

## Maritime Professional Training

*Cairo (Egypt)*

*15 - 19 June 2025*

UK Training

# PARTNER



## Maritime Professional Training

Code: OC28 From: 15 - 19 June 2025 City: Cairo (Egypt) Fees: 4000 Pound

### Introduction

In this workshop If the business really wants to keep the competitive advantage, a significant portion of the knowledge, experience, and new ideas are required to support this requirement. As a result, the anticipated expansion would necessitate a highly trained and multi-skilled staff from various marine and maritime professional backgrounds.

### Workshop objectives

- Detailed knowledge about fundamental relations between economy, trade, and maritime transport.
- A thorough analysis of challenges and trends in the maritime market.
- Identification of the fundamental principles of maritime law within the broader context of the law and legal systems.
- A clear understanding of the evaluation process of the ship finance sector in terms of markets, participants, sources of ship finance, latest trends, and future challenges.
- A critical evaluation of the advantages/disadvantages of dissimilar theoretical methods of management and leadership.

### Workshop Outlines

#### Day 1: Maritime Industry

- Maritime overview.
- Maritime theory approach.
- Key maritime philosophies.
- Maritime role as a trade facilitator.
- Dimension of the global marine industry.

#### Maritime Freight Market:

- Trade pattern.
- Ports and their impact on shipping.
- Economic globalization and shipping.
- Global trade routes and commodities.
- Economics importance of maritime trade.

#### Day 2: Ship Types & Sizes

- Shipping business management.
- Purpose, benefits, and particularities.



- Ship types & sizes.
- Ship designs.
- Ship structure.

#### Maritime Financial Management:

- Economic theories.
- Stages of shipping cycles.
- Key principals.
- Key factors & trends in transportation mode.
- Cost-optimization & value-added concerns.

#### Day 3: Chartering Management Process 1

- Shipbroking overview.
- Detailed chartering process.
- Types of chartering.
- Post-fixture operator.
- Pre-fixing & post fixing.

#### Chartering Management Process - 2:

- Laytime calculation.
- Fixture negotiations.
- Voyage management.
- Shipping optimization systems.
- Glossary of port & shipping terms.

#### Day 4: Transport Intermediaries

- Freight forwarders.
- Drivers of efficiency.
- Non-vessel operating common carriers NVOCCs.
- Customs brokers & export packers.
- Clearance and payment procedures.

#### Port & Terminal Management:

- Port logistic.
- Port hinterland connectivity.
- Private vs. public terminal management.
- Port management and concession agreements.
- Trends in maritime transport and port development.

#### Day 5: Ship Technical Management & Inspections

- Ship parts & designs.
- Safety & performance.
- Purchasing inventory control.
- Vessel Inspection and reports.



- Dry dockings and significant repairs.

**Maritime Law:**

- Maritime law components.
- Lex Mercatoria.
- Hague-Visby Rules.
- Limitation of liability.
- An understanding of COGSA.



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Management & Leadership  
Agile and Elevation

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