

## How to Take Initiative and Influence Your Team

*Rome (Italy)*

*10 - 14 November 2025*

UK Training

**PARTNER**



## How to Take Initiative and Influence Your Team

Code: PS28 From: 10 - 14 November 2025 City: Rome (Italy) Fees: 4200 Pound

### Introduction

This course is designed to help individuals develop the skills needed to take initiative and influence their teams effectively. Participants will learn how to motivate others, lead by example, communicate persuasively, and create a proactive team culture.

### Course Objectives

By the end of the course, participants will:

- Understand the importance of taking initiative in the workplace.
- Develop strategies to influence and inspire their teams.
- Learn techniques to communicate effectively and build trust.
- Gain practical tools to navigate challenges and motivate others.
- Build confidence in their leadership and decision-making abilities.

### Why take this course?

- Learn to take initiative and lead effectively.
- Build trust and credibility with your team.
- Master persuasive communication and active listening.
- Inspire and motivate team members with tailored strategies.
- Develop confidence in influencing without formal authority.
- Create a proactive team culture that encourages accountability.

### Course Outlines

#### Day 1: The Power of Initiative and Leadership

- Understanding initiative: What does it mean to take initiative?
- The link between initiative and leadership effectiveness.
- Key traits of proactive leaders.
- Assessing personal initiative and leadership style.
- Overcoming fear and hesitation to take initiative.

#### Day 2: Building Trust and Credibility with Your Team

- The foundation of trust: Why it matters for influence.
- Strategies for building trust and credibility.

A graphic of a chessboard with several chess pieces (a king, a queen, a rook, and a pawn) on it. The board is white and black, and the pieces are gold and silver. The text 'UK Training PARTNER' is overlaid on the board.

UK Training  
**PARTNER**

- How to model behaviors that foster trust.
- Active listening as a tool for building relationships.
- Overcoming trust barriers in teams.

### Day 3: Influencing Without Authority

- Understanding influence vs. authority in leadership.
- Using persuasion techniques effectively.
- Leveraging emotional intelligence to influence behavior.
- The role of empathy in team leadership.
- Practical exercises in influencing without authority.

### Day 4: Motivating and Inspiring Your Team

- The psychology of motivation: What drives people?
- Tailoring motivation strategies to different team members.
- Setting clear goals and expectations.
- Using positive reinforcement to inspire action.
- Handling demotivation and boosting team morale.

### Day 5: Leading by Example and Creating a Proactive Team Culture

- The importance of leading by example.
- Encouraging a culture of initiative and accountability.
- Delegating responsibilities to empower others.
- Providing feedback that encourages growth and initiative.
- Action planning: Implementing the learning in your team.

## Blackbird Training Cities

### Europe



Malaga (Spain)



Sarajevo (Bosnia and Herzegovina)



Oporto (Portugal)



Glasgow (Scotland)



Edinburgh (UK)



Oslo (Norway)



Annecy (France)



Bordeaux (France)



Copenhagen (Denmark)



Birmingham (UK)



Lyon (France)



Moscow (Russia)



Stockholm (Sweden)  
(Netherlands)



Podgorica (Montenegro)



Batumi (Georgia)



London (UK)



Istanbul (Turkey)



Amsterdam



Düsseldorf (Germany)



Paris (France)



Barcelona (Spain)



Munich (Germany)



Geneva (Switzerland)



Prague (Czech)



Vienna (Austria)



Rome (Italy)



Brussels (Belgium)



Madrid (Spain)



Berlin (Germany)



Lisbon (Portugal)



Zurich (Switzerland)



Manchester (UK)



Milan (Italy)



## Blackbird Training Cities

### USA & Canada



Los Angeles (USA)



Orlando, Florida (USA)



Online



Phoenix, Arizona (USA)



Houston, Texas (USA)



Boston, MA (USA)



Washington (USA)



Miami, Florida (USA)



New York City (USA)



Seattle, Washington (USA)



Washington DC (USA)



In House



Jersey, New Jersey (USA)



Toronto (Canada)

### Africa



Baku (Azerbaijan)  
(Thailand)



Maldives (Maldives)



Doha (Qatar)



Manila (Philippines)



Bali (Indonesia)



Bangkok



Beijing (China)



Singapore (Singapore)



Sydney (Australia)



Tokyo (Japan)



Jeddah (KSA)



Riyadh (KSA)



Dubai (UAE)



Kuala Lumpur (Malaysia)



Kuwait City (Kuwait)



Pulau Ujong (Singapore)



Jakarta (Indonesia)



Amman (Jordan)



Beirut (Lebanon)

UK Training  
**PARTNER**

## Blackbird Training Cities

### Asia



Kigali (Rwanda)



Cape Town (South Africa)



Accra (Ghana)



Lagos (Nigeria)



Marrakesh (Morocco)



Nairobi (Kenya)



Zanzibar (Tanzania)



Tangier (Morocco)



Cairo (Egypt)



Sharm El-Sheikh (Egypt)



Casablanca (Morocco)



Tunis (Tunisia)



## Blackbird Training Clients



UK Training  
**PARTNER**

## Blackbird Training Categories

### Management & Admin

Professional Skills  
Finance, Accounting, Budgeting  
Media & Public Relations  
Project Management  
Human Resources  
Audit & Quality Assurance  
Marketing, Sales, Customer Service  
Secretary & Admin  
Supply Chain & Logistics  
Management & Leadership  
Agile and Elevation

### Technical Courses

Hospital Management  
Public Sector  
Special Workshops  
Oil & Gas Engineering  
Telecom Engineering  
IT & IT Engineering  
Health & Safety  
Law and Contract Management  
Customs & Safety  
Aviation  
C-Suite Training



 International House 185 Tower Bridge  
Road London SE1 2UF United Kingdom

 +44 7401 1773 35  
+44 7480 775526

 [Sales@blackbird-training.com](mailto:Sales@blackbird-training.com)

 [www.blackbird-training.com](http://www.blackbird-training.com)



UK Training  
**PARTNER**

The image features a graphic of a chessboard with several chess pieces (a king, a pawn, and a knight) on it. The text 'UK Training PARTNER' is overlaid on the board, with 'PARTNER' in a larger, bold font.