

## Advanced Procurement and Logistics Skills Mastery

*Baku (Azerbaijan)*

*11 - 15 August 2025*

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## Advanced Procurement and Logistics Skills Mastery

Code: SC28 From: 11 - 15 August 2025 City: Baku (Azerbaijan) Fees: 4400 Pound

### Introduction

In the dynamic and interconnected world of business, mastering advanced procurement and logistics skills is essential for organizations seeking a competitive edge. This intensive course is designed to equip participants with the latest insights, strategies, and tools required to navigate the complexities of modern supply chains and procurement processes. Through a combination of theoretical knowledge, practical case studies, and hands-on exercises, participants will gain a comprehensive understanding of the advanced principles and techniques shaping the future of procurement and logistics management.

### Course Objectives

- **Strategic Procurement Management:** Develop a strategic mindset for procurement, understanding how it aligns with overall organizational goals, and exploring advanced strategies for supplier relationship management.
- **Supply Chain Optimization:** Learn to optimize the supply chain by employing cutting-edge technologies, data analytics, and risk management strategies to enhance efficiency, reduce costs, and improve overall performance.
- **Digital Transformation in Logistics:** Explore the impact of Industry 4.0 on logistics operations, focusing on the integration of technologies such as IoT, blockchain, and artificial intelligence to streamline processes and improve visibility.
- **Global Sourcing Strategies:** Understand the challenges and opportunities of global sourcing, exploring strategies to manage international suppliers, mitigate risks, and ensure compliance with international regulations.
- **Ethics and Sustainability in Procurement:** Delve into ethical considerations and sustainable practices in procurement and logistics, recognizing the importance of social responsibility and environmental impact in today's business landscape.
- **Negotiation and Contract Management:** Master advanced negotiation techniques and effective contract management strategies to establish mutually beneficial agreements with suppliers while minimizing risks.
- **Data-driven Decision Making:** Harness the power of data analytics in procurement and logistics decision-making, utilizing key performance indicators KPIs to drive continuous improvement and informed strategic choices.
- **Compliance and Regulatory Considerations:** Stay abreast of the latest legal and regulatory requirements affecting procurement and logistics, ensuring organizational compliance and risk mitigation.

### Course Outlines

#### Day 1: Foundations of Advanced Procurement

- Overview of advanced procurement and logistics.
- Strategic Procurement Management.

A graphic of a chessboard with several chess pieces (a king, a queen, a rook, and a pawn) on it. The text 'UK Training PARTNER' is overlaid on the board.

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- Supplier Relationship Management SRM.

## Day 2: Supply Chain Optimization

- Supply Chain Strategies.
- Demand Forecasting and Planning.
- Risk Management in the Supply Chain.

## Day 3: Digital Transformation in Logistics

- Industry 4.0 and Logistics.
- IoT and its Applications in Logistics.
- Blockchain in Supply Chain.

## Day 4: Global Sourcing and Ethics

- Global Sourcing Strategies.
- International Supplier Management.
- Ethics and Sustainability in Procurement.

## Day 5: Negotiation, Data-driven Decision Making, and Compliance

- Advanced Negotiation Techniques.
- Data Analytics in Procurement.
- Contract Management Strategies.
- Compliance and Regulatory Considerations.

## Conclusion

By the end of this course, participants will have a comprehensive understanding of the foundations of procurement and logistics management, enhancing their professional opportunities as procurement and logistics specialists.

This course prepares participants for a procurement and logistics certificate, equipping them with the skills required for the duties of a procurement and logistics manager in a rapidly evolving business landscape.



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 International House 185 Tower Bridge  
Road London SE1 2UF United Kingdom

 +44 7401 1773 35  
+44 7480 775526

 [Sales@blackbird-training.com](mailto:Sales@blackbird-training.com)

 [www.blackbird-training.com](http://www.blackbird-training.com)

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