BLACKBIRD FOR TRAINING

Advanced Credit Guarantee Operations, MSME Financing & Development

15 – 26 March 2027
Düsseldorf (Germany)



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Introduction

Credit guarantee schemes and MSME financing have become essential pillars for supporting economic growth, expanding financial inclusion, strengthening private sector development, and enabling effective risk sharing within modern financial systems. As development funds, guarantee institutions, and financial regulators face increasing pressure to support business growth while maintaining sound risk management, the need for advanced capabilities in guarantee operations, provisioning, regulatory oversight, portfolio risk management, and innovative MSME financing solutions continues to grow.

This intensive 2-week course provides practical and strategic knowledge for professionals involved in credit guarantee operations, development finance, SME support programs, and regulatory supervision. It brings together international best practices, recent developments, case studies, and applied tools for managing guarantee schemes and strengthening MSME finance ecosystems.

Course Objectives

By the end of this course, participants will be able to:

- Understand modern credit guarantee models and operational structures.
- Manage provisions, claims, recoveries, and write-off processes effectively.
- Apply regulatory and governance frameworks for guarantee institutions.
- Strengthen portfolio risk management in guarantee programs.
- Design and evaluate MSME financing schemes and support mechanisms.
- Integrate development finance, guarantees, and financial inclusion strategies.
- Apply digital finance, fintech, and innovative MSME funding approaches.
- Assess sustainability and ESG-linked financing opportunities for MSMEs.
- Improve monitoring, impact evaluation, and policy effectiveness.
- Develop practical solutions through case studies and applied exercises.



Course Outlines

Day 1: Foundations of Credit Guarantee Schemes

- The role of credit guarantees in financial systems.
- Public and private guarantee models.
- Risk-sharing structures and coverage mechanisms.
- Guarantee products, pricing, and leverage models.
- International principles for effective guarantee schemes.
- Case studies from development funds and guarantee institutions.

Day 2: Credit Guarantee Operations Management

- Guarantee origination and approval processes.
- Claims administration and reimbursement procedures.
- Provisions and expected credit loss methodologies.
- Write-offs, recoveries, and portfolio rehabilitation.
- Managing defaulted guaranteed exposures.
- Operational controls and performance indicators.

Day 3: Risk Management in Guarantee Operations

- Credit risk assessment frameworks.
- Portfolio concentration and sector exposure risks.
- Risk-based pricing models.
- Stress testing and guaranteed portfolio analytics.
- Capital adequacy considerations for guarantee institutions.
- Enterprise risk management for guarantee funds.

Day 4: Regulatory, Governance, and Supervisory Frameworks

- Regulation of guarantee companies and institutions.
- Prudential oversight and compliance frameworks.
- Governance structures and board oversight.
- Internal controls and regulatory reporting.
- International supervisory practices and reforms.
- Managing legal and regulatory risks.



Day 5: MSME Financing Fundamentals and Development Strategies

- MSME financing ecosystems and market gaps.
- MSME lending products and financing structures.
- Credit appraisal techniques for MSMEs.
- Development finance tools for SME growth.
- Financial inclusion strategies and access-to-finance models.
- The role of development funds in MSME support.

Day 6: Advanced MSME Financing Solutions

- Supply chain finance and trade finance for MSMEs.
- Structured finance solutions for SMEs.
- Fintech and digital lending models.
- Alternative finance, including venture debt, leasing, and blended finance.
- Sustainable and green finance for MSMEs.
- ESG-linked financing opportunities and trends.

Day 7: Integrating Credit Guarantees with MSME Finance

- Guarantee-backed lending structures.
- Designing guarantee programs for SME portfolios.
- Credit enhancement mechanisms.
- Public-private partnership models in guarantee schemes.
- Using guarantees to support innovation and priority sectors.
- Case studies in integrated guarantee-finance programs.

Day 8: Monitoring, Impact Assessment, and Program Performance

- Performance measurement of guarantee schemes.
- Portfolio monitoring and risk indicators.
- Measuring development impact and additionality.
- Monitoring MSME financing outcomes.
- Data analytics and dashboards for program evaluation.
- Policy effectiveness and program optimization.

Day 9: Emerging Trends and Future Developments

- Digital transformation in guarantee operations.
- AI and data analytics in credit risk assessment.
- Climate finance and green guarantee schemes.
- Sustainable finance frameworks for MSMEs.
- Crisis-response guarantees and resilience financing.
- Global trends shaping the future of guarantee institutions.



Day 10: Strategic Integration Workshop and Case Studies

- Designing a modern credit guarantee and MSME finance framework.
- Group exercise on guarantee scheme strategy development.
- Case studies from international guarantee institutions.
- Managing operational, financial, and regulatory challenges.
- Action planning workshop.
- Final review and course summary.

Why Attend This Course: Wins & Losses!

- Strengthen their expertise in guarantee operations and risk management.
- Improve decision-making related to provisions, write-offs, recoveries, and claims.
- Enhance their understanding of regulatory and governance requirements.
- Build practical knowledge of MSME finance and development tools.
- Learn emerging practices in digital finance, ESG, and sustainable guarantees.
- Benefit from global case studies and lessons learned.
- Gain practical tools to improve institutional effectiveness and development impact.

Conclusion

Effective credit guarantee operations and strong MSME financing systems are essential drivers of private sector growth, resilience, and economic development. This course equips participants with advanced practical knowledge, strategic tools, and modern approaches to strengthen guarantee programs, improve access to finance, manage risks, and support sustainable MSME development.

