

## How to Take Initiative and Influence Your Team

*Dubai (UAE)*

*5 - 9 April 2026*

UK Training

# PARTNER



## How to Take Initiative and Influence Your Team

Code: PS28 From: 5 - 9 April 2026 City: Dubai (UAE) Fees: 3900 Pound

### Introduction

Taking initiative is a key characteristic of effective leaders and high-performing teams. This course is designed to help individuals develop the skills needed to take proactive steps, influence their teams, and foster a culture of accountability and leadership. Participants will explore the initiative definition, understand what is an initiative, and gain practical tools to enhance their ability to initiate action and inspire others.

This program will provide participants with the insights needed to master strategic initiatives, build credibility, and use team building initiatives to create a motivated and high-performing team environment. Whether in business, defense strategies like the Global Defense Initiative, or corporate leadership, improved initiative leads to innovation and success.

### Course Objectives

By the end of the course, participants will:

- Understand initiative's meaning and its role in leadership and professional success.
- Develop strategies to take initiative and lead effectively.
- Learn how to influence your team and build a strategic initiatives team.
- Master techniques for persuasive communication and trust-building.
- Gain confidence in leading without formal authority.
- Foster team initiatives that encourage accountability and engagement.

### Course Outlines

#### Day 1: The Power of Initiative and Leadership

- Initiation and leadership: What does it mean to take initiative?
- Understanding the link between initiative meaning and leadership effectiveness.
- Key traits of leaders who take improved initiative.
- Assessing personal leadership style and identifying areas for growth.

A graphic of a chessboard with several chess pieces. A large gold king piece is in the foreground, with a silver pawn and a silver knight behind it. The text 'UK Training PARTNER' is overlaid on the right side of the board.

UK Training  
**PARTNER**

- Overcoming hesitation and fear to act with confidence.

## Day 2: Building Trust and Credibility with Your Team

- What is initiative and why does it matter in leadership?
- The foundation of trust: How trust impacts team building initiatives.
- Strategies to enhance trust and credibility in leadership.
- Initiating definition: The role of active listening in leadership and team success.
- Overcoming trust barriers and improving relationships within teams.

## Day 3: Influencing Without Authority

- How can a leader influence a team to become high-performing?
- The difference between initiative foundation and authority in leadership.
- Using persuasion techniques and strategic defense initiative approaches.
- Leveraging emotional intelligence to influence decision-making.
- The role of empathy and communication in leading teams without formal authority.
- Practical exercises in influencing and leadership techniques.

## Day 4: Motivating and Inspiring Your Team

- The psychology behind motivation and team initiatives meaning.
- Customizing motivation strategies for different personalities.
- Setting clear expectations and establishing performance goals.
- Using positive reinforcement to drive action and commitment.
- Overcoming demotivation and boosting team morale.
- Strategic initiatives team: Structuring teams for sustained performance.

## Day 5: Leading by Example and Creating a Proactive Team Culture

- Understanding the initial meaning of leadership through action.

A graphic of a chessboard with several chess pieces. A large gold king piece is in the foreground, with a silver pawn and a silver knight behind it. In the background, there are concentric circles and the text 'UK Training PARTNER'.

- Encouraging a culture of initiative foundation and responsibility.
- Delegating effectively to empower and engage team members.
- Providing constructive feedback to promote growth and independent problem-solving.
- Action planning: Implementing what is an initiative in daily work and leadership.

## Why Attend this Course? Wins & Losses!

- Develop initiative definition skills to take proactive leadership roles.
- Learn how to influence your team and create a high-performing environment.
- Gain expertise in strategic initiatives team development and execution.
- Build trust and credibility through team-building initiatives.
- Strengthen improved initiative abilities to lead with confidence and authority.
- Foster a proactive, motivated, and engaged team culture.

## Conclusion

The ability to take initiative and lead effectively is a crucial skill in any professional setting. Whether you're in business, management, or part of a global defense initiative, mastering what is initiative will allow you to drive change, inspire others, and achieve outstanding results.

Join this course to refine your leadership skills, develop a strategic initiatives team, and take proactive steps toward success!



## Blackbird Training Cities

### Europe



Malaga (Spain)



Sarajevo (Bosnia and Herzegovina)



Oporto (Portugal)



Glasgow (Scotland)



Edinburgh (UK)



Oslo (Norway)



Annecy (France)



Bordeaux (France)



Copenhagen (Denmark)



Birmingham (UK)



Lyon (France)



Moscow (Russia)



Stockholm (Sweden)



Podgorica (Montenegro)



Batumi (Georgia)



London (UK)



Istanbul (Turkey)



Amsterdam



Düsseldorf (Germany)  
(Switzerland)



Paris (France)



Athens (Greece)



Barcelona (Spain)



Munich (Germany)



Geneva



Prague (Czech)



Vienna (Austria)



Rome (Italy)



Brussels



Madrid (Spain)



Berlin (Germany)



Lisbon (Portugal)



