

Dynamics of Management & Leadership in Hospitals

Vienna (Austria)

10 - 14 November 2025

UK Traininig

PARTNER



Dynamics of Management & Leadership in Hospitals

Code: HM28 From: 10 - 14 November 2025 City: Vienna (Austria) Fees: 5100 Pound

Introduction

This course develops general and foundational management skills for hospital managers and prepares participants for the MPC assessment and certification. Participants will gain insight into the competencies necessary to lead and manage in today's dynamic workplace. They will explore core management functions critical to perform day to day activities, and learn about the different management styles they need to develop and apply. The course also lends participants the opportunity to recognize coaching as an important management asset to motivate others, overcome barriers, and solve business challenges. Finally, participants will explore leadership, and understand why they need to lead as well as manage if they intend to maintain a healthy work environment and achieve desired results.

Course Objectives of Management & Leadership in Hospitals

- Recognize the various management functions and the skills associated with each one of them.
- Develop key managerial competencies essential in conducting related tasks and activities.
- Apply a coaching approach to improve performance and maximize results.
- Distinguish between types of motivational approaches and when to utilize each.
- Employ a variety of analytical and problem-solving tools and methods when dealing with business challenges.
- Improve essential leadership habits critical to the success of a professional manager.

Course Outlines of Chain & Logistics Management for Hospitals

Day 1

Management

- Defining the organization.
- Defining management
 - Identifying the professional manager.
 - What do professional managers do?
 - Professional managers and business ethics.
- Management: art or science?
- Factors that impact the management function.
- Essential managerial functions.
- The 6 steps in planning.

Day 2

Managerial competencies and styles

- Defining a competency.



- Key competencies for a professional manager.
- A review of different management styles.
- Factors that influence management styles.
- Reasons why some managers fail.

Day 3

Effective coaching for professional managers

- Coaching versus management.
- Coaching and the competency iceberg.
- Impact of coaching on the workplace environment.
- 5 powerful words in coaching.

Day 4

Management and motivation

- Defining motivation.
- Key motivational theories professional managers should be aware of.
- Leading towards a motivated work environment
 - Job design.
 - Goal setting.
 - Performance feedback.
 - Reward systems.
- Motivating a multicultural workforce.

Day 5

Managing business challenges

- 10 challenges facing professional managers.
- A rational approach to managing problems and finding solutions.
- Business tools for professional managers.

Management and leadership

- Defining leadership.
- Differences between leaders and managers.
- The 6 levels of leadership.
- Leadership characteristics and habits of professional managers.
- Personal Action Plan.



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BLACKBIRD
FOR TRAINING



International House 185 Tower Bridge
Road London SE1 2UF United Kingdom



+44 7401 1773 35
+44 7480 775526



Sales@blackbird-training.com



www.blackbird-training.com

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