

Certified Credit Executive (CCE)

*Kuala Lumpur (Malaysia)*

*10 - 14 February 2025*

UK Training

**PARTNER**



## Certified Credit Executive (CCE)

Code: FA28 From: 10 - 14 February 2025 City: Kuala Lumpur (Malaysia) Fees: 4200 Pound

### Introduction

Welcome to the Certified Credit Executive CCE course! This comprehensive program is designed to equip participants with advanced knowledge and specialized skills in credit management. The course provides a deep understanding of modern credit management practices, strategies, and tools. Participants will learn the latest developments in credit risk assessment, credit decision-making, and credit portfolio management. Through a combination of theoretical concepts, case studies, and practical exercises, participants will enhance their proficiency in credit management and develop strategies to navigate the complex landscape of credit. Upon completion of the course, participants will be prepared to obtain the Certified Credit Executive CCE certification, opening numerous professional opportunities.

### Course Objectives

The Certified Credit Executive CCE course aims to provide participants with the essential knowledge and skills needed to manage credit effectively. Key objectives include:

- Gain a comprehensive understanding of the principles of credit management and its importance in today's business environment.
- Explore the latest trends and advancements in credit risk assessment and credit decision-making.
- Develop skills to effectively analyze and interpret financial statements and credit reports to assess creditworthiness.
- Learn advanced techniques for evaluating credit risk and determining creditworthiness.
- Understand the role of technology and data analytics in credit management.
- Develop strategies to optimize credit terms and conditions while balancing business objectives and risk mitigation.
- Enhance knowledge of credit portfolio management and strategies for managing credit exposures.
- Learn effective credit collection and recovery techniques.
- Familiarize yourself with the legal and regulatory frameworks relevant to credit management.
- Develop communication and negotiation skills for effective interactions with customers, stakeholders, and credit agencies.

### Course Outlines

#### Day 1: Introduction to Credit Management

- The importance and scope of credit management in the business environment.
- Fundamentals of credit management and an overview of the credit life cycle.
- Key challenges and opportunities in credit management today.
- Introduction to the Certified Credit Executive CCE certification and its benefits.

The logo for UK Training Partner features the text 'UK Training' in a smaller font above the word 'PARTNER' in a large, bold, black font. The background of the logo is a stylized chessboard with several chess pieces (a king, a queen, and a pawn) in gold and silver, set against a backdrop of concentric white circles.

## Day 2: Credit Risk Assessment and Financial Analysis

- Advanced financial statement analysis techniques.
- Credit scoring models and credit risk assessment tools.
- Evaluating industry and market risk factors.
- Assessing borrower creditworthiness and repayment capacity.

## Day 3: Credit Decision-Making and Terms

- Formulating credit policies and frameworks for credit decision-making.
- Negotiating credit terms and conditions.
- Balancing risk and reward in credit decisions.
- Documenting and approving credit decisions.

## Day 4: Credit Portfolio Management

- Analyzing and optimizing credit portfolios.
- Measuring and monitoring credit exposure.
- Strategies for mitigating credit risk and portfolio diversification.
- Managing non-performing loans and credit recovery strategies.

## Day 5: Legal and Ethical Considerations in Credit Management

- Legal and regulatory frameworks in credit management.
- Compliance with consumer protection laws and regulations.
- Ethical considerations in credit management practices.
- Effective communication and negotiation in credit management.

## Conclusion

Upon completing the Certified Credit Executive CCE course, you will acquire the necessary skills to manage credit effectively and develop strategies to handle credit risks. You will also be eligible for the Certified Credit Executive CCE certification, which will boost your career opportunities in credit management. This course will prepare you to address contemporary challenges in credit management, achieve Certified Credit Executive goals, and improve your ability to manage credit portfolios.

Join us today to expand your skills and earn the Certified Credit Executive CCE certification, opening doors to professional opportunities in this evolving field.

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