

Certified Professional Purchasing Managers (CPPM)

Paris (France)

13 - 17 October 2025

UK Training

PARTNER



Certified Professional Purchasing Managers (CPPM)

Code: SC28 From: 13 - 17 October 2025 City: Paris (France) Fees: 4400 Pound

Introduction

The Certified Professional Purchasing Managers CPPM training course is designed to provide participants with comprehensive knowledge and practical skills essential for effective purchasing management. This intensive program covers various aspects of purchasing and supply chain management, equipping participants with the tools and techniques necessary to excel as purchasing managers. Earning a Certified Purchasing Manager certification is a crucial step in enhancing your career, improving procurement processes, and gaining international recognition in purchasing management.

Course Objectives

By the end of this course, participants will:

- Understand the fundamental principles and concepts of purchasing management.
- Explore advanced procurement strategies and best practices in purchasing and supply management.
- Develop essential purchasing manager skills in supplier selection, negotiation, and contract management.
- Learn how to optimize procurement processes and improve overall efficiency in purchasing and supply chain management.
- Prepare thoroughly for the Certified Purchasing Manager CPPM certification exam.

Course Outlines

Day 1: Fundamentals of Purchasing Management

- Overview of purchasing management: Understanding the purchasing manager definition and the role in organizational success.
- Purchasing manager duties: Key responsibilities in managing procurement activities and ensuring efficient sourcing.
- Legal and ethical considerations in purchasing and supply management.
- Understanding supply chain management and its impact on procurement processes.
- Introduction to strategic sourcing and identifying best sourcing practices.

Day 2: Procurement Strategies and Best Practices

- Developing procurement strategies aligned with organizational goals.
- Supplier Relationship Management SRM: Building long-term, mutually beneficial relationships with suppliers.
- Cost analysis and Total Cost of Ownership TCO: Understanding the true cost of purchasing decisions.
- Implementing Just-in-Time JIT and Lean procurement practices to streamline processes.
- Risk management in procurement: Identifying and mitigating risks within the purchasing process.

UK Training
PARTNER



Day 3: Supplier Selection and Negotiation

- Supplier identification and evaluation techniques: How to assess and select the right suppliers.
- Vendor qualification and assessment: Ensuring that suppliers meet your organization's standards.
- Negotiation strategies: Tactics to secure the best terms and prices during negotiations.
- Contract management: Key principles in managing contracts to ensure compliance and performance.
- Building sustainable supplier relationships for ongoing success.

Day 4: Procurement Process Optimization

- Process mapping and analysis: Identifying inefficiencies and areas for improvement in the procurement cycle.
- Key performance indicators KPIs for procurement success.
- Implementing technology to enhance procurement processes and reduce manual workloads.
- Continuous improvement methodologies: Leveraging Six Sigma and Kaizen for process optimization.
- Change management in procurement: Managing transitions and adapting to new technologies and practices.

Day 5: CPPM Certification Preparation

- Overview of the Certified Purchasing Manager certification exam structure and requirements.
- Exam format: Understanding the different sections and types of questions.
- Tips and strategies for effective exam preparation.
- Practice questions and mock exams to assess readiness.
- Review of key concepts and knowledge areas essential for passing the CPPM exam.

Why Attend This Course: Wins & Losses!

- Gain a globally recognized Certified Purchasing Manager certification to advance your career.
- Master the essential purchasing manager responsibilities, including supplier management, negotiation, and process optimization.
- Learn what purchasing managers do and how they contribute to organizational efficiency and success.
- Develop critical purchasing manager skills to improve procurement strategies and supply chain management.
- Prepare thoroughly for the Certified Purchasing Manager training to ensure success in the CPPM certification exam.
- Enhance your understanding of purchasing management international practices and gain insights into global purchasing manager roles.
- Secure better procurement deals and build sustainable relationships with suppliers.

Conclusion

By completing this Certified Purchasing Manager course, participants will be fully equipped with the knowledge and skills needed to excel in purchasing and supply chain management. They will be prepared to handle complex procurement processes, negotiate favorable terms, and build strong supplier relationships. Whether you're looking to gain purchasing management international expertise or advance your career with a certificate in purchasing management, this course provides the foundation needed to succeed as a global purchasing manager.

Join us to elevate your career and become a leader in purchasing management with the CPPM certification!

