

## IP Migration and Cost-Sharing Arrangements (CSAs)

Cairo (Egypt) 18 - 22 January 2026



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#### Introduction

As businesses increasingly rely on intellectual property IP assets for growth and innovation, managing these assets effectively has become crucial, especially when it comes to migrating them between entities within multinational corporations. One of the key mechanisms used in this context is Cost-Sharing Arrangements CSAs, which help allocate the costs associated with developing intangible assets across the entities involved in the project.

This training course will explore how IP migration is managed within multinational companies and how Cost-Sharing Arrangements CSAs are implemented to maximize benefits in light of international tax and legal regulations.

### **Course Objectives**

- Understanding Intellectual Property IP: Gain a comprehensive understanding of intellectual property and its significance in business operations.
- IP Migration: Learn how to manage the migration of intellectual property between entities within a corporate group.
- Cost-Sharing Arrangements CSAs: Understand how to set up and implement Cost-Sharing Arrangements effectively.
- Tax Compliance: Learn how to ensure tax compliance in IP migration and CSA implementation.
- Best Practices: Discover best practices in managing IP migration and Cost-Sharing Arrangements.

### Course Outlines

#### Day 1: Introduction to Intellectual Property and Its Importance

- What is Intellectual Property?
  - Definition of intellectual property types, including patents, trademarks, copyrights, and trade secrets.
  - The role of intellectual property in the global economy and corporate value creation.
  - How to protect intangible assets from infringement and unfair competition.
- The Role of IP in Business
  - How intellectual property contributes to innovation and business value.
  - Evaluating intangible assets and their impact on profitability and growth.
  - Legal challenges in managing intellectual property within a corporate group.





### Day 2: IP Migration Between Entities

- What is IP Migration?
  - How intellectual property is transferred within a corporate group.
  - The reasons companies migrate IP: tax optimization, market expansion, and organizational structure.
  - Methods used in IP migration licensing, sale, and ownership transfer.
- Legal and Tax Challenges in IP Migration
  - Dealing with legal challenges in cross-border IP migration.
  - · Tax implications of IP migration across borders.
  - The importance of fair market value assessments in IP transfers for tax compliance.

### Day 3: Cost-Sharing Arrangements CSAs

- What are Cost-Sharing Arrangements CSAs?
  - Definition and Purpose of Cost-Sharing Arrangements in Multinational Corporations.
  - How CSAs help allocate the costs of research and development R&D and other intangible assets.
  - Importance of CSAs in managing the financial and tax impact of IP migration.
- Mechanics of CSAs
  - How to determine the costs involved in shared projects and allocate them appropriately between entities.
  - · Assessing contributions and revenue generation from joint IP assets.
  - The relationship between participating entities in the project and how to allocate profits and expenses.

### Day 4: Tax Compliance and Cost-Sharing Arrangements

- Tax Compliance in IP Migration and CSAs
  - The importance of complying with local and international tax laws when migrating intellectual property.
  - Role of double taxation treaties in addressing cross-border tax issues in IP migration.

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- How to determine transfer pricing and comply with OECD guidelines for IP migration and costsharing.
- · Tax Risks in IP Migration and CSAs
  - Potential risks associated with tax audits and compliance failures in IP migration.
  - Strategies to mitigate risks of tax evasion or misreporting in IP and CSA arrangements.
  - How to ensure transparency in cost-sharing agreements for better compliance.

### Day 5: Best Practices in Managing IP Migration and CSAs

- Best Practices for IP Migration
  - How to ensure IP migration is done according to legal and regulatory standards.
  - · Case studies of successful IP migration strategies implemented by multinational companies.
- Best Practices in Implementing Cost-Sharing Arrangements
  - · Guidelines for effectively setting up CSAs and ensuring they align with financial and tax goals.
  - · Strategies for improving financial performance and tax compliance in multinational corporations.
  - How to leverage digital tools for efficient management of CSAs.
- · Review and Q&A Session
  - A comprehensive review of the course content.
  - Q&A session to clarify any questions regarding IP migration and CSAs.

### Why Attend This Course: Wins & Losses!

- Wins in Understanding IP Migration: Learn how to effectively manage the migration of IP within multinational corporations.
- Wins in Implementing CSAs: Gain the knowledge and tools to implement successful Cost-Sharing Arrangements that comply with tax regulations.
- Wins in Tax Compliance: Ensure your company is compliant with international tax regulations when managing IP migration.
- Avoid Losses from Non-Compliance: Minimize the risk of tax audits and penalties by learning the best practices for IP migration and CSAs.

### Conclusion

By the end of this course, participants will have a solid understanding of how to manage the migration of intellectual





property between entities and implement effective Cost-Sharing Arrangements. They will also be equipped with the knowledge to ensure tax compliance and apply best practices for IP migration and CSA management.

We look forward to supporting you in mastering these complex challenges and equipping you with the tools and strategies necessary to successfully manage IP migration and Cost-Sharing Arrangements within your organization.





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