Zurich



Manchester (UK)



Milan (Italy)



## Blackbird Training Cities

### USA & Canada



Los Angeles (USA)



Orlando, Florida (USA)



Online



Phoenix, Arizona (USA)



Houston, Texas (USA)



Boston, MA (USA)



Washington (USA)



Miami, Florida (USA)



New York City (USA)



Seattle, Washington (USA)



Washington DC (USA)



In House



Jersey, New Jersey (USA)



Toronto (Canada)

### ASIA



Baku (Azerbaijan)  
(Thailand)



Maldives (Maldives)



Doha (Qatar)



Manila (Philippines)



Bali (Indonesia)



Bangkok



Beijing (China)



Singapore (Singapore)



Sydney



Tokyo (Japan)



Jeddah (KSA)



Riyadh (KSA)



Melbourne (Australia)  
Korea



Phuket (Thailand)



Dubai (UAE)



Kuala Lumpur (Malaysia)



Kuwait City (Kuwait)



Seoul (South)



Pulau Ujong (Singapore)



Irbid (Jordan)



Jakarta (Indonesia)



Amman (Jordan)



Beirut

UK Training  
**PARTNER**



## Blackbird Training Cities

### AFRICA



Kigali (Rwanda)



Cape Town ( South Africa)



Accra (Ghana)



Lagos (Nigeria)



Marrakesh (Morocco)



Nairobi (Kenya)



Zanzibar (Tanzania)



Tangier (Morocco)



Cairo (Egypt)



Sharm El-Sheikh (Egypt)



Casablanca (Morocco)



Tunis (Tunisia)



## Blackbird Training Clients

 <p><b>MANNAI CORPORATION</b> MANNAI Trading Company WLL, Qatar</p>	 <p><b>GAC</b> UNE FILIALE D' EGA Alumina Corporation Guinea</p>	 <p><b>Booking.com</b> Booking.com Netherlands</p>	 <p><b>OXFAM</b> Oxfam GB International Organization, Yemen</p>	 <p><b>Capital Markets Authority</b> Kuwait</p>
 <p><b>WS</b> Waltersmith Petroman Oil Limited Nigeria</p>	 <p><b>QNB</b> Qatar National Bank (QNB), Qatar</p>	 <p><b>Qatar Foundation</b> Qatar</p>	 <p><b>AFRICAN UNION ADVISORY BOARD ON CORRUPTION</b> Tanzania</p>	 <p><b>KFAS</b> Kuwait Foundation for the Advancement of Sciences KFAS Kuwait</p>
 <p><b>Reserve Bank of Malawi</b> Malawi</p>	 <p><b>Central Bank of Nigeria</b> Nigeria</p>	 <p><b>Ministry of Interior Kingdom of Saudi Arabia</b> Ministry of Interior, KSA</p>	 <p><b>Mabruk Oil Company</b> Libya</p>	 <p><b>Saudi Electricity Company</b> KSA</p>
 <p><b>BPKH</b> Badan Pengelola Keuangan Haji BADAN PENGELOLA KEUANGAN Haji, Indonesia</p>	 <p><b>NATO Italy</b></p>	 <p><b>ENI</b> ENI CORPORATE UNIVERSITY, Italy</p>	 <p><b>GULF BANK</b> Gulf Bank Kuwait</p>	 <p><b>General Organization for Social Insurance</b> KSA</p>
 <p><b>Defence Space Administration</b> Nigeria</p>	 <p><b>National Industries Group (Holding),</b> Kuwait</p>	 <p><b>Hamad Medical Corporation</b> Qatar</p>	 <p><b>USAID</b> Pakistan</p>	 <p><b>STC</b> STC Solutions, KSA</p>
 <p><b>North Oil Company</b> North Oil company,</p>	 <p><b>EKO Electricity</b></p>	 <p><b>OMAN BROADBAND</b> Oman Broadband</p>	 <p><b>UNITED NATIONS</b> UN.</p>	 <p><b>Authority for Electricity Regulation, Oman</b> Authority for</p>

UK Training  
**PARTNER**



## Blackbird Training Categories

### Management & Admin

Entertainment & Leisure  
Professional Skills  
Finance, Accounting, Budgeting  
Media & Public Relations  
Project Management  
Human Resources  
Audit & Quality Assurance  
Marketing, Sales, Customer Service  
Secretary & Admin  
Supply Chain & Logistics  
Management & Leadership  
Agile and Elevation

### Technical Courses

Artificial Intelligence (AI)  
Hospital Management  
Public Sector  
Special Workshops  
Oil & Gas Engineering  
Telecom Engineering  
IT & IT Engineering  
Health & Safety  
Law and Contract Management  
Customs & Safety  
Aviation  
C-Suite Training



 International House 185 Tower Bridge  
Road London SE1 2UF United Kingdom

 +44 7401 1773 35  
+44 7480 775526

 Sales@blackbird-training.com

 www.blackbird-training.com

UK Training  
**PARTNER**

