

## Mastering Decision Making Under Uncertainty

*Berlin (Germany)*

*3 - 7 November 2025*

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# Mastering Decision Making Under Uncertainty

Code: LM28 From: 3 - 7 November 2025 City: Berlin (Germany) Fees: 4200 Pound

## Introduction

In today's fast-paced and complex world, strategic decision-making under uncertainty is an essential skill for professionals across various industries. Whether you're dealing with market volatility, technological disruptions, or unforeseen challenges, the ability to make informed decisions despite uncertainty can significantly impact the success and resilience of your organization. Learning effective uncertainty management strategies is key to achieving quality decision-making and sustainable outcomes in dynamic work environments.

## Objectives course

- Provide a clear understanding of the fundamental concepts of decision-making under uncertainty.
- Identify the types of decision-making and their impacts on processes and outcomes.
- Equip participants with the tools and techniques necessary for effective strategic decision-making in uncertain environments.
- Develop skills to analyze and interpret data in contexts involving uncertainty.
- Apply decision-making frameworks to real-world situations.

## Course Outlines

### Day 1: Foundations of Decision-Making Under Uncertainty

- Welcome and course overview – an introduction to the goals and structure of the course.
- Understanding decision-making as a process and the essential principles involved.
- Exploring uncertainty and its effects on decision-making.
- Introduction to strategic decision-making frameworks such as decision analysis and other related models.
- Case studies and discussions for practical application and decision-making analysis.

### Day 2: Tools and Techniques for Decision-Making

- Introduction to probabilistic models and their use in informed decision-making.
- Application of decision trees for systematic analysis and planning.
- Understanding Bayesian analysis for updating decisions with new information.
- Utilizing simulation techniques for risk assessment and outcome prediction.
- Conducting sensitivity analysis to evaluate the robustness of decisions under varying conditions.

### Day 3: Analyzing and Interpreting Data

- The process of data collection and ensuring data quality.
- Utilizing descriptive and inferential statistics to interpret data effectively.
- Applying predictive analytics for forecasting and scenario modeling.

A graphic of a chessboard with several chess pieces (a king, a queen, a rook, and a knight) in gold and silver. The text 'UK Training PARTNER' is overlaid on the board. 'UK Training' is in a smaller font, and 'PARTNER' is in a large, bold, black font.

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- Techniques for data interpretation and communication to convey insights clearly.

#### Day 4: Decision-Making Frameworks and Strategies

- Exploring decision theory and its application in uncertain environments.
- Understanding game theory for strategic executive decision-making.
- Introduction to Multi-Criteria Decision Analysis MCDA to evaluate and prioritize options.
- Using scenario planning to envision different future outcomes.
- Real options analysis for strategic decision-making under uncertainty.

#### Day 5: Applying Knowledge to Real-World Scenarios

- Integrating techniques and frameworks to enhance uncertainty management strategies in diverse situations.
- Hands-on group exercises and simulations to apply what has been learned.
- Discussion on ethical considerations and implications in strategic decision-making.
- Exploring decision-making applications across different domains and industries.
- Course review and wrap-up with practical takeaways for real-world application.

#### Conclusion

Decision-making under uncertainty is a critical aspect of professional success, and this course provides participants with the knowledge and tools to master it. By learning various frameworks, tools, and techniques, you can improve your decision-making skills, enhance your uncertainty management capabilities, and contribute effectively to your organization's resilience and success. This course is a vital step towards applying strategic decision-making principles in everyday work and achieving long-term, informed outcome



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