BLACKBIRD FOR TRAINING

Program of Defence Procurement Management

Sharm El-Sheikh (Egypt)

12 - 23 October 2025

Program of Defence Procurement Management

Code: SC28 From: 12 - 23 October 2025 City: Sharm El-Sheikh (Egypt) Fees: 6200 Pound

Introduction

The "Program of Defence Procurement Management" course is an intensive program designed to provide participants with a comprehensive understanding of the principles and practices involved in managing defence procurement programs. This course aims to equip participants with the knowledge and skills required to successfully navigate the complexities of defence procurement, ensuring efficient and effective acquisition of goods and services for defence purposes.

Course Objectives

- Develop a deep understanding of defence procurement management concepts, processes, and methodologies.
- Familiarize participants with the legal and regulatory frameworks governing defence procurement at both national and international levels.
- Gain expertise in analyzing and assessing procurement requirements, including technical specifications, operational needs, and budgetary considerations.
- Acquire advanced skills in supplier selection, contract negotiation, and performance management to ensure optimal value for money.
- Learn strategies for risk management, including identifying, assessing, and mitigating risks associated with defence procurement programs.
- Understand the ethical considerations, transparency requirements, and accountability mechanisms in defence procurement.
- Enhance project management skills specific to defence procurement, including planning, resource allocation, and stakeholder engagement.
- Stay updated with emerging trends, best practices, and innovations in defence procurement management.

Course Outlines

Day 1: Introduction to Defence Procurement Management

- Overview of defence procurement and its significance.
- Key stakeholders and their roles in the procurement process.
- Legal and regulatory frameworks in defence procurement policy.
- Ethical considerations and transparency requirements.

Day 2: Procurement Planning and Strategy

- Defining procurement requirements based on operational needs.
- Market research, supplier identification, and qualification.
- Developing effective defence procurement strategies and plans.

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- Budgeting, cost estimation, and financial management in public procurement management.

Day 3: Defence Procurement Processes

- Development of Request for Proposal RFP and evaluation criteria.
- Source selection methods and procedures.
- Contract types and negotiation strategies.
- Intellectual property and data rights considerations.

Day 4: Contract Management and Performance Evaluation

- Contract administration and monitoring.
- Supplier performance management and evaluation.
- Change management and contract modifications.
- Dispute resolution and contract closeout.

Day 5: Risk Management in Defence Procurement

- Identifying and assessing risks in defence procurement programs.
- Risk mitigation strategies and contingency planning.
- Supply chain risk management.
- Continuous improvement and lessons learned.

Day 6: Defence Acquisition Project Management

- Project planning, scheduling, and resource management.
- Stakeholder communication and engagement.
- Quality control and assurance in defence procurement.
- Integration of project management and procurement processes.

Day 7: International Defence Procurement

- International collaboration and cooperation in defence procurement.
- Challenges and opportunities in cross-border procurement.
- Arms trade regulations and export control considerations.
- International offset programs and industrial cooperation.

Day 8: Defence Procurement Performance Measurement

- Key performance indicators KPIs for defence procurement.
- Metrics for assessing cost, schedule, quality, and performance.
- Performance-based logistics and sustainment.
- Data analytics and reporting in defence procurement.

Day 9: Emerging Trends and Technologies in Defence Procurement

- Digital transformation and its impact on defence procurement.
- Artificial intelligence AI and machine learning in procurement decision-making.
- Procurement technology for supply chain integrity and transparency.

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- Sustainability and green procurement in the defence sector.

Day 10: Case Studies and Best Practices

- Analysis of real-world defence procurement case studies.
- Best practices and lessons learned from successful defence procurement programs.
- Group discussions and presentations.
- Course review and conclusion.

Conclusion

The "Program of Defence Procurement Management" equips participants with essential skills and knowledge to excel in procurement management. Understanding the procurement management cycle, the importance of procurement management, and the benefits of project procurement management will enable participants to implement effective strategies in their organizations. This course not only covers the technical aspects of procurement processes but also emphasizes the strategic elements vital for success in defence management. By the end of the course, participants will be well-prepared to tackle the challenges of modern defence procurement, making significant contributions to their organizations and enhancing their professional capabilities.

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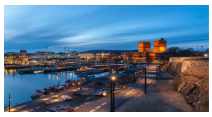
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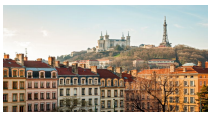
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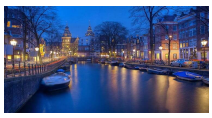
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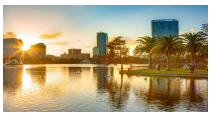
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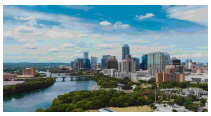
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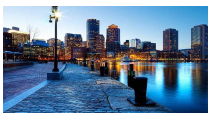
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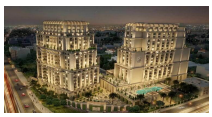
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