BB | BLACKBiRD
FOR TRAINING

Essential Program of Defence Procurement Management

Rome (Italy)

5 - 9 May 2025

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Essential Program of Defence Procurement Management

Introduction

The "Essential Program of Defence Procurement Management" course is designed to provide participants with a comprehensive understanding of the fundamentals and key principles involved in managing defence procurement programs. This course aims to equip participants with the necessary knowledge and skills to effectively navigate the complex landscape of defence procurement, ensuring successful outcomes for their organizations.

Objectives

- Gain a thorough understanding of defence procurement management concepts, processes, and best practices.
- Familiarize participants with the legal and regulatory frameworks governing defence procurement.
- Develop the ability to analyze and evaluate procurement requirements, including technical specifications, budgetary considerations, and risk assessment.
- Acquire skills in supplier selection, contract negotiation, and performance management.
- Learn effective strategies for mitigating risks and addressing challenges in defence procurement.
- Understand the importance of ethics, transparency, and accountability in defence procurement management.
- Enhance project management skills specific to defence procurement programs.
- Foster an awareness of emerging trends and innovations in defence procurement.

Course Outline

Day 1

Introduction to Defence Procurement Management

- Overview of defence procurement and its significance
- Key stakeholders and their roles
- Legal and regulatory frameworks in defence procurement
- Ethical considerations and transparency

Day 2

Procurement Planning and Strategy

- Defining procurement requirements
- Market research and supplier identification

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- Developing procurement strategies
- Budgeting and cost estimation

Day 3

Procurement Process and Contracting

- Request for Proposal RFP development
- Evaluation criteria and selection processes
- Contract negotiation and management
- Intellectual property and data rights

Day 4

Risk Management in Defence Procurement

- Identifying and assessing risks
- Risk mitigation strategies
- Supplier performance monitoring and management
- Change management and contract modifications

Day 5

Project Management in Defence Procurement

- Project planning and scheduling
- Resource management and coordination
- Stakeholder communication and engagement
- Lessons learned and continuous improvement

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