

## MOUs and Agreements

*Dubai (UAE)*

*22 - 26 September 2024*

UK Training

# PARTNER



## MOUs and Agreements

Code: LD28 From: 22 - 26 September 2024 City: Dubai (UAE) Fees: 4400 Pound

### Introduction

MOUs Memorandum of Understanding and Agreements are documents that outline the terms and conditions of a partnership or collaboration between two or more parties. The objectives of these documents are to establish a clear understanding of the roles and responsibilities of each party, to ensure that everyone is on the same page, and to set forth the terms and conditions of the partnership. These documents are commonly used in business, government, and international relations.

### Objectives

- Understanding Concepts
- Legal and Regulatory Knowledge
- Drafting and Negotiation Skills
- Analytical Skills
- Industry and Sector-specific Insights
- Practical Application
- Ethical and Professional Considerations
- Communication Skills
- Evaluation and Feedback

### Course Outlines

#### Day 1

##### Identify the Parties Involved

- Define who the parties are that will be entering into the MOU or agreement. This could include companies, organizations, or governments.
- Determine what each party will bring to the partnership or collaboration.

#### Day 2

##### Define the Scope of the Partnership

- Define the scope of the partnership or collaboration, including the objectives, goals, and deliverables.
- Determine what resources will be needed to achieve the objectives and goals.

#### Day 3



### Define the Terms and Conditions

- Define the terms and conditions of the partnership or collaboration, including timelines, budget, responsibilities, and reporting requirements.
- Determine what legal and regulatory requirements need to be addressed.

### Day 4

#### Draft the MOU or agreement

- Draft the MOU or agreement, incorporating the information gathered in the previous three days.
- Ensure that the document is clear, concise, and legally sound.

### Day 5

#### Review and Finalize

- Review the MOU or agreement with all parties involved.
- Make any necessary revisions and finalize the document.
- Sign and execute the MOU or agreement.



## Blackbird Training Cities

### Europe

izmir



Podgorica (Montenegro)



Stockholm (Sweden)



Lyon (France)



Copenhagen (Denmark)



Bordeaux (France)



Annecy (France)



Oslo (Norway)



Edinburgh (UK)



Glasgow (Scotland)



Malaga (Spain)



London (UK)



Istanbul (Turkey)



Amsterdam (Netherlands)



Düsseldorf (Germany)



Paris (France)



Barcelona (Spain)



Munich (Germany)



Geneva (Switzerland)



Prague (Czech)



Vienna (Austria)



Rome (Italy)



Brussels (Belgium)



Madrid (Spain)



Berlin (Germany)



Lisbon (Portugal)



Manchester (UK)



Milan (Italy)

### USA & Canada



Los Angeles (USA)



Florida (USA)



Online



Boston (USA)



Washington (USA)



Miami (USA)



New York (USA)



Toronto (Canada)



## Blackbird Training Cities

### Asia



Baku (Azerbaijan)



Maldives (Maldives)



Manila (Philippines)



Bali (Indonesia )



Bangkok (Tailand)



Beijing (China)



Moscow (Russia )  
(Malaysia)



Singapore (Singapore )



Sydney (Australia)



Tokyo (Japan)



Dubai (UAE)



Kuala Lumpur



Jakarta (Indonesia)

### Africa



Kigali (Rwanda)



Cape Town (South Africa)



Accra (Ghana)



Lagos (Nigeria)



Marrakesh (Marocco)



Nairobi (Kenya)



Cairo (Egypt)



Sharm El-Sheikh (Egypt)



Casablanca (Morocco)



Tunis (Tunisia)



## Blackbird Training Clients



UK Training  
**PARTNER**



## Blackbird Training Categories

### Management & Admin

Professional Skills  
Finance, Accounting, Budgeting  
Media & Public Relations  
Project Management  
Human Resources  
Audit & Quality Assurance  
Marketing, Sales, Customer Service  
Secretary & Admin  
Supply Chain & Logistics  
Management & Leadership  
Agile and Refinement

### Technical Courses

Hospital Management  
Public Sector  
Special Workshops  
Oil & Gas Engineering  
Telecom Engineering  
IT & IT Engineering  
Health & Safety  
Law and Contract Management  
Customs & Safety  
Aviation  
C-Suite Training



International House 185 Tower Bridge  
Road London SE1 2UF United Kingdom



+44 7401 1773 35  
+44 7480 775526



[training@blackbird-training.com](mailto:training@blackbird-training.com)



[www.blackbird-training.com](http://www.blackbird-training.com)

UK Training

**PARTNER**

