

## The Process of Professional Strategic Planning

*Amsterdam (Netherlands)*

*29 September - 3 October 2025*

UK Training

# PARTNER

## The Process of Professional Strategic Planning

Code: PS28 From: 29 September - 3 October 2025 City: Amsterdam (Netherlands) Fees: 4200 Pound

### Introduction

An organization without a strategy is like a ship without a rudder. How can organizations continue to provide exceptional value to stakeholders and customers if they are not clear on where they are heading and how they will get there? The answer is they can't. This is where the role of strategy becomes essential. A strategy is about setting ambitious goals, understanding the surrounding current and future environment, and providing a sense of direction for the organization.

In this course, we will cover the 7 steps of the strategy management process, starting with the 'thinking' components of strategy, moving into the 'planning' components, and ending with 'execution'. At the end of the course, participants will be able to implement or improve the strategic process at their organizations to reach their vision and achieve their mission.

### Course Objectives

- Apply strategic thinking to analyze their current environment and determine their organizational ambition.
- Employ the strategic management process to best achieve the desired ambition.
- Assess and choose strategies that create a sustainable competitive advantage for the organization.
- Determine strategic objectives, Key Performance Indicators KPIs, and 'SMART' targets for the organization.
- Convert strategic plans to operating plans by creating strategic initiatives and sequencing activities.
- Participate in the performance management cycle to ensure proper execution of chosen strategies.

### Course Outlines

#### Day 1

##### Strategic thinking and planning

- Strategy safari.
- The strategic management processes.
- Strategic thinking versus strategic planning.
- Benefiting from strategic management.
- Myths about strategy.

##### Analysis of the environment

- Porter's 5 forces.
- Creating and capturing value.
- Conducting a SWOT analysis
  - Internal strengths of an organization.
  - Internal weaknesses of an organization.
  - External opportunities.

A graphic of a chessboard with several chess pieces (a king, a pawn, and a knight) on it. The board is white and black, and the pieces are gold and silver. The text 'UK Training PARTNER' is overlaid on the board.

UK Training  
**PARTNER**

- External threats.
- Fundamentals of the PEDESTL framework.
- Succeeding in strategic analysis.

## Day 2

### Vision, mission statements, and values

- Using vision and mission statements.
- Definition of vision statements.
- Formulating vision statements.
- Definition of mission statements.
- Formulating mission statements.
- Embracing organizational values.
- Communicating the vision, mission, and values.

## Day 3

### Assessing strategic choices

- The 3 primary goals of competitive strategy.
- Porter's generic competitive strategies.
- Value chain.
- Innovating in the industry value chain.
- Developing a competitive advantage.

## Day 4

### Strategic objectives, KPIs, and targets

- Ensuring strategic alignment in the organization.
- Developing effective strategic objectives.
- Using the Balanced Scorecard BSC.
- Using Key Performance Indicators KPIs.
- Characteristics of the right KPIs.
- Developing different types of KPIs.
- Setting SMART targets.

## Day 5

### Developing operating plans

- Cascading from vision to action plans.
- Criteria for effective action plans.
- Developing strategic initiatives.
- Developing departmental plans.
- Managing the execution of strategy.
- Control process.
- KPI dashboard reporting.

UK Training

**PARTNER**





## Blackbird Training Cities

### Europe



Malaga (Spain)



Sarajevo (Bosnia and Herzegovina)



Oporto (Portugal)



Glasgow (Scotland)



Edinburgh (UK)



Oslo (Norway)



Annecy (France)



Bordeaux (France)



Copenhagen (Denmark)



Birmingham (UK)



Lyon (France)



Moscow (Russia)



Stockholm (Sweden)  
(Netherlands)



Podgorica (Montenegro)



Batumi (Georgia)



London (UK)



Istanbul (Turkey)



Amsterdam



Düsseldorf (Germany)



Paris (France)



Barcelona (Spain)



Munich (Germany)



Geneva (Switzerland)



Prague (Czech)



Vienna (Austria)



Rome (Italy)



Brussels (Belgium)



Madrid (Spain)



Berlin (Germany)



Lisbon (Portugal)



Zurich (Switzerland)



Manchester (UK)



Milan (Italy)



## Blackbird Training Cities

### USA & Canada



Los Angeles (USA)



Orlando, Florida (USA)



Online



Phoenix, Arizona (USA)



Houston, Texas (USA)



Boston, MA (USA)



Washington (USA)



Miami, Florida (USA)



New York City (USA)



Seattle, Washington (USA)



Washington DC (USA)



In House



Jersey, New Jersey (USA)



Toronto (Canada)

### Africa



Baku (Azerbaijan)  
(Thailand)



Maldives (Maldives)



Doha (Qatar)



Manila (Philippines)



Bali (Indonesia)



Bangkok



Beijing (China)



Singapore (Singapore)



Sydney (Australia)



Tokyo (Japan)



Jeddah (KSA)



Riyadh (KSA)



Dubai (UAE)



Kuala Lumpur (Malaysia)



Kuwait City (Kuwait)



Pulau Ujong (Singapore)



Jakarta (Indonesia)



Amman (Jordan)



Beirut (Lebanon)

UK Training  
**PARTNER**



## Blackbird Training Cities

### Asia



Kigali (Rwanda)



Cape Town (South Africa)



Accra (Ghana)



Lagos (Nigeria)



Marrakesh (Morocco)



Nairobi (Kenya)



Zanzibar (Tanzania)



Tangier (Morocco)



Cairo (Egypt)



Sharm El-Sheikh (Egypt)



Casablanca (Morocco)



Tunis (Tunisia)



## Blackbird Training Clients



UK Training  
**PARTNER**

## Blackbird Training Categories

### Management & Admin

Professional Skills  
Finance, Accounting, Budgeting  
Media & Public Relations  
Project Management  
Human Resources  
Audit & Quality Assurance  
Marketing, Sales, Customer Service  
Secretary & Admin  
Supply Chain & Logistics  
Management & Leadership  
Agile and Elevation

### Technical Courses

Hospital Management  
Public Sector  
Special Workshops  
Oil & Gas Engineering  
Telecom Engineering  
IT & IT Engineering  
Health & Safety  
Law and Contract Management  
Customs & Safety  
Aviation  
C-Suite Training



International House 185 Tower Bridge  
Road London SE1 2UF United Kingdom



+44 7401 1773 35  
+44 7480 775526



Sales@blackbird-training.com



www.blackbird-training.com

UK Training  
**PARTNER**

