

Petroleum Trading & International Law

*Dubai (UAE)*19 - 23 October 2025



www.blackbird-training.com



Petroleum Trading & International Law

Code: OG28 From: 19 - 23 October 2025 City: Dubai (UAE) Fees: 4600 Pound

Introduction

The Petroleum Trading & International Law program is an intensive five-day course designed to provide participants with an in-depth understanding of the global petroleum market and the associated legal frameworks. By integrating technical, financial, and legal aspects, this course offers a comprehensive exploration of petroleum trading, risk management, international contracts, and regulatory compliance. Participants will acquire the knowledge necessary to manage legal risks, understand cross-border regulations, and navigate the complexities of the oil and gas industry in a rapidly changing global environment.

Course Objectives:

- Industry and Trading Principles: Develop a solid understanding of the petroleum industry and the principles behind international trading.
- Legal Frameworks: Gain insights into the legal structures governing petroleum trading, including international treaties, contracts, and regulatory compliance.
- Financial Strategies: Learn about financial instruments and strategies for managing trading and price risks in the petroleum sector.
- Logistics and Maritime Law: Explore legal considerations in the transportation, logistics, and maritime law specific to the oil and gas industry.
- Dispute Management: Enhance the ability to manage disputes, understand geopolitical risks, and adapt to the evolving energy market.

Course Outline:

Day 1: Overview of Petroleum Industry and International Trading Context

- Introduction to the Global Oil and Gas Industry:
 - · Evolution, market significance, and major industry players
 - o Breakdown of the oil and gas industry: upstream, midstream, downstream
 - · Role of OPEC, non-OPEC countries, and global energy organizations
- Basics of Petroleum Trading:
 - · Understanding physical vs. financial trading
 - Key trading hubs and benchmarks: Brent, WTI, Dubai Crude
- International Trade Frameworks:
 - WTO regulations and their impact on oil trading

Cross-border trade agreements and restrictions

Day 2: Legal Foundations of International Petroleum Trade





- Introduction to International Petroleum Law:
 - Key international treaties and agreements e.g., UNCLOS, Energy Charter Treaty
 - Bilateral Investment Treaties BITs and their relevance to the oil industry
- Contracts in Petroleum Trading:
 - Sale and Purchase Agreements SPAs
 - · Legal implications of term vs. spot contracts
 - Key clauses: force majeure, indemnity, and liability
- Regulatory Compliance:
 - Environmental laws and global standards e.g., Paris Agreement, IMO 2020
 - Export controls and sanctions impacting oil trading

Day 3: Trading Instruments and Price Risk Management

- Financial Trading Instruments in Petroleum Markets:
 - Futures, swaps, options, and over-the-counter OTC markets
 - · Speculation vs. hedging strategies
- · Legal Aspects of Financial Trading:
 - · Regulatory frameworks governing commodity exchanges
 - Anti-manipulation laws and compliance e.g., Dodd-Frank Act
- Pricing and Market Dynamics:
 - Formation of benchmark prices
 Dispute resolution in pricing discrepancies

Day 4: Transportation, Logistics, and Maritime Law

- Oil and Gas Transportation:
 - Legal frameworks around pipeline agreements
 - · Maritime transportation: tankers, shipping contracts, and INCOTERMS
- International Maritime Law:
 - · Legalities of shipping crude oil and petroleum products
 - · Environmental compliance ballast water management, oil spill liabilities
- Storage and Supply Chain Contracts:
 - Legal risks in storage agreements
 - Inventory financing and associated risks

Day 5: Dispute Resolution, Risk Management, and Future Trends

- Managing Risks in Petroleum Trading:
 - Geopolitical risks and supply chain disruptions
 - o Arbitration and dispute resolution mechanisms
 - Case studies of international disputes in the oil and gas industry
- Joint Ventures and Partnerships:
 - Legal considerations for joint operating agreements JOAs
 - Licensing and production-sharing agreements PSAs
- Future of Petroleum Trading and Law:





- Legal impacts of energy transitions on the oil industry
 Emerging trends: carbon trading, hydrogen markets, renewables
 Forecasts for fossil fuels in the evolving energy mix





