

Problem Solving and Decision Making in the Medical Sector

7 – 11 December 2026
Amsterdam (Netherlands)

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Introduction

Healthcare environments operate under constant pressure, where every decision has a direct impact on patient safety, treatment outcomes, and the overall efficiency of medical services. Doctors, nurses, pharmacists, laboratory specialists, medical technicians, administrators, and department leaders all encounter challenges daily that require structured analysis, accurate judgment, and the ability to identify the best possible solution within limited timeframes.

This course provides a comprehensive framework to strengthen the abilities of healthcare professionals in understanding problems clearly, identifying their root causes, evaluating potential solutions, and making decisions that support high-quality care. Through practical models, real case examples, and structured methods, the program helps participants develop analytical and decision-making skills that can be applied directly across various medical departments.

The content has been designed to meet the needs of different roles within hospitals, clinics, laboratories, diagnostic centers, and other healthcare institutions. It aims to enhance professional performance, reduce errors, improve patient outcomes, and support sustainable operational excellence.

Course Objectives

- Understand the core principles of problem-solving and decision-making in healthcare settings.
- Identify common challenges and recurring issues within medical and administrative departments.
- Analyze the root causes of problems using structured and clear methodologies.
- Compare possible alternatives and select the option that offers the best potential results.
- Apply analytical methods to real medical cases for deeper understanding.
- Strengthen the ability to make accurate decisions in urgent or sensitive situations.
- Build a practical approach that can be implemented in daily medical workflows.
- Develop logical reasoning, data-based evaluation, and effective team collaboration.

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A graphic illustration of a chessboard with several chess pieces. A large gold king piece is prominent in the foreground, with a silver pawn and a silver knight behind it. The board is checkered, and there are concentric circles in the background.

Course Outlines

Day One: Understanding Problems in Healthcare Institutions

- Identify major types of problems commonly faced in the medical sector.
- Distinguish between clinical and operational challenges.
- Explore how quality of care and patient safety guide problem analysis.
- Understand sources of issues across different departments.
- Learn methods for collecting and documenting information accurately.
- Conduct a practical activity analyzing a real problem from medical practice.

Day Two: Analytical Tools and Root Cause Identification

- Apply structured methodologies for problem analysis.
- Use step-by-step approaches to uncover root causes of issues.
- Study workflow patterns in medical environments.
- Evaluate how unresolved issues affect service quality and patient safety.
- Build a full and clear picture of the problem before making decisions.
- Complete a hands-on case study from a clinical or administrative department.

Day Three: Phases of Decision Making in Healthcare

- Understand the stages of the decision-making process.
- Identify internal and external factors that affect decision quality.
- Differentiate between clinical decisions and administrative decisions.
- Evaluate alternatives and analyze expected outcomes.
- Use available data and evidence to support decisions.
- Analyze practical scenarios requiring immediate decision making.

Day Four: Applying Problem-Solving Techniques in Critical Situations

- Handle urgent challenges in units such as emergency and intensive care.
- Improve daily procedures to minimize potential errors.
- Design treatment or operational plans based on structured analysis.
- Measure the impact of decisions on workflow and patient experience.
- Document solutions and follow proper implementation steps.
- Study real cases from different medical specialties for practical learning.

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A graphic illustration of a chessboard with several chess pieces. A gold king piece is prominent in the foreground, with a silver pawn and a gold pawn nearby. The background shows concentric circles emanating from behind the king piece.

Day Five: Evaluation and Building Continuous Improvement Plans

- Assess the results of decisions and analyze their long-term effects.
- Identify areas that require further development or correction.
- Design sustainable improvement plans aligned with healthcare standards.
- Prepare professional reports summarizing problems, analysis, and solutions.
- Present a practical project developed during the training.
- Discuss implementation challenges within real medical environments.

Why Attend This Course? Wins & Losses!

- Strengthen decision-making skills in complex and sensitive medical environments.
- Reduce recurring clinical and operational errors.
- Develop practical analytical skills for daily use.
- Improve the quality of services provided to patients.
- Enhance teamwork and communication across departments.
- Build structured, data-based reasoning.
- Improve readiness for handling critical incidents.
- Support institutions in achieving safer, higher-quality healthcare outcomes.

Training Methodology

The course uses an applied, interactive training methodology designed specifically for the healthcare sector, including:

- Real case studies from hospitals, clinics, and diagnostic environments.
- Practical exercises focusing on problem-solving under pressure.
- Group discussions to exchange experiences and approaches.
- Hands-on activities using structured analytical tools.
- Simulated decision-making scenarios for urgent and complex situations.
- Step-by-step guidance to build practical problem-solving frameworks.
- Individual and group projects to strengthen critical thinking.

Conclusion

Problem-solving and decision-making form the core of effective healthcare management and clinical practice. This course offers a complete, structured approach that helps medical professionals analyze problems more effectively, select solutions that lead to positive outcomes, and evaluate the impact of their decisions on patients and the organization.

By blending theoretical principles with practical applications from real medical settings, the program equips participants with actionable skills that can improve the quality of care, reduce errors, and enhance operational efficiency. It supports healthcare institutions in building a culture of continuous improvement and informed, structured decision making.

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A graphic of a chessboard with several chess pieces. A gold king piece is prominent in the foreground, with a silver pawn and a black pawn nearby. The board is checkered, and the background is a light gray gradient.

This course represents a valuable step toward elevating professional competence and strengthening the overall performance of healthcare systems.

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