

Certified Professional Purchasing Managers (CPPM)

Madrid (Spain)

23 - 27 March 2026

UK Training

PARTNER



Certified Professional Purchasing Managers (CPPM)

Code: SC28 From: 23 - 27 March 2026 City: Madrid (Spain) Fees: 4400 Pound

Introduction

The Certified Professional Purchasing Managers CPPM training course is designed to provide participants with comprehensive knowledge and practical skills essential for effective purchasing management. This intensive program covers various aspects of purchasing and supply chain management, equipping participants with the tools and techniques necessary to excel as purchasing managers. Earning a Certified Purchasing Manager certification is a crucial step in enhancing your career, improving procurement processes, and gaining international recognition in purchasing management.

Course Objectives

By the end of this course, participants will:

- Understand the fundamental principles and concepts of purchasing management.
- Explore advanced procurement strategies and best practices in purchasing and supply management.
- Develop essential purchasing manager skills in supplier selection, negotiation, and contract management.
- Learn how to optimize procurement processes and improve overall efficiency in purchasing and supply chain management.
- Prepare thoroughly for the Certified Purchasing Manager CPPM certification exam.

Course Outlines

Day 1: Fundamentals of Purchasing Management

- Overview of purchasing management: Understanding the purchasing manager definition and the role in organizational success.
- Purchasing manager duties: Key responsibilities in managing procurement activities and ensuring efficient sourcing.
- Legal and ethical considerations in purchasing and supply management.
- Understanding supply chain management and its impact on procurement processes.
- Introduction to strategic sourcing and identifying best sourcing practices.

Day 2: Procurement Strategies and Best Practices

- Developing procurement strategies aligned with organizational goals.
- Supplier Relationship Management SRM: Building long-term, mutually beneficial relationships with suppliers.
- Cost analysis and Total Cost of Ownership TCO: Understanding the true cost of purchasing decisions.
- Implementing Just-in-Time JIT and Lean procurement practices to streamline processes.
- Risk management in procurement: Identifying and mitigating risks within the purchasing process.

UK Training
PARTNER



Day 3: Supplier Selection and Negotiation

- Supplier identification and evaluation techniques: How to assess and select the right suppliers.
- Vendor qualification and assessment: Ensuring that suppliers meet your organization's standards.
- Negotiation strategies: Tactics to secure the best terms and prices during negotiations.
- Contract management: Key principles in managing contracts to ensure compliance and performance.
- Building sustainable supplier relationships for ongoing success.

Day 4: Procurement Process Optimization

- Process mapping and analysis: Identifying inefficiencies and areas for improvement in the procurement cycle.
- Key performance indicators KPIs for procurement success.
- Implementing technology to enhance procurement processes and reduce manual workloads.
- Continuous improvement methodologies: Leveraging Six Sigma and Kaizen for process optimization.
- Change management in procurement: Managing transitions and adapting to new technologies and practices.

Day 5: CPPM Certification Preparation

- Overview of the Certified Purchasing Manager certification exam structure and requirements.
- Exam format: Understanding the different sections and types of questions.
- Tips and strategies for effective exam preparation.
- Practice questions and mock exams to assess readiness.
- Review of key concepts and knowledge areas essential for passing the CPPM exam.

Why Attend This Course: Wins & Losses!

- Gain a globally recognized Certified Purchasing Manager certification to advance your career.
- Master the essential purchasing manager responsibilities, including supplier management, negotiation, and process optimization.
- Learn what purchasing managers do and how they contribute to organizational efficiency and success.
- Develop critical purchasing manager skills to improve procurement strategies and supply chain management.
- Prepare thoroughly for the Certified Purchasing Manager training to ensure success in the CPPM certification exam.
- Enhance your understanding of purchasing management international practices and gain insights into global purchasing manager roles.
- Secure better procurement deals and build sustainable relationships with suppliers.

Conclusion

By completing this Certified Purchasing Manager course, participants will be fully equipped with the knowledge and skills needed to excel in purchasing and supply chain management. They will be prepared to handle complex procurement processes, negotiate favorable terms, and build strong supplier relationships. Whether you're looking to gain purchasing management international expertise or advance your career with a certificate in purchasing management, this course provides the foundation needed to succeed as a global purchasing manager.

Join us to elevate your career and become a leader in purchasing management with the CPPM certification!

