

Advanced Course in Energy Management, Commodities Trading, and LNG Operations

Lyon (France)

25 - 29 May 2026

UK Traininig

PARTNER



Advanced Course in Energy Management, Commodities Trading, and LNG Operations

Code: OG28 From: 25 - 29 May 2026 City: Lyon (France) Fees: 4900 Pound

Introduction

This training course provides an in-depth understanding of commodity and LNG markets, from the fundamentals of commodity trading to the complexities of oil and gas markets, risk management, and negotiation strategies. Participants will explore essential market analysis tools, risk mitigation techniques, and the dynamics of LNG pricing and sales contracts. The course combines theoretical knowledge with practical insights into the global commodity landscape.

Course Objectives

By the end of this course, participants will be able to:

- Understand commodity markets and trading instruments, along with key strategies and risk management techniques.
- Learn how to evaluate and analyze commodity markets using technical and fundamental analysis.
- Gain insights into the dynamics of oil and gas markets, including pricing mechanisms and risk management approaches.
- Master LNG market structures, pricing models, and negotiation strategies for successful contracts.
- Apply risk management strategies to handle market volatility and uncertainties effectively.

Course Outlines

Day 1: Introduction to Commodity Trading

- Overview of commodity markets and different trading instruments.
- Core trading strategies and risk mitigation techniques.
- The role of exchanges and clearinghouses in commodity trading.

Day 2: Commodity Market Analysis Tools

- Price discovery and methods for evaluating commodity markets.
- Comparing technical vs. fundamental analysis.
- Leveraging trading platforms and analytical tools for effective market evaluation.

Day 3: Oil and Gas Markets Overview

- Key dynamics of the crude oil markets.
- Fundamentals of gas markets and pricing mechanisms.
- Pricing benchmarks in oil and gas markets.

Day 4: LNG Markets and Risk Management



- Overview of LNG markets and their structure.
- Risk management strategies in the oil, gas, and LNG sectors.
- Hedging techniques and financial instruments for managing volatility and uncertainty.

Day 5: LNG Pricing, Negotiation, and Sales Contracts

- Understanding LNG pricing models and indexation.
- Effective negotiation strategies for LNG sales contracts.
- Real-world case studies of LNG contract negotiations and successful sales strategies.

Why Attend this Course: Wins & Losses!

- Gain a comprehensive understanding of commodity trading, from fundamentals to advanced strategies.
- Master the tools and techniques for market analysis, leveraging both technical and fundamental approaches.
- Acquire the skills needed for successful LNG negotiations and structuring sales contracts.
- Learn how to apply risk management strategies to mitigate volatility and uncertainty in the markets.
- Develop practical knowledge of oil, gas, and LNG markets, enhancing your ability to make informed investment and trading decisions.

Conclusion

By the end of this course, participants will be equipped with the practical and theoretical knowledge needed to navigate the complexities of commodity trading, oil and gas markets, and LNG sales contracts. With enhanced skills in market analysis, risk management, and effective negotiations, participants will be ready to excel in the global energy markets and drive successful business outcomes.



Blackbird Training Cities

Europe



Malaga (Spain)



Sarajevo (Bosnia and Herzegovina)



Oporto (Portugal)



Glasgow (Scotland)



Edinburgh (UK)



Oslo (Norway)



Annecy (France)



Bordeaux (France)



Copenhagen (Denmark)



Birmingham (UK)



Lyon (France)



Moscow (Russia)



Stockholm (Sweden)



Podgorica (Montenegro)



Batumi (Georgia)



London (UK)



Istanbul (Turkey)



Amsterdam



Düsseldorf (Germany)
(Switzerland)



Paris (France)



Athens (Greece)



Barcelona (Spain)



Munich (Germany)



Geneva



Prague (Czech)



Vienna (Austria)



Rome (Italy)



Brussels



Madrid (Spain)



Berlin (Germany)



Lisbon (Portugal)



Zurich



Manchester (UK)



Milan (Italy)



Blackbird Training Cities

USA & Canada



Los Angeles (USA)



Orlando, Florida (USA)



Online



Phoenix, Arizona (USA)



Houston, Texas (USA)



Boston, MA (USA)



Washington (USA)



Miami, Florida (USA)



New York City (USA)



Seattle, Washington (USA)



Washington DC (USA)



In House



Jersey, New Jersey (USA)



Toronto (Canada)

ASIA



Baku (Azerbaijan)
(Thailand)



Maldives (Maldives)



Doha (Qatar)



Manila (Philippines)



Bali (Indonesia)



Bangkok



Beijing (China)



Singapore (Singapore)



Sydney



Tokyo (Japan)



Jeddah (KSA)



Riyadh (KSA)



Melbourne (Australia)
Korea



Phuket (Thailand)



Dubai (UAE)



Kuala Lumpur (Malaysia)



Kuwait City (Kuwait)



Seoul (South)



Pulau Ujong (Singapore)



Irbid (Jordan)



Jakarta (Indonesia)



Amman (Jordan)



Beirut



Blackbird Training Cities

AFRICA



Kigali (Rwanda)



Cape Town (South Africa)



Accra (Ghana)



Lagos (Nigeria)



Marrakesh (Morocco)



Nairobi (Kenya)



Zanzibar (Tanzania)



Tangier (Morocco)



Cairo (Egypt)



Sharm El-Sheikh (Egypt)



Casablanca (Morocco)



Tunis (Tunisia)



Blackbird Training Clients



MANNAI Trading
Company WLL,
Qatar



Alumina Corporation
Guinea



Booking.com
Netherlands



Oxfam GB International
Organization,
Yemen



Capital Markets
Authority,
Kuwait



Waltersmith Petroman Oil Limited
Nigeria



Qatar National Bank
(QNB),
Qatar



Qatar Foundation,
Qatar



AFRICAN UNION ADVISORY
BOARD ON CORRUPTION,
Tanzania



KFAS
Kuwait



Reserve Bank of
Malawi,
Malawi



Central Bank of Nigeria
Nigeria



Ministry of Interior
Kingdom of Saudi Arabia
KSA



Mabruk Oil Company
Libya



Saudi Electricity
Company,
KSA



BADAN PENGELOLA
KEUANGAN Haji,
Indonesia



NATO
Italy



ENI CORPORATE
UNIVERSITY,
Italy



Gulf Bank
Kuwait



المؤسسة العامة للتأمينات الاجتماعية
General Organization for
Social Insurance
KSA



Defence Space Administration
Nigeria



National Industries
Group (Holding),
Kuwait



Hamad Medical
Corporation,
Qatar



USAID
Pakistan



STC Solutions,
KSA



North Oil company,



EKO Electricity



Oman Broadband



UNITED NATIONS
UN.



هيئة تنظيم الكهرباء - عمان
Authority for

UK Training
PARTNER



Blackbird Training Categories

Management & Admin

Entertainment & Leisure
Professional Skills
Finance, Accounting, Budgeting
Media & Public Relations
Project Management
Human Resources
Audit & Quality Assurance
Marketing, Sales, Customer Service
Secretary & Admin
Supply Chain & Logistics
Management & Leadership
Agile and Elevation

Technical Courses

Artificial Intelligence (AI)
Hospital Management
Public Sector
Special Workshops
Oil & Gas Engineering
Telecom Engineering
IT & IT Engineering
Health & Safety
Law and Contract Management
Customs & Safety
Aviation
C-Suite Training



International House 185 Tower Bridge
Road London SE1 2UF United Kingdom



+44 7401 1773 35
+44 7480 775526



Sales@blackbird-training.com



www.blackbird-training.com

