

Bank Manager Mastery

Tunis (Tunisia)

22 - 26 December 2024

UK Training

PARTNER



Bank Manager Mastery

Code: FA28 From: 22 - 26 December 2024 City: Tunis (Tunisia) Fees: 3700 Pound

Introduction

Bank Manager Mastery is a comprehensive course designed to equip aspiring and current bank managers with the essential skills and knowledge to excel in their roles. It covers key areas such as leadership, financial management, risk assessment, customer relations, and regulatory compliance. Through practical insights and hands-on strategies, participants will learn to enhance operational efficiency, drive business growth, and lead teams effectively in a competitive banking environment. This course is ideal for those seeking to master the complexities of modern banking and advance their managerial careers.

Course Objectives

- Business Strategy and Planning: a comprehensive framework.
- Leadership and Team Management: effectively lead and manage teams.
- Leading Digital Transformation: understand and navigate the digital landscape.
- Innovation and Customer Experience Management: create a customer-centric culture.
- New Technology Innovation in Sales: drive sales using modern technology.
- Communication and Influencing Skills: communicate effectively and achieve desired outcomes.

Course Outlines

Day 1: Crafting Your Strategy and Engaging Executives

- Cultivating a strategic mindset for effective leadership.
- Adapting leadership styles to align with team and organizational needs.
- Leading change through innovation to maintain a competitive edge.
- Managing upwards: building a strong, positive relationship with your boss.
- Understanding executive decision-making: the five distinct styles.
- Tailoring influence strategies based on executive decision-making preferences.
- Using knowledge of decision-making styles to guide outcomes in your favor.
- Case study discussion.

Day 2: Leading Digital Transformation

- Discovery-driven digital transformation: real-world examples of success.
- Transformative business models for the digital era.
- Competing in the age of AI: spotting opportunities and navigating risks.
- Building an AI-powered organization: infrastructure and implementation.
- Non-disruptive digital transformation: initiatives for a seamless transition.

Day 3: Building and Managing High-Performance Teams

A graphic of a chessboard with several chess pieces (a king, a queen, a rook, and a knight) on it. The pieces are gold and silver. The board is white and black squares. The text 'UK Training PARTNER' is overlaid on the right side of the board.

UK Training
PARTNER

- Developing high-performing teams: understanding team dynamics and effective people management.
- Empowering individuals to unleash their full potential.
- Leading change: fostering creativity and innovation.
- Case studies and interactive exercises: real-world examples of successful team leadership.

Day 4: New Technology Innovation in Sales

- Harnessing modern technology to transform sales strategies and enhance lead management.
- Designing intuitive customer experiences for better engagement.
- Relationship management: driving retention and long-term customer loyalty.
- Leveraging technology to boost sales growth and reduce costs.
- Strengthening customer loyalty to increase revenue and reduce churn.

Day 5: Thinking Like Successful Leaders

- Mastering integrative thinking: balancing opposing ideas simultaneously.
- Creating innovative "third-way" solutions that enhance existing options.
- Developing business models that lead to corporate success.
- Rejecting "either-or" thinking and embracing complex, multi-faceted solutions.
- Considering hidden factors to generate profitable outcomes without compromise.
- Achieving balance and flexibility in your leadership style.

A graphic of a chessboard with several chess pieces (a king, a queen, a rook, and a pawn) on it, set against a background of concentric circles. The text 'UK Training PARTNER' is overlaid on the board.

UK Training
PARTNER

Blackbird Training Cities

Europe



Malaga (Spain)



Sarajevo (Bosnia and Herzegovina)



Oporto (Portugal)



Glasgow (Scotland)



Edinburgh (UK)



Oslo (Norway)



Annecy (France)



Bordeaux (France)



Copenhagen (Denmark)



Birmingham (UK)



Lyon (France)



Moscow (Russia)



Stockholm (Sweden)
(Netherlands)



Podgorica (Montenegro)



Batumi (Georgia)



London (UK)



Istanbul (Turkey)



Amsterdam



Düsseldorf (Germany)



Paris (France)



Barcelona (Spain)



Munich (Germany)



Geneva (Switzerland)



Prague (Czech)



Vienna (Austria)



Rome (Italy)



Brussels (Belgium)



Madrid (Spain)



Berlin (Germany)



Lisbon (Portugal)



Zurich (Switzerland)



Manchester (UK)



Milan (Italy)



Blackbird Training Cities

USA & Canada



Los Angeles (USA)



Orlando, Florida (USA)



Online



Phoenix, Arizona (USA)



Houston, Texas (USA)



Boston, MA (USA)



Washington (USA)



Miami, Florida (USA)



New York City (USA)



Seattle, Washington (USA)



Washington DC (USA)



In House



Jersey, New Jersey (USA)



Toronto (Canada)

Africa



Baku (Azerbaijan)
(Thailand)



Maldives (Maldives)



Doha (Qatar)



Manila (Philippines)



Bali (Indonesia)



Bangkok



Beijing (China)



Singapore (Singapore)



Sydney (Australia)



Tokyo (Japan)



Jeddah (KSA)



Riyadh (KSA)



Dubai (UAE)



Kuala Lumpur (Malaysia)



Kuwait City (Kuwait)



Pulau Ujong (Singapore)



Jakarta (Indonesia)



Amman (Jordan)



Beirut (Lebanon)

UK Training
PARTNER

Blackbird Training Cities

Asia



Kigali (Rwanda)



Cape Town (South Africa)



Accra (Ghana)



Lagos (Nigeria)



Marrakesh (Morocco)



Nairobi (Kenya)



Zanzibar (Tanzania)



Tangier (Morocco)



Cairo (Egypt)



Sharm El-Sheikh (Egypt)



Casablanca (Morocco)



Tunis (Tunisia)



Blackbird Training Clients



UK Training
PARTNER

Blackbird Training Categories

Management & Admin

Professional Skills
Finance, Accounting, Budgeting
Media & Public Relations
Project Management
Human Resources
Audit & Quality Assurance
Marketing, Sales, Customer Service
Secretary & Admin
Supply Chain & Logistics
Management & Leadership
Agile and Elevation

Technical Courses

Hospital Management
Public Sector
Special Workshops
Oil & Gas Engineering
Telecom Engineering
IT & IT Engineering
Health & Safety
Law and Contract Management
Customs & Safety
Aviation
C-Suite Training



 International House 185 Tower Bridge
Road London SE1 2UF United Kingdom

 +44 7401 1773 35
+44 7480 775526

 Sales@blackbird-training.com

 www.blackbird-training.com

UK Training
PARTNER

