

Acquisition and Merger Methods

Prague (Czech)

31 March - 4 April 2025

UK Training

PARTNER



Acquisition and Merger Methods

Code: FA28 From: 31 March - 4 April 2025 City: Prague (Czech) Fees: 4400 Pound

Introduction

In this course, we will explore the strategies and techniques involved in the acquisition and merger of businesses. Acquisition and merger methods encompass a variety of approaches, from asset purchases to stock swaps and strategic partnerships. Understanding these methods is crucial for businesses seeking to expand, consolidate, or restructure. Participants will gain insights into the intricacies of these processes and their implications for organizations.

Course Objectives

- Develop a comprehensive understanding of acquisition and merger methods.
- Identify the benefits and risks associated with different approaches.
- Learn how to plan and execute successful acquisitions and mergers.
- Explore integration strategies for post-merger success.
- Gain the knowledge and skills needed to navigate the complexities of the M&A landscape.

Course Outlines

Day 1

Fundamentals of M&A

- Introduction to Mergers and Acquisitions.
- Types of Transactions: Asset Purchase vs. Stock Purchase.
- Legal and Regulatory Considerations.
- Due Diligence: Assessing the Target Company.
- Case Studies: Examining Successful M&A Deals.

Day 2

Valuation and Deal Structure

- Valuation Methods: Determining the Fair Market Value.
- Deal Financing Options.
- Negotiation Strategies.
- Structuring the Deal: Stock-for-Stock, Cash, or Combination.
- Workshop: Valuation Exercises.

Day 3

Integration Planning and Execution

A graphic of a chessboard with several chess pieces (a king, a pawn, and a knight) on it, set against a background of concentric circles. The text 'UK Training PARTNER' is overlaid on the right side of the board.

UK Training
PARTNER

- Post-Merger Integration Strategies.
- Cultural and Organizational Alignment.
- Technology and Systems Integration.
- Change Management in M&A.
- Practical Case Studies.

Day 4

International M&A and Cross-Border Considerations

- Global M&A Trends.
- Cross-Border Legal and Regulatory Challenges.
- Tax Implications.
- Cultural Sensitivity and Cross-Cultural Integration.
- Guest Speaker: International M&A Expert.

Day 5

Case Analysis and Best Practices

- Analyzing Failed M&A Attempts.
- Learning from M&A Success Stories.
- Key Takeaways and Best Practices.
- M&A Ethics and Corporate Social Responsibility.

UK Training
PARTNER



Blackbird Training Cities

Europe

izmir



Podgorica (Montenegro)



Stockholm (Sweden)



Lyon (France)



Copenhagen (Denmark)



Bordeaux (France)



Annecy (France)



Oslo (Norway)



Edinburgh (UK)



Glasgow (Scotland)



Malaga (Spain)



London (UK)



Istanbul (Turkey)



Amsterdam (Netherlands)



Düsseldorf (Germany)



Paris (France)



Barcelona (Spain)



Munich (Germany)



Geneva (Switzerland)



Prague (Czech)



Vienna (Austria)



Rome (Italy)



Brussels (Belgium)



Madrid (Spain)



Berlin (Germany)



Lisbon (Portugal)



Manchester (UK)



Milan (Italy)

USA & Canada



Los Angeles (USA)



Florida (USA)



Online



Boston (USA)



Washington (USA)



Miami (USA)



New York (USA)



Toronto (Canada)



Blackbird Training Cities

Asia



Baku (Azerbaijan)



Maldives (Maldives)



Manila (Philippines)



Bali (Indonesia)



Bangkok (Thailand)



Beijing (China)



Moscow (Russia)
(Malaysia)



Singapore (Singapore)



Sydney (Australia)



Tokyo (Japan)



Dubai (UAE)



Kuala Lumpur



Jakarta (Indonesia)

Africa



Kigali (Rwanda)



Cape Town (South Africa)



Accra (Ghana)



Lagos (Nigeria)



Marrakesh (Marocco)



Nairobi (Kenya)



Cairo (Egypt)



Sharm El-Sheikh (Egypt)



Casablanca (Morocco)



Tunis (Tunisia)



Blackbird Training Clients



UK Training
PARTNER

Blackbird Training Categories

Management & Admin

- Professional Skills
- Finance, Accounting, Budgeting
- Media & Public Relations
- Project Management
- Human Resources
- Audit & Quality Assurance
- Marketing, Sales, Customer Service
- Secretary & Admin
- Supply Chain & Logistics
- Management & Leadership
- Agile and Refinement

Technical Courses

- Hospital Management
- Public Sector
- Special Workshops
- Oil & Gas Engineering
- Telecom Engineering
- IT & IT Engineering
- Health & Safety
- Law and Contract Management
- Customs & Safety
- Aviation
- C-Suite Training



 International House 185 Tower Bridge
Road London SE1 2UF United Kingdom

 +44 7401 1773 35
+44 7480 775526

 training@blackbird-training.com

 www.blackbird-training.com

UK Training
PARTNER

