

Essential Program of Defence Procurement  
Management

*Düsseldorf (Germany)*

*12 - 16 May 2025*

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## Essential Program of Defence Procurement Management

Code: SC28 From: 12 - 16 May 2025 City: Düsseldorf (Germany) Fees: 4200 Pound

### Introduction

The "Essential Program of Defence Procurement Management" course is designed to provide participants with a comprehensive understanding of the fundamentals and key principles involved in managing defence procurement programs. This course aims to equip participants with the necessary knowledge and skills to effectively navigate the complex landscape of defence procurement, ensuring successful outcomes for their organizations.

### Course Objectives

- Gain a thorough understanding of defence procurement management concepts, processes, and best practices.
- Familiarize participants with the legal and regulatory frameworks governing defence procurement.
- Develop the ability to analyze and evaluate procurement requirements, including technical specifications, budgetary considerations, and risk assessment.
- Acquire skills in supplier selection, contract negotiation, and performance management.
- Learn effective strategies for mitigating risks and addressing challenges in defence procurement.
- Understand the importance of ethics, transparency, and accountability in defence procurement management.
- Enhance project management skills specific to defence procurement programs.
- Foster an awareness of emerging trends and innovations in defence procurement.

### Course Outlines

#### Day 1: Introduction to Defence Procurement Management

- Overview of defence procurement and its significance in the context of procurement management.
- Key stakeholders and their roles in defence procurement processes.
- Legal and regulatory frameworks in defence procurement policy.
- Ethical considerations and transparency in procurement management.

#### Day 2: Procurement Planning and Strategy

- Defining procurement requirements and understanding the meaning of defence procurement.
- Conducting market research and identifying potential suppliers.
- Developing effective defence procurement strategies.
- Budgeting and cost estimation as part of the procurement management plan.

#### Day 3: Procurement Process and Contracting

- Development of Request for Proposal RFP documents.

A graphic of a chessboard with several chess pieces (a king, a pawn, and a knight) on it. The text 'UK Training PARTNER' is overlaid on the board.

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- Evaluation criteria and selection processes.
- Contract negotiation and management, including intellectual property and data rights.
- Understanding procurement management definition and its importance in global procurement management.

#### Day 4: Risk Management in Defence Procurement

- Identifying and assessing risks in the procurement management process.
- Implementing risk mitigation strategies.
- Monitoring and managing supplier performance.
- Change management and contract modifications.

#### Day 5: Project Management in Defence Procurement

- Project planning and scheduling specific to defence procurement.
- Resource management and coordination among teams.
- Stakeholder communication and engagement strategies.
- Lessons learned and continuous improvement in effective procurement management.

#### Conclusion

The "Essential Program of Defence Procurement Management" offers a unique opportunity for participants to understand defence procurement strategies and the best practices that contribute to effective outcomes. By acquiring a comprehensive understanding of the importance of procurement management and its components, participants will gain the tools necessary to implement advanced procurement management techniques and realize the benefits of procurement management in their projects. This course serves as a platform for developing skills in procurement management and enhancing the ability to tackle future challenges efficiently.



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