Blackbird Training Cities

Europe



Malaga (Spain)



Sarajevo (Bosnia and Herzegovarsa)ais (Portugal)





Glasgow (Scotland)



Edinburgh (UK)



Oslo (Norway)



Annecy (France)



Bordeax (France)



Copenhagen (Denmark)



Birmingham (UK)



Lyon (France)



Moscow (Russia)



Stockholm (Sweden) (Netherlands)



Podgorica (Montenegro)



Batumi (Georgia)



London (UK)



Istanbul (Turkey)



Amsterdam



Düsseldorf (Germany)



Paris (France)



Barcelona (Spain)



Munich (Germany)



Geneva (Switzerland)



Prague (Czech)



Vienna (Austria)



Rome (Italy)



Brussels (Belgium)



Madrid (Spain)



Berlin (Germany)



Lisbon (Portugal)



Zurich (Switzerland)



Manchester (UK)



Milan (Italy)





Blackbird Training Cities

USA & Canada



Los Angeles (USA)



Orlando, Florida (USA)



Online



Phoenix, Arizona (USA)



Houston, Texas (USA)



Boston, MA (USA)



Washington (USA)



Miami, Florida (USA)



New York City (USA)



Seattle, Washington (USA)



Washington DC (USA)



In House



Jersey, New Jersey (USA)



Toronto (Canada)

Africa



Baku (Azerbaijan) (Thailand)



Maldives (Maldives)



Doha (Qatar)



Manila (Philippines)



Bali (Indonesia)



Bangkok



Beijing (China)



Singapore (Singapore)



Sydney (Australia)



Tokyo (Japan)



Jeddah(KSA)



Riyadh(KSA)



Dubai (UAE)



Kuala Lumpur (Malaysia)



Kuwait City (Kuwait)



Pulau Ujong (Singapore)



Jakarta (Indonesia)



Amman (Jordan)



Beirut (Lebanon)





Blackbird Training Cities

Asia



Kigali (Rwanda)



Cape Town (South Africa)



Accra (Ghana)



Lagos (Nigeria)



Marrakesh (Morocco)



Nairobi (Kenya)



Zanzibar (Tanzania)



Tangier (Morocco)



Cairo (Egypt)



Sharm El-Sheikh (Egypt)



Casablanca (Morocco)



Tunis (Tunisia)





Blackbird Training Clients



MANNAI Trading
Company WLL,
Oatar



Alumina Corporation **Guinea**



Booking.com Netherlands



Oxfam GB International Organization, Yemen



Capital Markets Authority, **Kuwait**



Waltersmith Petroman Oil Limited **Nigeria**



Oatar National Bank (ONB), **Qatar**



Qatar Foundation, **Qatar**



AFRICAN UNION ADVISORY BOARD ON CORRUPTION, Tanzania



KFAS **Kuwait**



Reserve Bank o Malawi, **Malawi**



Central Bank of Nigeria
Nigeria



Ministry of Interior, KSA



Mabruk Oil Company **Libya**



Saudi Electricity Company,



BADAN PENGELOLA KEUANGAN Haji, Indonesia



Italy



ENI CORPORATE UNIVERSITY, Italy



Gulf Bank Kuwait



General Organization for Social Insurance KSA



Defence Space Administraion **Nigeria**



National Industries Group (Holding), Kuwait



Hamad Medical Corporation, **Qatar**



USAID **Pakistan**





North Oil company,



EKO Electricity



Oman Broadband



UN.







Blackbird Training Categories

Management & Admin

Professional Skills

Finance, Accounting, Budgeting

Media & Public Relations

Project Management

Human Resources

Audit & Quality Assurance

Marketing, Sales, Customer Service

Secretary & Admin

Supply Chain & Logistics

Management & Leadership

Agile and Elevation

Technical Courses

Hospital Management

Public Sector

Special Workshops

Oil & Gas Engineering

Telecom Engineering

IT & IT Engineering

Health & Safety

Law and Contract Management

Customs & Safety

Aviation

C-Suite Training











