

## Oil & Gas Contract Management

*Amsterdam (Netherlands)*

*13 - 17 January 2025*

UK Training

# PARTNER



## Oil & Gas Contract Management

Code: OG28 From: 13 - 17 January 2025 City: Amsterdam (Netherlands) Fees: 4900 Pound

### Introduction

The continued accelerated pace of change in the oil industry and high levels of investment combine to make it one of the world's most challenging and complex sectors in which to understand and manage contracts. Good scrutiny and overall analysis of oil & gas contracts to remove ambiguities and risky clauses can make a vital difference to the bottom-line success or failure of an organisation. This Oil & Gas Contract Management training course will provide the participants with a solid foundation for understanding.

### Course Objectives

- Acquire management and negotiation techniques.
- Identify, assess, and manage key contractual risks.
- Manage force majeure and liability clauses.
- Analyse key provisions in international oil and gas contracts.
- Describe best practices in supply chain management.
- Learn international dispute resolution in the oil and gas business.
- Perform negotiations more confidently.

### Course Outlines

#### Day 1: Types of Oil and Gas Contracts

- Principles of Oil & Gas Contracts.
- Exclusivity, Mutual Interest, and Confidentiality.
- Concessions/Licenses.
- Leases and Rentals.
- Services and Works Agreements.
- Multi-Party Contracts.

#### Day 2: Managing the Supply Chain Process

- Overview of Procurement Best Practice.
- Identifying and managing risk in Supply Chain.
- Developing the Scope of Work.
- Qualifying Suppliers.
- Managing the Supply Chain.
- Contract Award and Execution.
- Bribery and Corruption.

#### Day3: Key Contractual Issues and Their Management



- Performance and Penalties.
- Liabilities and Indemnities.
- Pricing and Payment.
- Force Majeure.
- Termination.
- Local Content Requirements.

#### Day 4: Managing Contractor Performance

- Identifying and Managing Supplier Risk.
- Service Level Agreements.
- Key Performance Indicators.
- Changing the Scope of Work.
- Limiting and Excluding Liability.
- Use of Bonds, Guarantees, and Warranties.

#### Day 5: Dispute Management in the Petroleum Industry

- Damages and Other Remedies.
- Negotiation, Compromise, Settlement.
- Alternative Third-Party Dispute Resolution.
- Litigation or Arbitration?
- Enforcement Measures.
- Open Forum - Questions and Final Review.





# Blackbird Training Cities

## Europe



Malaga (Spain)



Sarajevo (Bosnia and Herzegovina)



Oporto (Portugal)



Glasgow (Scotland)



Edinburgh (UK)



Oslo (Norway)



Anney (France)



Bordeaux (France)



Copenhagen (Denmark)



Birmingham (UK)



Lyon (France)



Moscow (Russia)



Stockholm (Sweden)  
(Netherlands)



Podgorica (Montenegro)



Batumi (Georgia)



London (UK)



Istanbul (Turkey)



Amsterdam



Düsseldorf (Germany)



Paris (France)



Barcelona (Spain)



Munich (Germany)



Geneva (Switzerland)



Prague (Czech)



Vienna (Austria)



Rome (Italy)



Brussels (Belgium)



Madrid (Spain)



Berlin (Germany)



Lisbon (Portugal)



Zurich (Switzerland)



Manchester (UK)



Milan (Italy)



# Blackbird Training Cities

## USA & Canada



Los Angeles (USA)



Orlando, Florida (USA)



Online



Phoenix, Arizona (USA)



Houston, Texas (USA)



Boston, MA (USA)



Washington (USA)



Miami, Florida (USA)



New York City (USA)



Seattle, Washington (USA)



Washington DC (USA)



In House



Jersey, New Jersey (USA)



Toronto (Canada)

## Africa



Baku (Azerbaijan)  
(Thailand)



Maldives (Maldives)



Doha (Qatar)



Manila (Philippines)



Bali (Indonesia)



Bangkok



Beijing (China)



Singapore (Singapore)



Sydney (Australia)



Tokyo (Japan)



Jeddah (KSA)



Riyadh (KSA)



Dubai (UAE)



Kuala Lumpur (Malaysia)



Kuwait City (Kuwait)



Pulau Ujong (Singapore)



Jakarta (Indonesia)



Amman (Jordan)



Beirut (Lebanon)





## Blackbird Training Cities

### Asia



Kigali (Rwanda)



Cape Town (South Africa)



Accra (Ghana)



Lagos (Nigeria)



Marrakesh (Morocco)



Nairobi (Kenya)



Zanzibar (Tanzania)



Tangier (Morocco)



Cairo (Egypt)



Sharm El-Sheikh (Egypt)



Casablanca (Morocco)



Tunis (Tunisia)



## Blackbird Training Clients



UK Training  
**PARTNER**



## Blackbird Training Categories

### Management & Admin

Professional Skills  
Finance, Accounting, Budgeting  
Media & Public Relations  
Project Management  
Human Resources  
Audit & Quality Assurance  
Marketing, Sales, Customer Service  
Secretary & Admin  
Supply Chain & Logistics  
Management & Leadership  
Agile and Elevation

### Technical Courses

Hospital Management  
Public Sector  
Special Workshops  
Oil & Gas Engineering  
Telecom Engineering  
IT & IT Engineering  
Health & Safety  
Law and Contract Management  
Customs & Safety  
Aviation  
C-Suite Training



International House 185 Tower Bridge  
Road London SE1 2UF United Kingdom



+44 7401 1773 35  
+44 7480 775526



Sales@blackbird-training.com



www.blackbird-training.com

UK Training

**PARTNER**

