BLACKBIRD FOR TRAINING

Harmonized System (HS) Classification Mastery Course

27 – 31 December 2026
Cairo (Egypt)

UK Traininig
PARTNER



Harmonized System (HS) Classification Mastery Course

Ref: 113_364022 **Date:** 27 – 31 December 2026 **Location:** Cairo (Egypt) **Fees:** 4900 GBP

Introduction:

Over one week, you learn to apply Harmonized System HS classification with confidence, moving from the six-digit code structure through the General Rules for Interpretation, Explanatory Notes and binding rulings. You build and take back an HS classification procedure with an audit checklist that your team can follow for every new product. You need working experience of invoices, product specifications, tariff look-ups or customs declarations; no legal background is required. You practise through case studies built on real product descriptions, technical sheets and invoices from machinery, chemicals, textiles and electronics, and you defend each code you choose.

Course Objectives:

- Map any product to its chapter, heading and subheading using the HS nomenclature and your own product catalogue
- Apply the six GRIs in their set order to classify goods from your recent import or export files
- Test heading choices against Explanatory Notes and Section and Chapter Notes on your current product lines
- Draft a binding ruling request using product data and classification reasoning from one of your own disputed items
- Score your product lines for misclassification risk in a register that links each code to valuation and origin
- Build an HS classification procedure and audit checklist for your team's day-to-day declarations

Target Audience:

- You prepare or check customs declarations and assign HS codes to goods as part of your daily work
- You act for importers and exporters as a broker or clearing agent and defend the codes you declare
- You handle trade compliance or import and export documentation and need classification decisions you can justify
- You buy, ship or store goods and supply the product data that classification depends on
- You audit customs entries or review post-clearance findings and need to trace how each code was reached



Course Outline:

Day 1: Read the Harmonized System Structure

- Mapping HS Classification Roles in Duty, Controls and Statistics
- Tracing the WCO HS Convention and Nomenclature Framework
- Decoding Chapters, Headings and Subheadings in the Six-Digit Code
- Reading National Tariff Extensions Beyond the Six-Digit Level
- Build: Annotated HS Code Structure Sheet From Sample Codes

Day 2: Apply the General Rules for Interpretation

- Sequencing the Six GRIs in Their Mandatory Order
- Classifying Goods by Material, Function and Composition Criteria
- Handling Multi-Purpose, Unassembled and Incomplete Goods Cases
- Testing GRI 1 to 3 Reasoning on Mixed-Sector Cases
- Build: GRI Decision Tree for Your Own Product Lines

Day 3: Classify Goods With Notes and Tariff Tools

- Using Explanatory Notes to Confirm Heading Scope
- Applying Section and Chapter Notes as Legal Exclusions
- Searching Tariff Schedules and Customs Classification Databases
- Classifying Machinery, Chemicals, Textiles and Electronics Case Files
- Build: Classification Conflict Log From a Timed Simulation

Day 4: Analyse Complex Goods, Valuation and Origin Links

- Applying GRIs 4 to 6 to Sets, Composites and Packaging
- Linking Classification to Customs Valuation and Rules of Origin
- Checking Preferential Tariff Eligibility Under Trade Agreement Schedules
- Preparing Binding Ruling Requests, Audit Responses and Appeals
- Build: Classification Risk Register for High-Duty Product Lines

Day 5: Case Study: Finalise Your HS Classification Procedure

- Reviewing HS 2022 Codes Against Upcoming HS Amendment Tables
- Testing Digital Classification Tools Against Your GRI Decision Tree
- Mapping HS Code Fields Into ERP and Trade Systems
- Drafting Procedure Steps, Approval Points and Audit Checks
- Build: HS Classification Procedure and Audit Checklist



Skills You Will Gain:

- HS Nomenclature Navigation
- GRI Sequencing
- Explanatory Notes Interpretation
- Tariff Database Searching
- Composite Goods and Sets Classification
- Binding Ruling Preparation
- HS Amendment Correlation
- ERP Product Master Data Mapping

Why Attend This Course:

- Practise GRI reasoning on real product files, then use the same decision tree on the next shipment you clear
- Compare tariff databases and classification tools side by side, so you know which source to trust at your desk
- Rehearse a binding ruling request and an audit response, ready for the next query a customs authority raises
- Leave with an HS classification procedure and audit checklist your team can start using in your first week back

Conclusion:

In your first week back, run the HS classification procedure on the five products your team ships most and record the GRI reasoning behind each code. Show the procedure and audit checklist to your compliance lead and your broker, and agree who approves a code change. Load the agreed codes into your ERP product master. After the first declarations go through, use the audit checklist on those entries: compare codes, duties paid and origin claims, note any gaps, and flag the lines that the next HS amendments will affect.

Frequently Asked Questions FAQ:

What will you be able to do after the HS classification course?

You will be able to classify goods to six digits using the six GRIs, confirm the heading with Explanatory Notes and legal notes, prepare a binding ruling request and run your own HS classification procedure with an audit checklist.

What do you need to know before starting the HS classification course?

You need working familiarity with commercial invoices, product specifications or customs declarations. No legal or tariff background is required, as the course starts from the structure of the Harmonized System and builds up to complex goods step by step.



What do you build during the HS classification course?

You build an annotated code structure sheet, a GRI decision tree, a classification conflict log and a classification risk register. On the last day you combine them into an HS classification procedure and audit checklist for your own product lines.

How does this HS classification course differ from a general customs procedures course?

It focuses on classifying goods correctly rather than on clearance steps or documents. You spend each day applying classification rules to real product cases, and valuation and origin appear only where they depend on the code you choose.

