

Maritime Professional Training

Rome (Italy)

24 - 28 February 2025

UK Training

PARTNER



Maritime Professional Training

Code: OC28 From: 24 - 28 February 2025 City: Rome (Italy) Fees: 4700 Pound

Introduction

In this workshop If the business really wants to keep the competitive advantage, a significant portion of the knowledge, experience, and new ideas are required to support this requirement. As a result, the anticipated expansion would necessitate a highly trained and multi-skilled staff from various marine and maritime professional backgrounds.

Workshop objectives

- Detailed knowledge about fundamental relations between economy, trade, and maritime transport
- A thorough analysis of challenges and trends in the maritime market
- Identification of the fundamental principles of maritime law within the broader context of the law and legal systems
- A clear understanding of the evaluation process of the ship finance sector in terms of markets, participants, sources of ship finance, latest trends, and future challenges
- A critical evaluation of the advantages/disadvantages of dissimilar theoretical methods of management and leadership

Maritime Apprenticeship Workshop Outlines

Day 1

Maritime Industry:

- Maritime overview
- Maritime theory approach
- Key maritime philosophies
- Maritime role as a trade facilitator
- Dimension of the global marine industry

Maritime Freight Market:

- Trade pattern
- Ports and their impact on shipping
- Economic globalization and shipping
- Global trade routes and commodities
- Economics importance of maritime trade



Day 2

Ship Types & Sizes:

- Shipping business management
- Purpose, benefits, and particularities
- Ship types & sizes
- Ship designs
- Ship structure

Maritime Financial Management:

- Economic theories
- Stages of shipping cycles
- Key principals
- Key factors & trends in transportation mode
- Cost-optimization & value-added concerns

Day 3

Chartering Management Process 1:

- Shipbroking overview
- Detailed chartering process
- Types of chartering
- Post-fixture operator
- Pre-fixing & post fixing

Chartering Management Process - 2:

- Laytime calculation
- Fixture negotiations
- Voyage management
- Shipping optimization systems
- Glossary of port & shipping terms

Day 4

Transport Intermediaries:

- Freight forwarders
- Drivers of efficiency
- Non-vessel operating common carriers NVOCCs
- Customs brokers & export packers
- Clearance and payment procedures

Port & Terminal Management:

- Port logistic
- Port hinterland connectivity



- Private vs. public terminal management
- Port management and concession agreements
- Trends in maritime transport and port development

Day 5

Ship Technical Management & Inspections:

- Ship parts & designs
- Safety & performance
- Purchasing inventory control
- Vessel Inspection and reports
- Dry dockings and significant repairs

Maritime Law:

- Maritime law components
- Lex Mercatoria
- Hague-Visby Rules
- Limitation of liability
- An understanding of COGSA



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