Master Construction Contract Management: Comprehensive Guide

8 – 12 March 2027
Barcelona (Spain)



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Introduction

Effective contract management is a cornerstone of successful construction projects, ensuring compliance, risk mitigation, and optimal project outcomes. This intensive 1-week course provides participants with a comprehensive understanding of construction contract management, from contract preparation and negotiation to administration, risk management, dispute resolution, and project close-out. By combining theoretical insights with practical exercises and real-world examples, participants will acquire the skills to optimize contract performance and enhance overall project success.

Course Objectives

By the end of this course, participants will be able to:

- Understand the fundamentals of construction contracts and their legal implications.
- Develop practical skills in contract drafting, negotiation, and risk assessment.
- Manage contracts effectively throughout the project lifecycle.
- Apply strategies for dispute resolution and smooth contract close-out.
- Gain insights into collaborative contracting and performance-based agreements.
- Utilize modern tools and techniques, including technology-driven solutions like BIM and blockchain, to enhance contract management.

Course Outlines

Day 1: Foundations of Construction Contracts

- Introduction to contract management in construction projects.
- Overview of contract types and their applications.
- Legal and regulatory frameworks governing construction contracts.
- Key stakeholders and their roles in effective contract management.

Day 2: Contract Creation and Negotiation

- Pre-contract preparation and tendering processes.
- Best practices in contract drafting and structuring.
- Negotiation strategies to secure favorable terms.
- Risk allocation and mitigation through contract clauses.



Day 3: Contract Administration and Performance Management

- Effective contract administration and workflow management.
- Monitoring contractor performance and quality assurance.
- Managing scope changes and change orders efficiently.
- Payment mechanisms and financial management within contracts.

Day 4: Risk Management and Dispute Resolution

- Identifying and assessing contractual risks.
- Strategies to mitigate and transfer risk effectively.
- Resolving disputes through negotiation, arbitration, and mediation.
- Case studies on construction contract conflicts and resolutions.

Day 5: Advanced Topics and Emerging Trends

- Collaborative contracting approaches and benefits.
- Performance-based contracts and incentive structures.
- Incorporating technology into contract management BIM, blockchain.
- Contract close-out procedures and lessons learned.

Why Attend This Course: Wins & Losses!

- Acquire practical skills to draft and negotiate construction contracts with confidence.
- Enhance ability to manage contractual risks and handle disputes effectively.
- Improve efficiency in contract administration and project performance.
- Stay up-to-date with innovative contracting approaches and technology solutions.
- Strengthen decision-making and strategic management in construction projects.

Conclusion

By the end of this course, participants will be equipped with both the theoretical knowledge and practical skills to manage construction contracts with excellence. From drafting and negotiation to risk management and dispute resolution, attendees will leave ready to ensure project success, optimize contract performance, and drive measurable results.

This course empowers professionals to turn every contract into a strategic tool, making them confident, effective, and influential leaders in the construction industry.

