

CIPP: Certified International Procurement Professional

London (UK) - Landmark Office Space - Oxford Street

27 - 31 May 2024

UK Training

PARTNER



CIPP: Certified International Procurement Professional

code: SC28 From: 27 - 31 May 2024 Venue: London (UK) - Landmark Office Space - Oxford Street Fees: 4700 Pound

Introduction

Accredited by the International Purchasing & Supply Chain Management Institute Delaware, USA, this certification program is geared to introduce the participants to the concepts of international procurement as they apply to international supply chain management.

The CIPP program is a core certification program of IPSCMI which offers the designation of Certified International Procurement Professional Level I to candidates who demonstrate their understanding of the fundamentals of the profession through successful completion of rigorous professional certification examinations based upon the International Purchasing Body Of Knowledge IPBOK.

Basic documentation, including contracts, used in international procurement; legal, political, and organizational considerations; cultural issues within the negotiation process; and government regulations affecting the import/export process.

Course Objectives of CIPP: Certified International Procurement Professional

- Learn and implement Best in Class Procurement techniques.
- Learn and implement Modern Trends in Supply Chain Management.
- Improve the process of selecting, developing, and managing the Supplier.
- Master of the Contract Management process in Procurement.
- Use the designation CIPP on your business card and resume.

CIPP: Certified International Procurement Professional Course Outlines

Day 1

- Understanding the role of Procurement within the organization
- Successfully Building, Developing and Managing the Procurement Function
- Managing Cost not Price
- Personality Profiling Exercise
- Effectively Managing Procurement Projects

Day 2

- Commodity / Category based Procurement - What is it?
- Spend Profiling: How to assess your company's spend
- Existing Supplier Profiling: How to assess your company's existing Suppliers. Includes a real-life case study

UK Training

PARTNER



from an FTSE 100 company.

- Supply Market Profiling: Developing a complete understanding of the supply market and knowledge of where the power lies.
- Building High-Level Commodity Strategies

Day 3

- Identification of Suppliers for the Tender List: Selecting the right Suppliers for the tender includes a real-life case study from an FTSE100 company
- The Tender Process

Day 4

- Pricing - Understanding, selecting, and building the correct pricing model for the products or services being purchased. Including numerous worked examples
- Key Performance Indicators and Appropriate SLAs
- Negotiation - Building a position of strength for effective negotiation

Day 5

- Detailed, interactive in-depth review of all key areas covered during the week
- Supply Chain Management Discussion - the importance of procurement to the success of the organization as a whole

A graphic of a chessboard with several chess pieces. A large gold king piece is prominent in the foreground, with a silver pawn and a silver knight behind it. The board has a checkered pattern, and there are concentric circles in the background.

UK Training
PARTNER

Blackbird Training Cities

Europe & USA



Zurich (Switzerland)



Stockholm (Sweden)



Lyon (France)



Copenhagen (Denmark)



Bordeaux (France)



Annecy (France)



Oslo (Norway)



Edinburgh (UK)



Glasgow (Scotland)



Malaga (Spain)



London (UK)



Istanbul (Turkey)



Amsterdam (Netherlands)
(Switzerland)



Düsseldorf (Germany)



Paris (France)



Barcelona (Spain)



Munich (Germany)



Geneva



Prague (Czech)



Vienna (Austria)



Rome (Italy)



Brussels (Belgium)



Madrid (Spain)



Berlin (Germany)



Lisbon (Portugal)



Manchester (UK)



Milan (Italy)

USA & CANADA



Los Angeles (USA)



Florida (USA)



Online



Boston (USA)



Washington (USA)



Miami(USA)



New York (USA)



Toronto (Canada)



Blackbird Training Cities

Asia



Baku (Azerbaijan)



Maldives (Maldives)



Manila (Philippines)



Bali (Indonesia)



Bangkok (Tailand)



Beijing (China)



Jakarta (Indonesia)
(Malaysia)



Moscow (Russia)



Singapore (Singapore)



Sydney (Australia)



Tokyo (Japan)



Kuala Lumpur

Afrika



Kigali (Rwanda)



Cape Town (South Africa)



Accra (Ghana)



Lagos (Nigeria)



Marrakesh (Marocco)



Nairobi (Kenya)



Dubai (UAE)



Cairo (Egypt)



Sharm El-Sheikh (Egypt)



Casablanca (Morocco)



Tunis (Tunisia)

UK Traininig
PARTNER

Blackbird Training Clients

| | | | | |
|---|---|---|---|---|
|  MANNAI CORPORATION MANNAI Trading Company WLL, Qatar |  GAC UNE FILIALE D' EGA Alumina Corporation Guinea |  Booking.com Booking.com Netherlands |  OXFAM Oxfam GB International Organization, Yemen |  Capital Markets Authority Kuwait |
|  Waltersmith Petroman Oil Limited Nigeria |  QNB Qatar National Bank (QNB), Qatar |  Qatar Foundation Qatar |  AFRICAN UNION ADVISORY BOARD ON CORRUPTION Tanzania |  KFAS KFS Kuwait |
|  Reserve Bank of Malawi Malawi |  Central Bank of Nigeria Nigeria |  Ministry of Interior Kingdom of Saudi Arabia Ministry of Interior, KSA |  Mabruk Oil Company Libya |  Saudi Electricity Company KSA |
|  BPKE Badan Pengelola Keuangan Haji BADAN PENGELOLA KEUANGAN Haji, Indonesia |  NATO Italy |  ENI ENI CORPORATE UNIVERSITY, Italy |  GULF BANK Gulf Bank Kuwait |  General Organization for Social Insurance KSA |
|  Defence Space Administration Nigeria |  National Industries Group (Holding) Kuwait |  Hamad Medical Corporation Qatar |  USAID Pakistan |  STC STC Solutions, KSA |
|  North Oil Company North Oil company, |  EKO EKO Electricity |  OMAN BROADBAND Oman Broadband |  UNITED NATIONS UN, |  Authority for Electricity Regulation, Oman Authority for |

UK Training
PARTNER



Blackbird Training Categories

Management & Admin

Professional Skills
Finance, Accounting, Budgeting
Media & Public Relations
Project Management
Human Resources
Audit & Quality Assurance
Marketing, Sales, Customer Service
Secretary & Admin
Supply Chain & Logistics
Management & Leadership
Agile and Refinement

Technical Courses

Hospital Management
Public Sector
Special Workshops
Oil & Gas Engineering
Telecom Engineering
IT & IT Engineering
Health & Safety
Law and Contract Management
Customs & Safety
Aviation
C-Suite Training



International House 185 Tower Bridge
Road London SE1 2UF United Kingdom



+44 7401 1773 35
+44 7480 775526



training@blackbird-training.com



www.blackbird-training.com

UK Training

PARTNER

Head Office: +44 7480 775 526 | 0 7401 177 335
Email: training@blackbird-training.com
Website: www.blackbird-training.com

