAN Haji, Indonesia



Nigeria



North Oil company,



NATO

Italy

ناءات الوطنية National Industries

E%EDC

EKO Electricity



ad Medical Co Hamad Medical

Corporation, **Qatar**



Oman Broadband



USAID Pakistan



UN.



STC Solutions, **KSA**

















Blackbird Training Categories

Management & Admin

Entertainment & Leisure Professional Skills Finance, Accounting, Budgeting Media & Public Relations Project Management Human Resources Audit & Quality Assurance Marketing, Sales, Customer Service Secretary & Admin Supply Chain & Logistics Management & Leadership Agile and Elevation

Technical Courses

Artificial Intelligence (AI) Hospital Management Public Sector Special Workshops Oil & Gas Engineering Telecom Engineering IT & IT Engineering Health & Safety Law and Contract Management Customs & Safety Aviation C-Suite Training

UK Traininig





International House 185 Tower Bridge Road London SE1 2UF United Kingdom



+44 7401 1773 35 +44 7480 775526



Sales@blackbird-training.com



www.blackbird-training.com

