# Understating Rules of Origin

12 – 16 April 2027
Cape Town (South Africa)

UK Traininig
PARTNER



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**Ref:** 32125_153393 **Date:** 12 – 16 April 2027 **Location:** Cape Town (South Africa) **Fees:** 4900 GBP

## Introduction

This training course offers a comprehensive overview of Rules of Origin and provides practical insights on the effective implementation and application of origin procedures in international trade. The focus is on understanding the regulations contained in Free Trade Agreements FTAs or Generalized System of Preferences GSPs and their application in trade. The course highlights key aspects such as origin determination, preferential agreements, and the importance of documentation in ensuring compliance with rules of origin. By the end of this course, trade professionals will have a solid understanding of the complexities and best practices in handling origin certification and ensuring smooth international trade operations.

## Course Objectives

By the end of this course, participants will be able to:

- Understand the significance of Rules of Origin in international trade and why they are essential for compliance.
- Gain a clear understanding of preferential agreements and how they impact origin determination.
- Learn the various origin criteria for determining the origin of goods.
- Master the concept of accumulation and its different types, including bilateral, regional, and full.
- Learn about transportation rules and how logistics influence origin rules.
- Gain expertise in the procedural requirements for obtaining Certificates of Origin, both preferential and non-preferential.
- Understand the challenges in preparing Certificates of Origin and strategies for addressing them.
- Explore storage and re-export rules and how they affect origin determination.
- Understand how to audit and verify the validity of origin certificates for compliance with rules of origin.

## Course Outlines

### Day 1: Introduction and Preferential Origin Rules



- Introduction to Rules of Origin:
    - Definition and importance of rules of origin in international trade.
    - Overview of the various types of origin rules and their application in global commerce.
- Preferential Origin Rules:
    - Significance of preferential agreements and their role in enhancing trade between member countries.
    - How trade agreements of international organizations affect trade policies and operations.
- Origin Criteria:
    - Differentiating between preferential and non-preferential origin criteria.
    - Determining origin based on value-added criteria and Rule of Thumb applications in origin determination.

## Day 2: Accumulation and Transportation Rules

- Accumulation:
    - The concept of accumulation and its role in origin determination.
    - Types of accumulation: bilateral, regional, and full.
    - Impact of accumulation on achieving the origin of goods and its relevance in trade agreements.
- Transportation Rules:
    - The role of transportation in determining origin.
    - Managing logistical requirements to ensure compliance with origin rules.
    - How transportation processes must comply with the Agreement on Rules of Origin.

## Day 3: Certificate of Origin

- Certificate of Origin:
    - Types of Certificates of Origin: preferential and non-preferential.
    - Procedural requirements for obtaining a Certificate of Origin and common challenges.
    - How to manage and submit accurate documentation to avoid errors and delays in international trade.

## Day 4: Practical Applications and Storage/Export

- Practical Applications of Certificates of Origin:
    - Case studies of actual applications of Certificates of Origin in international trade.
    - Analyzing examples of origin determination used in trade transactions.
- Storage and Re-export:
    - Storage rules and their impact on origin.
    - Managing re-export processes in compliance with rules of origin and international regulations.



### Day 5: Auditing and Comprehensive Review

- Auditing and Verification:
  - Procedures for verifying the validity of Certificates of Origin.
  - Internal and external auditing processes to ensure compliance with rules of origin.
- Comprehensive Review:
  - Review of key concepts from the course.
  - Final assessment to test the understanding and application of origin rules in real-world scenarios.

Note: At the end of this course, each participant will be eligible for one month of follow-up with the instructor. This ensures that participants can discuss challenges and apply what they have learned in their daily operations.

## Why Attend This Course: Wins & Losses!

- Gain an in-depth understanding of the Rules of Origin and their importance in international trade.
- Learn how preferential agreements impact origin determination and trade operations.
- Understand the accumulation rules and how they can help businesses meet origin criteria more effectively.
- Master the transportation rules that influence origin determination and ensure logistics processes comply with international trade regulations.
- Become proficient in handling Certificates of Origin, ensuring proper documentation to avoid errors in origin certification.
- Apply practical case studies to understand how origin rules apply to international trade and enhance trade compliance.

## Conclusion

Rules of Origin play a crucial role in the success of international trade, ensuring compliance and fostering smoother trade relations between countries. This course equips you with the essential knowledge and tools to effectively navigate the complexities of origin determination, preferential agreements, accumulation, and the correct preparation of Certificates of Origin. Whether you are new to international trade or seeking to enhance your expertise, this training will provide you with the necessary skills to ensure efficient, compliant, and successful global trade operations. Understanding the importance of rules of origin will help you avoid costly mistakes and unlock new international trade opportunities.

