

# Essential Program of Defence Procurement Management

*Prague (Czech)*

*8 - 12 December 2025*

UK Training

# PARTNER



## Essential Program of Defence Procurement Management

Code: SC28 From: 8 - 12 December 2025 City: Prague (Czech) Fees: 4400 Pound

### Introduction

The "Essential Program of Defence Procurement Management" is a crucial training program designed to provide a comprehensive understanding of the meaning of defence procurement and the mechanisms of procurement management effectively. This program is specifically developed to equip participants with in-depth knowledge of defence procurement policy and effective strategies in procurement management processes within the Department of Defence Procurement. The program aims to offer a holistic understanding of the importance of procurement management, enhance the ability to apply advanced procurement management techniques, and ensure the realization of the benefits of procurement management at the organizational level.

### Course Objectives

- Understand what is defence procurement and the key elements of effective procurement management.
- Gain insight into the legal and regulatory framework governing defence procurement policy.
- Develop the ability to analyze and evaluate procurement requirements, including technical specifications, budgetary considerations, and risk assessment.
- Acquire skills in supplier selection, contract negotiation, and performance management.
- Learn effective strategies for mitigating risks and addressing challenges in procurement management processes.
- Understand the importance of procurement management from the perspective of transparency and accountability.
- Enhance project management skills specific to defence procurement.
- Explore emerging trends and innovations in global procurement management.

### Course Outlines

#### Day 1: Introduction to Defence Procurement Management

- Overview of what is defence procurement and its significance in procurement management.
- Key stakeholders and their roles in defence procurement management.
- Legal and regulatory frameworks in defence procurement policy.
- Ethical considerations and transparency in effective procurement management.

#### Day 2: Procurement Planning and Strategy

- Defining procurement requirements and understanding the meaning of procurement management.
- Conducting market research and identifying potential suppliers.
- Developing an effective defence procurement strategy.
- Budgeting and cost estimation as part of the procurement management plan.

A graphic of a chessboard with several chess pieces (king, queen, rook, knight, and pawns) in gold and silver. The text 'UK Training PARTNER' is overlaid on the board.

UK Training  
**PARTNER**

### Day 3: Procurement Process and Contracting

- Development of Request for Proposal RFP documents.
- Evaluation criteria and selection processes.
- Contract negotiation and management, including intellectual property and data rights.
- Understanding procurement management definition and its importance in global procurement management.

### Day 4: Risk Management in Defence Procurement

- Identifying and assessing risks in the procurement management process.
- Implementing risk mitigation strategies.
- Monitoring and managing supplier performance.
- Change management and contract modifications.

### Day 5: Project Management in Defence Procurement

- Project planning and scheduling specific to defence procurement.
- Resource management and coordination among teams.
- Stakeholder communication and engagement strategies.
- Lessons learned and continuous improvement in effective procurement management.

### Why Attend this Course? Wins & Losses!

- Gain comprehensive knowledge about what is defence procurement and how to apply procurement management strategies effectively.
- Develop the ability to create a procurement management plan that contributes to project success.
- Enhance skills in risk analysis, supplier selection, and contract negotiation.
- Learn about the latest innovations in global procurement management.
- Realize the advantages of procurement management through improved efficiency and cost reduction.

### Conclusion

The "Essential Program of Defence Procurement Management" offers a unique opportunity to understand defence procurement strategies and best practices for achieving effective outcomes. By gaining a thorough understanding of the meaning of procurement management and its key components, participants will be equipped to implement advanced procurement management techniques and leverage the benefits of procurement management in their projects.

This program serves as an ideal platform for developing the skills necessary to tackle defence procurement management challenges efficiently and professionally.

A graphic of a chessboard with several chess pieces (king, queen, rook, knight, and pawns) in gold and silver. The text 'UK Training PARTNER' is overlaid on the board.

UK Training  
**PARTNER**



## Blackbird Training Cities

### Europe



Malaga (Spain)



Sarajevo (Bosnia and Herzegovina)



Oporto (Portugal)



Glasgow (Scotland)



Edinburgh (UK)



Oslo (Norway)



Annecy (France)



Bordeaux (France)



Copenhagen (Denmark)



Birmingham (UK)



Lyon (France)



Moscow (Russia)



Stockholm (Sweden)



Podgorica (Montenegro)



Batumi (Georgia)



Salzburg (Austria)



Florence (Italy)



London (UK)



Istanbul (Turkey)



Amsterdam



Düsseldorf (Germany)



Paris (France)



Athens (Greece)



Barcelona (Spain)



Munich (Germany)



Geneva (Switzerland)



Prague (Czech)



Vienna (Austria)



Rome (Italy)



Brussels (Belgium)



Madrid (Spain)



Berlin (Germany)



Lisbon (Portugal)



Zurich (Switzerland)



Manchester (UK)



Milan (Italy)





