

## Fundamentals of Transfer Pricing

*Istanbul (Turkey)*

*19 - 23 April 2026*

UK Training

# PARTNER



## Fundamentals of Transfer Pricing

Code: CS28 From: 19 - 23 April 2026 City: Istanbul (Turkey) Fees: 4600 Pound

### Introduction

This course, co-developed with the OECD, offers an in-depth exploration of transfer pricing from both tax and customs perspectives. Updated in 2015 with financial support from the Ministry of Strategy and Finance, this training is designed for professionals in international trade, focusing on the application of rules of origin and transfer pricing regulations. It highlights the intersection of trade agreements and customs duties as they relate to transfer pricing and provides practical insights into navigating the complexities of international taxation and customs regulations.

### Course Objectives

By the end of this course, participants will be able to:

- Understand the importance of rules of origin in international trade and their role in transfer pricing.
- Apply the arm's length principle to determine transfer pricing in transactions between related entities.
- Gain knowledge of various transfer pricing methods and their application in compliance with international trade agreements.
- Understand customs duties and the impact of tax treaties on international pricing practices.
- Master the procedural aspects of transfer pricing, including documentation and dispute resolution mechanisms such as advance pricing agreements APAs and mutual agreement procedures.

### Course Outlines

#### Day 1: Introduction to Transfer Pricing

- What is Transfer Pricing?
  - Understand the transfer pricing definition, its significance in international trade, and its impact on customs duties and tax compliance.
- The Legal Framework
  - Overview of the international tax environment and the role of tax treaties.
  - Explanation of the arm's length principle and how it applies to rules of origin in international trade.
  - Review of OECD transfer pricing guidelines and their role in global taxation.

#### Day 2: Comparability and the Arm's Length Principle

- Comparability
  - In-depth analysis of the arm's length principle and how it relates to rules of origin.
  - Learn how to assess comparability in cross-border transactions.
- Factors of Comparability
  - Comparability adjustments in determining rules of origin and how they affect customs duties and tax

**PARTNER**



calculations.

### Day 3: Transfer Pricing Methods

- CUP Method Comparable Uncontrolled Price
  - How this method impacts transfer pricing and customs duties.
- Resale Price Method
  - Application of this method in international trade for determining transfer pricing.
- Cost Plus Method
  - Practical usage of the cost plus method in calculating customs duties and ensuring compliance with rules of origin.
- Transactional Net Margin Method TNMM
  - How to apply the TNMM for evaluating transfer pricing in line with international trade agreements.
- Profit Split Method
  - Understanding when to use the profit split method in associated enterprises.

### Day 4: Transfer Pricing Adjustments

- Compensating Adjustments
  - How to handle primary and secondary adjustments to align with rules of origin and tax laws.
- Repatriation
  - Learn the procedures for repatriating profits in accordance with transfer pricing regulations.

### Day 5: Transfer Pricing Dispute Avoidance and Resolution

- Advance Pricing Agreements APAs
  - Procedures for negotiating and implementing APAs and their role in avoiding disputes.
- Domestic Mechanisms and Mutual Agreement Procedure MAP
  - Understand the dispute resolution process through MAP and the role of tax treaties.
- Arbitration Art. 255 OECD MTC

- The role of arbitration in resolving transfer pricing disputes in international trade.
- European Arbitration Convention
  - Overview of how the European Arbitration Convention aids in dispute resolution in transfer pricing.

## Why Attend This Course: Wins & Losses!

- Gain a comprehensive understanding of transfer pricing and its critical role in customs duties and international trade.
- Master the rules of origin in the context of transfer pricing, ensuring compliance with tax laws and customs regulations.
- Learn practical techniques for applying transfer pricing methods like CUP, resale price, cost plus, and others in real-world scenarios.
- Develop the ability to navigate complex tax treaties and international trade agreements, reducing risk and increasing compliance.
- Enhance your understanding of dispute avoidance mechanisms, including APAs, MAP, and arbitration, ensuring smooth international trade operations.

## Conclusion

This course provides a deep dive into transfer pricing and its intersection with rules of origin, customs duties, and international trade agreements. By mastering transfer pricing methods and understanding the intricacies of tax treaties, customs procedures, and dispute resolution mechanisms, participants will be equipped to handle complex trade and tax challenges. Whether you are a professional in international trade, taxation, or customs operations, this course will enhance your ability to ensure compliance, minimize risks, and optimize cross-border transactions.





