

## International Energy Markets & Pricing

*Madrid (Spain)*

*1 - 5 September 2025*

UK Training

# PARTNER



## International Energy Markets & Pricing

Code: OG28 From: 1 - 5 September 2025 City: Madrid (Spain) Fees: 5100 Pound

### Introduction

This 5-Day accelerated Blackbird training course is designed to give delegates a comprehensive picture of the global energy obtained through fossil fuels and renewal sources. The overall dynamics of global energy industry are explained with the supply-demand dynamics of fossil fuels, their price volatility, and the associated geopolitics.

The energy sources include crude oil, natural gas, LNG, refined products, and renewables - solar, wind, hydro, and nuclear energy. The focus on the issues to be considered on the sales, marketing, trading and special focus on the price risk management.

### Course Objectives

- Gain broad perspective of global oil and refined products sales business, supply, transportation, refining, marketing & trading.
- Boost their understanding on the fundamentals of oil business: quality, blending & valuation of crude oil for trade, freight and netback calculations, refinery margins calculations, & vessel chartering.
- Master the Total barrel economics, Oil market futures, hedging and futures, and price risk management.
- Evaluate the technical, commercial, legal and trading aspects of oil business with the International, US, UK, and Singapore regulations.
- Confidently discuss the technical, commercial, contractual, legal, financial regulatory concepts and buzzwords with your peers and clients.

### Course Outlines

#### Day 1

##### Essential Petroleum Upstream Practices

- Introduction to Course.
- Introduction to How Oil was Formed.
- Fundamentals of Oil & Gas Geology and Petroleum Engineering.
- Well Logging and Well Completion.
- Essence of International Oil Supply - Global Reserves, Production & Trade.
- Fundamentals of Oil Economics.
- Renewables Sources of Energy and their Levelized Cost.

#### Day 2

##### Crude Oil Trading - Big Picture

- The Evolution of International Oil Pricing System - The Big Picture.
- Trading Physical Crude Oil and its Logistics.



### Day 3

#### Refined Products Prices and Trading

- The Trading Refined Products.
- Refining I - Basics.
- Refining II - Conventional Refinery Upgrading.
- The Price of Refined Oil Products.

### Day 4

#### Energy Price Risk Management

- Oil Products Price Risk Management.
- Measuring Risk.
- The Forward Market.
- The Future Market.
- The Swaps Market.
- The Options.
- Crack Spreads.

### Day 5

#### Legal and Regulatory Issues

- Legal and Regulatory Issues.
- International.
- United States.
- United Kingdom.
- Singapore.
- Controlling Financial Risk.





# Blackbird Training Cities

## Europe



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Tangier (Morocco)



Cairo (Egypt)



Sharm El-Sheikh (Egypt)



Casablanca (Morocco)



Tunis (Tunisia)



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Human Resources  
Audit & Quality Assurance  
Marketing, Sales, Customer Service  
Secretary & Admin  
Supply Chain & Logistics  
Management & Leadership  
Agile and Elevation

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Oil & Gas Engineering  
Telecom Engineering  
IT & IT Engineering  
Health & Safety  
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