## Blackbird Training Cities

### USA & Canada



Los Angeles (USA)



Orlando, Florida (USA)



Online



Phoenix, Arizona (USA)



Houston, Texas (USA)



Boston, MA (USA)



Washington (USA)



Miami, Florida (USA)



New York City (USA)



Seattle, Washington (USA)



Washington DC (USA)



In House



Jersey, New Jersey (USA)



Toronto (Canada)

### ASIA



Baku (Azerbaijan)  
(Thailand)



Maldives (Maldives)



Doha (Qatar)



Manila (Philippines)



Bali (Indonesia)



Bangkok



Beijing (China)



Singapore (Singapore)



Sydney



Tokyo (Japan)



Jeddah (KSA)



Riyadh (KSA)



Melbourne (Australia)  
(Kuwait)



Phuket (Thailand)



Shanghai (China)



Dubai (UAE)



Kuala Lumpur (Malaysia)



Kuwait City



Seoul (South Korea)



Pulau Ujong (Singapore)



Irbid (Jordan)



Jakarta (Indonesia)



Amman (Jordan)



Beirut

UK Training  
**PARTNER**

## Blackbird Training Cities

### AFRICA



Kigali (Rwanda)



Cape Town ( South Africa)



Accra (Ghana)



Lagos (Nigeria)



Marrakesh (Morocco)



Nairobi (Kenya)



Zanzibar (Tanzania)



Tangier (Morocco)



Cairo (Egypt)



Sharm El-Sheikh (Egypt)



Casablanca (Morocco)



Tunis (Tunisia)



## Blackbird Training Clients

 <p><b>MANNAI CORPORATION</b> MANNAI Trading Company WLL, Qatar</p>	 <p><b>GAC</b> UNE FILIALE D' EGA Alumina Corporation Guinea</p>	 <p><b>Booking.com</b> Booking.com Netherlands</p>	 <p><b>OXFAM</b> Oxfam GB International Organization, Yemen</p>	 <p><b>Capital Markets Authority</b> Kuwait</p>
 <p><b>WS</b> Waltersmith Petroman Oil Limited Nigeria</p>	 <p><b>QNB</b> Qatar National Bank (QNB), Qatar</p>	 <p><b>Qatar Foundation</b> Qatar</p>	 <p><b>AFRICAN UNION ADVISORY BOARD ON CORRUPTION</b> Tanzania</p>	 <p><b>KFAS</b> KFS Kuwait</p>
 <p><b>Reserve Bank of Malawi</b> Malawi</p>	 <p><b>Central Bank of Nigeria</b> Nigeria</p>	 <p><b>Ministry of Interior Kingdom of Saudi Arabia</b> KSA</p>	 <p><b>Mabruk Oil Company</b> Libya</p>	 <p><b>Saudi Electricity Company</b> KSA</p>
 <p><b>BPKH</b> Badan Pengelola Keuangan Haji BADAN PENGELOLA KEUANGAN Haji, Indonesia</p>	 <p><b>NATO Italy</b></p>	 <p><b>ENI</b> ENI CORPORATE UNIVERSITY, Italy</p>	 <p><b>GULF BANK</b> Kuwait</p>	 <p><b>General Organization for Social Insurance</b> KSA</p>
 <p><b>Defence Space Administration</b> Nigeria</p>	 <p><b>National Industries Group (Holding),</b> Kuwait</p>	 <p><b>Hamad Medical Corporation</b> Qatar</p>	 <p><b>USAID</b> Pakistan</p>	 <p><b>STC</b> STC Solutions, KSA</p>
 <p><b>North Oil Company</b> North Oil company,</p>	 <p><b>EKO</b> EKO Electricity</p>	 <p><b>OMAN BROADBAND</b> Oman Broadband</p>	 <p><b>UNITED NATIONS</b> UN.</p>	 <p><b>Authority for Electricity Regulation, Oman</b> Authority for</p>

UK Training  
**PARTNER**



## Blackbird Training Categories

### Management & Admin

Entertainment & Leisure  
Professional Skills  
Finance, Accounting, Budgeting  
Media & Public Relations  
Project Management  
Human Resources  
Audit & Quality Assurance  
Marketing, Sales, Customer Service  
Secretary & Admin  
Supply Chain & Logistics  
Management & Leadership  
Agile and Elevation

### Technical Courses

Artificial Intelligence (AI)  
Hospital Management  
Public Sector  
Special Workshops  
Oil & Gas Engineering  
Telecom Engineering  
IT & IT Engineering  
Health & Safety  
Law and Contract Management  
Customs & Safety  
Aviation  
C-Suite Training



 International House 185 Tower Bridge  
Road London SE1 2UF United Kingdom

 +44 7401 1773 35  
+44 7480 775526

 Sales@blackbird-training.com

 www.blackbird-training.com

UK Training  
**PARTNER**

