BLACKBIRD FOR TRAINING

Ship Chartering Contracts Training

28 June – 2 July 2027
Vienna (Austria)

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Ref: 3255583_345508 **Date:** 28 June – 2 July 2027 **Location:** Vienna (Austria) **Fees:** 5200 GBP

Introduction

The maritime shipping industry is one of the most dynamic and complex sectors in the global economy, where success depends on precise ship chartering contracts and effective risk management. This intensive 1-week course provides a comprehensive understanding of ship chartering, including different types of charter parties, legal frameworks, negotiation strategies, and practical execution. Key topics such as laytime, demurrage, and dispute resolution are thoroughly covered to equip participants with the knowledge and skills needed to manage maritime operations confidently and professionally.

Course Objectives

By the end of this course, participants will be able to:

- Understand the various types of charter parties and their practical applications.
- Master the legal and commercial aspects of ship chartering contracts.
- Develop effective negotiation and drafting skills for charter party agreements.
- Accurately calculate laytime and manage demurrage claims.
- Gain insights into risk management and dispute resolution in chartering operations.

Course Outlines

Day 1: Introduction to Ship Chartering

- Overview of the shipping industry and maritime trade.
- Types of charter parties: voyage, time, and bareboat.
- Key stakeholders involved in the chartering process.
- Legal frameworks governing charter parties.

Day 2: Charter Party Clauses and Negotiation

- Essential clauses in charter party agreements.
- Negotiation strategies and techniques.
- Risk allocation between charterers and shipowners.
- Case studies: Successful charter party negotiations.

Day 3: Laytime and Demurrage

- Principles of laytime calculation.
- Concepts of demurrage and dispatch.
- Exceptions affecting laytime and demurrage.
- Practical exercises on calculating laytime and managing demurrage.

Day 4: Operational Aspects and Performance

- Vessel performance and speed claims.
- Bunker clauses and fuel efficiency.
- Safe port and safe berth warranties.
- Off-hire events and their calculations.

Day 5: Dispute Resolution and Risk Management

- Common disputes in chartering contracts.
- Arbitration and mediation processes.
- Insurance coverage and P&I club considerations.
- Emerging trends in ship chartering and contract management.

Why Attend This Course: Wins & Losses!

- Gain comprehensive knowledge of ship chartering and contract management.
- Acquire practical skills to confidently negotiate and draft charter party agreements.
- Master laytime calculations and manage demurrage claims effectively.
- Enhance understanding of risk allocation and dispute resolution mechanisms.
- Improve decision-making and operational efficiency in chartering operations.
- Strengthen professional confidence in maritime contract management.

Conclusion

The Ship Chartering & Contract Management course offers an unparalleled opportunity to build expertise in maritime operations, legal frameworks, and commercial contract execution. By the end of this intensive 1-week program, participants will be fully prepared to negotiate agreements, manage risks, and resolve disputes with confidence and precision.

This course empowers maritime professionals to make informed decisions, optimize operational performance, and succeed in the complex and evolving global shipping industry.