

Essential Program of Defence Procurement Management

Cape Town (South Africa)

24 - 28 November 2025

UK Traininig

PARTNER



Essential Program of Defence Procurement Management

Code: SC28 From: 24 - 28 November 2025 City: Cape Town (South Africa) Fees: 3300 Pound

Introduction

The "Essential Program of Defence Procurement Management" is a crucial training program designed to provide a comprehensive understanding of the meaning of defence procurement and the mechanisms of procurement management effectively. This program is specifically developed to equip participants with in-depth knowledge of defence procurement policy and effective strategies in procurement management processes within the Department of Defence Procurement. The program aims to offer a holistic understanding of the importance of procurement management, enhance the ability to apply advanced procurement management techniques, and ensure the realization of the benefits of procurement management at the organizational level.

Course Objectives

- Understand what is defence procurement and the key elements of effective procurement management.
- Gain insight into the legal and regulatory framework governing defence procurement policy.
- Develop the ability to analyze and evaluate procurement requirements, including technical specifications, budgetary considerations, and risk assessment.
- Acquire skills in supplier selection, contract negotiation, and performance management.
- Learn effective strategies for mitigating risks and addressing challenges in procurement management processes.
- Understand the importance of procurement management from the perspective of transparency and accountability.
- Enhance project management skills specific to defence procurement.
- Explore emerging trends and innovations in global procurement management.

Course Outlines

Day 1: Introduction to Defence Procurement Management

- Overview of what is defence procurement and its significance in procurement management.
- Key stakeholders and their roles in defence procurement management.
- Legal and regulatory frameworks in defence procurement policy.
- Ethical considerations and transparency in effective procurement management.

Day 2: Procurement Planning and Strategy

- Defining procurement requirements and understanding the meaning of procurement management.
- Conducting market research and identifying potential suppliers.
- Developing an effective defence procurement strategy.
- Budgeting and cost estimation as part of the procurement management plan.

The logo for UK Training Partner, featuring the text 'UK Training' in a smaller font above the word 'PARTNER' in a large, bold, black font. The background of the logo is a stylized chessboard with several chess pieces (a king, a queen, a rook, and a pawn) in gold and silver.

Day 3: Procurement Process and Contracting

- Development of Request for Proposal RFP documents.
- Evaluation criteria and selection processes.
- Contract negotiation and management, including intellectual property and data rights.
- Understanding procurement management definition and its importance in global procurement management.

Day 4: Risk Management in Defence Procurement

- Identifying and assessing risks in the procurement management process.
- Implementing risk mitigation strategies.
- Monitoring and managing supplier performance.
- Change management and contract modifications.

Day 5: Project Management in Defence Procurement

- Project planning and scheduling specific to defence procurement.
- Resource management and coordination among teams.
- Stakeholder communication and engagement strategies.
- Lessons learned and continuous improvement in effective procurement management.

Why Attend this Course? Wins & Losses!

- Gain comprehensive knowledge about what is defence procurement and how to apply procurement management strategies effectively.
- Develop the ability to create a procurement management plan that contributes to project success.
- Enhance skills in risk analysis, supplier selection, and contract negotiation.
- Learn about the latest innovations in global procurement management.
- Realize the advantages of procurement management through improved efficiency and cost reduction.

Conclusion

The "Essential Program of Defence Procurement Management" offers a unique opportunity to understand defence procurement strategies and best practices for achieving effective outcomes. By gaining a thorough understanding of the meaning of procurement management and its key components, participants will be equipped to implement advanced procurement management techniques and leverage the benefits of procurement management in their projects.

This program serves as an ideal platform for developing the skills necessary to tackle defence procurement management challenges efficiently and professionally.

A graphic of a chessboard with several chess pieces (king, queen, rook, knight, and pawns) in gold and silver. The text 'UK Training PARTNER' is overlaid on the board.

