

## Certified Professional Purchasing Managers (CPPM)

*Cairo (Egypt)*

*24 - 28 November 2024*

UK Training

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## Certified Professional Purchasing Managers (CPPM)

Code: SC28 From: 24 - 28 November 2024 City: Cairo (Egypt) Fees: 3400 Pound

### Introduction

The Certified Professional Purchasing Managers CPPM training course is designed to equip participants with comprehensive knowledge and skills essential for effective procurement management. This intensive program will delve into various aspects of purchasing, procurement, and supply chain management, providing participants with the tools and techniques necessary to excel in their roles as purchasing managers.

### Objectives

- To understand the fundamental principles and concepts of purchasing management.
- To explore advanced procurement strategies and best practices.
- To develop skills in supplier selection, negotiation, and contract management.
- To learn how to optimize procurement processes and improve efficiency.
- To prepare participants for the CPPM certification exam.

### Outlines

#### Day 1

##### Fundamentals of Purchasing Management

- Overview of Purchasing Management
- Role and responsibilities of a purchasing manager
- Legal and ethical considerations in procurement
- Understanding supply chain management
- Introduction to strategic sourcing

#### Day 2

##### Procurement Strategies and Best Practices

- Developing procurement strategies aligned with organizational goals
- Supplier relationship management SRM
- Cost analysis and Total Cost of Ownership TCO
- Just-in-Time JIT and Lean procurement practices
- Risk management in procurement

#### Day 3

A graphic of a chessboard with several chess pieces (a king, a queen, a rook, and a knight) on it. The board is white and black, and the pieces are gold and silver. The text 'UK Training PARTNER' is overlaid on the board.

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### Supplier Selection and Negotiation

- Supplier identification and evaluation techniques
- Vendor qualification and assessment
- Negotiation strategies and tactics
- Contract management fundamentals
- Building sustainable supplier relationships

### Day 4

#### Procurement Process Optimization

- Process mapping and analysis
- Key performance indicators KPIs for procurement
- Implementing technology in procurement processes
- Continuous improvement methodologies e.g., Six Sigma, Kaizen
- Change management in procurement

### Day 5

#### CPPM Certification Preparation

- Overview of the CPPM certification exam
- Exam format and structure
- Tips and strategies for exam preparation
- Practice questions and mock exams
- Review of key concepts and knowledge areas

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