

Executive Decision-Making for Leadership in Complex Organizations

19 – 23 April 2027
Munich (Germany)

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Introduction

This course is designed for executives and leaders who want to master the art of strategic decision-making in complex, fast-paced organizational environments. It provides advanced skills to handle high-pressure situations, navigate uncertainty, and make informed decisions that align with organizational goals. You will explore techniques for analyzing challenges, assessing risks, and fostering collaboration. By the end of the course, you will have the confidence to make effective, data-driven decisions that impact your organization's success and sustainability.

Course Objectives

- **Develop Strategic Thinking:** Enhance your ability to think critically and strategically when faced with organizational challenges.
- **Improve Decision-Making Skills:** Master decision-making frameworks and processes, even under pressure.
- **Navigate Complexity:** Gain the tools to make decisions in fast-changing, complex environments.
- **Manage Risk and Uncertainty:** Learn how to assess and mitigate risks while making high-stakes decisions.
- **Balance Short-Term and Long-Term Goals:** Align decisions with both immediate needs and long-term objectives.
- **Lead with Confidence:** Build the confidence to make decisive decisions and manage their outcomes.
- **Evaluate Organizational Impact:** Understand the broader organizational effects of your decisions on stakeholders.
- **Foster Collaboration:** Develop skills to make decisions collaboratively within cross-functional teams.
- **Leverage Data for Decision-Making:** Use data and analytics to inform decisions and improve decision-making outcomes.
- **Cultivate Ethical Leadership:** Ensure decisions are ethically sound and align with organizational values.

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A graphic illustration of a chessboard with several chess pieces. A large gold king piece is prominent in the foreground, with a silver pawn and a black pawn nearby. The board is checkered, and there are concentric circles in the background.

Course Outlines

Day 1: Foundations of Executive Decision-Making

- Understand key principles of strategic decision-making.
- Differentiate between strategic, tactical, and operational decisions.
- Examine decision-making models for complex organizations.
- Study how cognitive biases influence leadership decisions.
- Learn how to manage ambiguity and uncertainty effectively.

Day 2: Risk Assessment and Mitigation

- Identify and assess risks in high-stakes decisions.
- Learn techniques to balance risk and reward.
- Develop strategies to mitigate uncertainty in decision-making.
- Apply risk management techniques to real-world scenarios.
- Explore the importance of forecasting and contingency planning.

Day 3: Data-Driven Decision-Making

- Leverage data and analytics for informed decision-making.
- Study key performance indicators KPIs to guide decisions.
- Explore decision support systems DSS and business intelligence tools.
- Learn to combine qualitative and quantitative data for balanced decisions.
- Analyze real-world case studies where data-driven decisions led to success.

Day 4: Leading Complex Teams and Cross-Functional Collaboration

- Understand the role of diverse teams in decision-making.
- Learn how to resolve conflicts in cross-functional collaboration.
- Develop strategies for engaging stakeholders across departments.
- Enhance decision-making using influence and negotiation skills.
- Practice leading collaborative decision-making in group exercises.

Day 5: Ethical Decision-Making and Organizational Impact

- Explore the importance of ethics in executive decision-making.
- Learn how to align decisions with organizational values.
- Analyze the long-term consequences of leadership decisions.
- Discuss the impact of decisions on organizational reputation and trust.
- Develop actionable strategies for ethical decision-making.

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A graphic of a chessboard with several chess pieces. A gold king piece is prominent in the foreground, with a silver pawn and a gold pawn nearby. The board is checkered, and the background features concentric circles.

Why Attend This Course: Wins & Losses!

- Gain advanced decision-making skills for leadership in complex organizations.
- Navigate uncertainty and make confident, informed decisions.
- Master risk assessment tools to manage high-stakes situations.
- Align decisions with both short-term needs and long-term organizational goals.
- Leverage data and analytics to enhance decision-making outcomes.
- Build frameworks for collaborative decision-making with cross-functional teams.
- Evaluate the broader impact of your decisions on the organization and its stakeholders.
- Strengthen your leadership ability to inspire trust and lead decisively.
- Cultivate ethical decision-making practices in leadership.
- Enhance organizational success and sustainability through informed decision-making.

Conclusion

By the end of this course, you will be well-equipped to make high-impact decisions in complex and ever-evolving organizational settings. With a deeper understanding of strategic thinking, risk management, and ethical decision-making, you'll be able to drive organizational growth, inspire your teams, and lead confidently in any decision-making scenario.

Attending this course will help you avoid common decision-making pitfalls and gain the essential skills needed to lead decisively in complex organizations. You'll develop a structured approach to decision-making that enhances both your leadership effectiveness and your organization's overall success.

A graphic of a chessboard with several chess pieces, including a king, queen, and pawns, arranged on the board. The board is white and black, and the pieces are gold and silver.

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