

Certified Credit Executive (CCE)

Dubai (UAE)

15 - 19 June 2025

UK Training

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Certified Credit Executive (CCE)

Code: FA28 From: 15 - 19 June 2025 City: Dubai (UAE) Fees: 3900 Pound

Introduction

The Certified Credit Executive CCE course is a comprehensive program designed to equip participants with advanced knowledge and skills in credit management. This course aims to provide a deep understanding of modern credit management practices, strategies, and tools. Participants will learn the latest advancements in credit risk assessment, credit decision-making, and credit portfolio management. Through a combination of theoretical concepts, case studies, and practical exercises, participants will enhance their proficiency in credit management and develop strategies to effectively navigate the complex credit landscape.

Objectives

- Gain a comprehensive understanding of credit management principles and their importance in today's business environment.
- Explore the latest trends and advancements in credit risk assessment and credit decision-making.
- Develop skills to effectively analyze and interpret financial statements and credit reports.
- Learn advanced techniques for evaluating creditworthiness and assessing credit risk.
- Understand the role of technology and data analytics in credit management.
- Develop strategies for optimizing credit terms and conditions while balancing business objectives and risk mitigation.
- Enhance your knowledge of credit portfolio management and strategies for managing credit exposures.
- Learn effective credit collection and recovery techniques.
- Familiarize yourself with legal and regulatory frameworks relevant to credit management.
- Develop skills to effectively communicate and negotiate with customers, stakeholders, and credit agencies.

Course Outline

Day 1

Introduction to Credit Management

- Importance and scope of credit management
- Credit management fundamentals and principles
- Overview of the credit life cycle
- Key challenges and opportunities in credit management

Day 2

Credit Risk Assessment and Financial Analysis

A graphic of a chessboard with several chess pieces (a king, a queen, a rook, and a pawn) on it. The text 'UK Training PARTNER' is overlaid on the board.

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- Advanced financial statement analysis techniques
- Credit scoring models and credit risk assessment tools
- Evaluating industry and market risk factors
- Assessing borrower creditworthiness and repayment capacity

Day 3

Credit Decision-Making and Terms

- Credit policy formulation and credit decision frameworks
- Credit terms and conditions negotiation
- Balancing risk and reward in credit decisions
- Credit decision documentation and approval processes

Day 4

Credit Portfolio Management

- Credit portfolio analysis and optimization
- Credit exposure measurement and monitoring
- Strategies for Credit Risk mitigation and Diversification
- Managing non-performing loans and credit recovery

Day 5

Legal and Ethical Considerations in Credit Management

- Legal and regulatory frameworks in credit management
- Compliance with consumer protection laws and regulations
- Ethical considerations in credit management
- Effective communication and negotiation in credit management

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