UK Training
PARTNER



Blackbird Training Cities

Europe



Malaga (Spain)



Sarajevo (Bosnia and Herzegovina)



Oporto (Portugal)



Glasgow (Scotland)



Edinburgh (UK)



Oslo (Norway)



Annecy (France)



Bordeaux (France)



Copenhagen (Denmark)



Birmingham (UK)



Lyon (France)



Moscow (Russia)



Stockholm (Sweden)



Podgorica (Montenegro)



Batumi (Georgia)



London (UK)



Istanbul (Turkey)



Amsterdam



Düsseldorf (Germany)



Paris (France)



Athens (Greece)



Barcelona (Spain)



Munich (Germany)



Geneva



Prague (Czech)



Vienna



Rome (Italy)



Brussels



Madrid (Spain)



Berlin (Germany)



Lisbon (Portugal)



Zurich



Manchester (UK)



Milan (Italy)



Blackbird Training Cities

USA & Canada



Los Angeles (USA)



Orlando, Florida (USA)



Online



Phoenix, Arizona (USA)



Houston, Texas (USA)



Boston, MA (USA)



Washington (USA)



Miami, Florida (USA)



New York City (USA)



Seattle, Washington (USA)



Washington DC (USA)



In House



Jersey, New Jersey (USA)



Toronto (Canada)

ASIA



Bangkok
(Thailand)



Maldives (Maldives)



Doha (Qatar)



Manila (Philippines)



Bali (Indonesia)



Bangkok



Beijing (China)



Singapore (Singapore)



Sydney



Tokyo (Japan)



Jeddah (KSA)



Riyadh (KSA)



Melbourne



Phuket (Thailand)



Dubai (UAE)



Kuala Lumpur (Malaysia)



Kuwait City (Kuwait)



Seoul



Pulau Ujong (Singapore)



Irbid



Jakarta (Indonesia)



Amman (Jordan)



Beirut

UK Training
PARTNER

Blackbird Training Cities

AFRICA



Kigali (Rwanda)



Cape Town



Accra (Ghana)



Lagos (Nigeria)



Marrakesh (Morocco)



Nairobi (Kenya)



Zanzibar (Tanzania)



Tangier (Morocco)



Cairo (Egypt)



Sharm El-Sheikh (Egypt)



Casablanca (Morocco)



Tunis (Tunisia)



Blackbird Training Clients

 MANNAI CORPORATION MANNAI Trading Company WLL, Qatar	 GAC UNE FILIALE D' EGA Alumina Corporation Guinea	 Booking.com Booking.com Netherlands	 OXFAM Oxfam GB International Organization, Yemen	 Capital Markets Authority Kuwait
 Waltersmith Waltersmith Petroman Oil Limited Nigeria	 QNB Qatar National Bank (QNB), Qatar	 Qatar Foundation Qatar	 AFRICAN UNION ADVISORY BOARD ON CORRUPTION Tanzania	 KFAS KFS Kuwait
 Reserve Bank of Malawi Malawi	 Central Bank of Nigeria Nigeria	 Ministry of Interior Kingdom of Saudi Arabia KSA	 Mabruk Oil Company Libya	 Saudi Electricity Company KSA
 BPKH Badan Pengelola Keuangan Haji BADAN PENGELOLA KEUANGAN Haji, Indonesia	 NATO Italy	 ENI ENI CORPORATE UNIVERSITY, Italy	 GULF BANK Gulf Bank Kuwait	 General Organization for Social Insurance KSA
 Defence Space Administration Nigeria	 National Industries Group (Holding), Kuwait	 Hamad Medical Corporation Qatar	 USAID Pakistan	 STC STC Solutions, KSA
 North Oil Company North Oil company,	 EKO Electricity EKO Electricity	 OMAN BROADBAND Oman Broadband	 UNITED NATIONS UN.	 Authority for Electricity Regulation, Oman Authority for

UK Training
PARTNER

Blackbird Training Categories

Management & Admin

Entertainment & Leisure
Professional Skills
Finance, Accounting, Budgeting
Media & Public Relations
Project Management
Human Resources
Audit & Quality Assurance
Marketing, Sales, Customer Service
Secretary & Admin
Supply Chain & Logistics
Management & Leadership
Agile and Elevation

Technical Courses

Artificial Intelligence (AI)
Hospital Management
Public Sector
Special Workshops
Oil & Gas Engineering
Telecom Engineering
IT & IT Engineering
Health & Safety
Law and Contract Management
Customs & Safety
Aviation
C-Suite Training



 International House 185 Tower Bridge
Road London SE1 2UF United Kingdom

 +44 7401 1773 35
+44 7480 775526

 Sales@blackbird-training.com

 www.blackbird-training.com

UK Training
PARTNER