# Blackbird Training Cities

## Europe



Malaga (Spain)



Sarajevo (Bosnia and Herzegovina)



Oporto (Portugal)



Glasgow (Scotland)



Edinburgh (UK)



Oslo (Norway)



Annecy (France)



Bordeaux (France)



Copenhagen (Denmark)



Birmingham (UK)



Lyon (France)



Moscow (Russia)



Stockholm (Sweden)



Podgorica (Montenegro)



Batumi (Georgia)



London (UK)



Istanbul (Turkey)



Amsterdam



Düsseldorf (Germany)  
(Switzerland)



Paris (France)



Athens (Greece)



Barcelona (Spain)



Munich (Germany)



Geneva



Prague (Czech)



Vienna (Austria)



Rome (Italy)



Brussels



Madrid (Spain)



Berlin (Germany)



Lisbon (Portugal)



Zurich



Manchester (UK)



Milan (Italy)



# Blackbird Training Cities

## USA & Canada



Los Angeles (USA)



Orlando, Florida (USA)



Online



Phoenix, Arizona (USA)



Houston, Texas (USA)



Boston, MA (USA)



Washington (USA)



Miami, Florida (USA)



New York City (USA)



Seattle, Washington (USA)



Washington DC (USA)



In House



Jersey, New Jersey (USA)



Toronto (Canada)

## ASIA



Baku (Azerbaijan)  
(Thailand)



Maldives (Maldives)



Doha (Qatar)



Manila (Philippines)



Bali (Indonesia)



Bangkok



Beijing (China)



Singapore (Singapore)



Sydney



Tokyo (Japan)



Jeddah (KSA)



Riyadh (KSA)



Melbourne (Australia)  
Korea



Phuket (Thailand)



Dubai (UAE)



Kuala Lumpur (Malaysia)



Kuwait City (Kuwait)



Seoul (South)



Pulau Ujong (Singapore)



Irbid (Jordan)



Jakarta (Indonesia)



Amman (Jordan)



Beirut





## Blackbird Training Cities

### AFRICA



Kigali (Rwanda)



Cape Town ( South Africa)



Accra (Ghana)



Lagos (Nigeria)



Marrakesh (Morocco)



Nairobi (Kenya)



Zanzibar (Tanzania)



Tangier (Morocco)



Cairo (Egypt)



Sharm El-Sheikh (Egypt)



Casablanca (Morocco)



Tunis (Tunisia)



## Blackbird Training Clients



MANNAI Trading  
Company WLL,  
Qatar



Alumina Corporation  
Guinea



Booking.com  
Netherlands



Oxfam GB International  
Organization,  
Yemen



Capital Markets  
Authority,  
Kuwait



Waltersmith Petroman Oil Limited  
Nigeria



Qatar National Bank  
(QNB),  
Qatar



Qatar Foundation,  
Qatar



AFRICAN UNION ADVISORY  
BOARD ON CORRUPTION,  
Tanzania



KFAS  
Kuwait



Reserve Bank of  
Malawi,  
Malawi



Central Bank of Nigeria  
Nigeria



Ministry of Interior  
Kingdom of Saudi Arabia  
KSA



Mabruk Oil Company  
Libya



Saudi Electricity  
Company,  
KSA



BADAN PENGELOLA  
KEUANGAN Haji,  
Indonesia



NATO  
Italy



ENI CORPORATE  
UNIVERSITY,  
Italy



Gulf Bank  
Kuwait



General Organization for  
Social Insurance  
KSA



Defence Space Administration  
Nigeria



National Industries  
Group (Holding),  
Kuwait



Hamad Medical  
Corporation,  
Qatar



USAID  
Pakistan



STC Solutions,  
KSA



North Oil company,



EKO Electricity



Oman Broadband



UNITED NATIONS  
UN.



Authority for

UK Training  
**PARTNER**





## Blackbird Training Categories

### Management & Admin

Entertainment & Leisure  
Professional Skills  
Finance, Accounting, Budgeting  
Media & Public Relations  
Project Management  
Human Resources  
Audit & Quality Assurance  
Marketing, Sales, Customer Service  
Secretary & Admin  
Supply Chain & Logistics  
Management & Leadership  
Agile and Elevation

### Technical Courses

Artificial Intelligence (AI)  
Hospital Management  
Public Sector  
Special Workshops  
Oil & Gas Engineering  
Telecom Engineering  
IT & IT Engineering  
Health & Safety  
Law and Contract Management  
Customs & Safety  
Aviation  
C-Suite Training



International House 185 Tower Bridge  
Road London SE1 2UF United Kingdom



+44 7401 1773 35  
+44 7480 775526



[Sales@blackbird-training.com](mailto:Sales@blackbird-training.com)



[www.blackbird-training.com](http://www.blackbird-training.com)