UK Training
PARTNER

Blackbird Training Cities

Europe



Malaga (Spain)



Sarajevo (Bosnia and Herzegovina)



Oporto (Portugal)



Glasgow (Scotland)



Edinburgh (UK)



Oslo (Norway)



Annecy (France)



Bordeaux (France)



Copenhagen (Denmark)



Birmingham (UK)



Lyon (France)



Moscow (Russia)



Stockholm (Sweden)



Podgorica (Montenegro)



Batumi (Georgia)



Salzburg (Austria)



Florence (Italy)



London (UK)



Istanbul (Turkey)



Amsterdam



Düsseldorf (Germany)



Paris (France)



Athens (Greece)



Barcelona (Spain)



Munich (Germany)



Geneva (Switzerland)



Prague (Czech)



Vienna (Austria)



Rome (Italy)



Brussels (Belgium)



Madrid (Spain)



Berlin (Germany)



Lisbon (Portugal)



Zurich (Switzerland)



Manchester (UK)



Milan (Italy)



Blackbird Training Cities

USA & Canada



Los Angeles (USA)



Orlando, Florida (USA)



Online



Phoenix, Arizona (USA)



Houston, Texas (USA)



Boston, MA (USA)



Washington (USA)



Miami, Florida (USA)



New York City (USA)



Seattle, Washington (USA)



Washington DC (USA)



In House



Jersey, New Jersey (USA)



Toronto (Canada)

ASIA



Baku (Azerbaijan)
(Thailand)



Maldives (Maldives)



Doha (Qatar)



Manila (Philippines)



Bali (Indonesia)



Bangkok



Beijing (China)



Singapore (Singapore)



Sydney



Tokyo (Japan)



Jeddah (KSA)



Riyadh (KSA)



Melbourne (Australia)
(Kuwait)



Phuket (Thailand)



Shanghai (China)



Dubai (UAE)



Kuala Lumpur (Malaysia)



Kuwait City



Seoul (South Korea)



Pulau Ujong (Singapore)



Irbid (Jordan)



Jakarta (Indonesia)



Amman (Jordan)



Beirut

UK Training
PARTNER

Blackbird Training Cities

AFRICA



Kigali (Rwanda)



Cape Town (South Africa)



Accra (Ghana)



Lagos (Nigeria)



Marrakesh (Morocco)



Nairobi (Kenya)



Zanzibar (Tanzania)



Tangier (Morocco)



Cairo (Egypt)



Sharm El-Sheikh (Egypt)



Casablanca (Morocco)



Tunis (Tunisia)



Blackbird Training Clients



MANNAI Trading
Company WLL,
Qatar



Alumina Corporation
Guinea



Booking.com
Netherlands



Oxfam GB International
Organization,
Yemen



Capital Markets
Authority,
Kuwait



Waltersmith Petroman Oil Limited
Nigeria



Qatar National Bank
(QNB),
Qatar



Qatar Foundation,
Qatar



AFRICAN UNION ADVISORY
BOARD ON CORRUPTION,
Tanzania



KFAS
Kuwait



Reserve Bank of
Malawi,
Malawi



Central Bank of Nigeria
Nigeria



Ministry of Interior
Kingdom of Saudi Arabia
KSA



Mabruk Oil Company
Libya



Saudi Electricity
Company,
KSA



BADAN PENGELOLA
KEUANGAN Haji,
Indonesia



NATO
Italy



ENI CORPORATE
UNIVERSITY,
Italy



Gulf Bank
Kuwait



General Organization for
Social Insurance
KSA



Defence Space Administration
Nigeria



National Industries
Group (Holding),
Kuwait



Hamad Medical
Corporation,
Qatar



USAID
Pakistan



STC Solutions,
KSA



North Oil company,



EKO Electricity



Oman Broadband



UNITED NATIONS
UN.



Authority for

UK Training
PARTNER

Blackbird Training Categories

Management & Admin

Entertainment & Leisure
Professional Skills
Finance, Accounting, Budgeting
Media & Public Relations
Project Management
Human Resources
Audit & Quality Assurance
Marketing, Sales, Customer Service
Secretary & Admin
Supply Chain & Logistics
Management & Leadership
Agile and Elevation

Technical Courses

Artificial Intelligence (AI)
Hospital Management
Public Sector
Special Workshops
Oil & Gas Engineering
Telecom Engineering
IT & IT Engineering
Health & Safety
Law and Contract Management
Customs & Safety
Aviation
C-Suite Training



 International House 185 Tower Bridge
Road London SE1 2UF United Kingdom

 +44 7401 1773 35
+44 7480 775526

 Sales@blackbird-training.com

 www.blackbird-training.com

UK Training
PARTNER