UK Training
PARTNER



Blackbird Training Cities

Europe



Malaga (Spain)



Sarajevo (Bosnia and Herzegovina)



Oporto (Portugal)



Glasgow (Scotland)



Edinburgh (UK)



Oslo (Norway)



Annecy (France)



Bordeaux (France)



Copenhagen (Denmark)



Birmingham (UK)



Lyon (France)



Moscow (Russia)



Stockholm (Sweden)



Podgorica (Montenegro)



Batumi (Georgia)



Salzburg (Austria)



London (UK)



Istanbul (Turkey)



Amsterdam



Düsseldorf (Germany)



Paris (France)



Athens (Greece)



Barcelona (Spain)



Munich (Germany)



Geneva (Switzerland)



Prague (Czech)



Vienna (Austria)



Rome (Italy)



Brussels (Belgium)



Madrid (Spain)



Berlin (Germany)



Lisbon (Portugal)



Zurich (Switzerland)



Manchester (UK)



Milan (Italy)



Blackbird Training Cities

USA & Canada



Los Angeles (USA)



Orlando, Florida (USA)



Online



Phoenix, Arizona (USA)



Houston, Texas (USA)



Boston, MA (USA)



Washington (USA)



Miami, Florida (USA)



New York City (USA)



Seattle, Washington (USA)



Washington DC (USA)



In House



Jersey, New Jersey (USA)



Toronto (Canada)

ASIA



Baku (Azerbaijan)
(Thailand)



Maldives (Maldives)



Doha (Qatar)



Manila (Philippines)



Bali (Indonesia)



Bangkok



Beijing (China)



Singapore (Singapore)



Sydney



Tokyo (Japan)



Jeddah (KSA)



Riyadh (KSA)



Melbourne (Australia)
(Kuwait)



Phuket (Thailand)



Shanghai (China)



Dubai (UAE)



Kuala Lumpur (Malaysia)



Kuwait City



Seoul (South Korea)



Pulau Ujong (Singapore)



Irbid (Jordan)



Jakarta (Indonesia)



Amman (Jordan)



Beirut

UK Training
PARTNER

Blackbird Training Cities

AFRICA



Kigali (Rwanda)



Cape Town (South Africa)



Accra (Ghana)



Lagos (Nigeria)



Marrakesh (Morocco)



Nairobi (Kenya)



Zanzibar (Tanzania)



Tangier (Morocco)



Cairo (Egypt)



Sharm El-Sheikh (Egypt)



Casablanca (Morocco)



Tunis (Tunisia)



Blackbird Training Clients

 <p>MANNAI CORPORATION MANNAI Trading Company WLL, Qatar</p>	 <p>GAC UNE FILIALE D' EGA Alumina Corporation Guinea</p>	 <p>Booking.com Booking.com Netherlands</p>	 <p>OXFAM Oxfam GB International Organization, Yemen</p>	 <p>Capital Markets Authority Kuwait</p>
 <p>WS Waltersmith Petroman Oil Limited Nigeria</p>	 <p>QNB Qatar National Bank (QNB), Qatar</p>	 <p>Qatar Foundation Qatar</p>	 <p>AFRICAN UNION ADVISORY BOARD ON CORRUPTION Tanzania</p>	 <p>KFAS Kuwait Foundation for the Advancement of Sciences KFAS Kuwait</p>
 <p>Reserve Bank of Malawi Malawi</p>	 <p>Central Bank of Nigeria Nigeria</p>	 <p>Ministry of Interior Kingdom of Saudi Arabia Ministry of Interior, KSA</p>	 <p>Mabruk Oil Company Libya</p>	 <p>Saudi Electricity Company KSA</p>
 <p>BPKH Badan Pengelola Keuangan Haji BADAN PENGELOLA KEUANGAN Haji, Indonesia</p>	 <p>NATO Italy</p>	 <p>eni ENI CORPORATE UNIVERSITY, Italy</p>	 <p>GULF BANK Gulf Bank Kuwait</p>	 <p>General Organization for Social Insurance KSA</p>
 <p>Defence Space Administration Nigeria</p>	 <p>الصناعات الوطنية (القابضة) National Industries Group (Holding), Kuwait</p>	 <p>Hamad Medical Corporation Qatar</p>	 <p>USAID Pakistan</p>	 <p>STC STC Solutions, KSA</p>
 <p>North Oil Company North Oil company,</p>	 <p>EKO EKO Electricity</p>	 <p>OMAN BROADBAND Oman Broadband</p>	 <p>UNITED NATIONS UN.</p>	 <p>هيئة تنظيم الكهرباء - عمان Authority for</p>

UK Training
PARTNER

Blackbird Training Categories

Management & Admin

Entertainment & Leisure
Professional Skills
Finance, Accounting, Budgeting
Media & Public Relations
Project Management
Human Resources
Audit & Quality Assurance
Marketing, Sales, Customer Service
Secretary & Admin
Supply Chain & Logistics
Management & Leadership
Agile and Elevation

Technical Courses

Artificial Intelligence (AI)
Hospital Management
Public Sector
Special Workshops
Oil & Gas Engineering
Telecom Engineering
IT & IT Engineering
Health & Safety
Law and Contract Management
Customs & Safety
Aviation
C-Suite Training



 International House 185 Tower Bridge
Road London SE1 2UF United Kingdom

 +44 7401 1773 35
+44 7480 775526

 Sales@blackbird-training.com

 www.blackbird-training.com

UK Training
PARTNER

