

Financial Modeling for Real Estate Course

9 – 13 November 2026
Istanbul (Turkey)

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Introduction

The Financial Modeling for Real Estate course is specifically designed to empower participants with essential skills to create accurate and reliable financial models for real estate investments. This 5-day intensive training blends theoretical knowledge with hands-on application, allowing participants to effectively analyze real estate transactions, make informed decisions, and maximize returns on investment.

With a focus on financial modeling for real estate, the course covers everything from basic concepts to advanced techniques for evaluating complex real estate scenarios.

Course Objectives

- Understand what financial modeling is and its critical role in real estate investment analysis.
- Master the construction of comprehensive financial models tailored for real estate.
- Evaluate the financial feasibility of real estate projects and investments.
- Learn financial modeling techniques for risk analysis and sensitivity testing.
- Explore types of financial modeling applicable to real estate.
- Analyze the impact of financing options on investment returns.
- Interpret financial statements and cash flow projections for real estate assets.
- Apply valuation methods such as income, cost, and sales comparison approaches to assess property values accurately.
- Enhance decision-making through scenario analysis and optimization strategies.
- Communicate investment insights and analysis effectively.

Course Outlines

Day 1: Introduction to Real Estate Financial Modeling

- Overview of real estate investment analysis.
- Key components of a financial model.
- Understanding cash flows, timing, and returns.
- Introduction to Excel functions and shortcuts for financial modeling.

A graphic of a chessboard with several pawns. In the foreground, a gold king piece stands prominently. Behind it, a silver pawn and a gold pawn are visible. The background shows concentric circles emanating from the center of the board.

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Day 2: Real Estate Investment Metrics and Valuation

- Financial metrics: IRR, NPV, ROI, and cash-on-cash return.
- Real estate valuation methods: income approach, cost approach, and sales comparison approach.
- Understanding capitalization rates and property valuation.
- Hands-on valuation exercises and case studies.

Day 3: Financial Statements and Projections

- Analyzing real estate financial statements: income statement, balance sheet, and cash flow statement.
- Forecasting revenues and expenses for real estate assets.
- Developing rent roll analysis and lease projections.
- Creating dynamic financial projections for property performance.

Day 4: Financing and Risk Analysis

- Understanding debt financing options: mortgages, loans, and interest rates.
- Evaluating leverage and its impact on investment returns.
- Performing sensitivity analysis and scenario testing using financial modeling best practices.
- Mitigating risks with techniques like Monte Carlo simulations.

Day 5: Advanced Financial Modeling Techniques

- Modeling partnerships, joint ventures, and equity waterfalls.
- Incorporating tax implications into real estate financial models.
- Analyzing complex transactions: acquisitions, developments, and repositioning.
- Presenting and communicating real estate investment analysis professionally.

Why Attend This Course? Wins & Losses!

- Master financial modeling for real estate: Develop a deep understanding of financial modeling definition and its application to real estate.
- Analyze and improve investments: Learn to evaluate deals, assess risks, and optimize investments using advanced financial modeling techniques.
- Boost career prospects: Gain skills in financial modeling for real estate, making you a sought-after professional in the industry.
- Make informed decisions: Use scenario analysis and risk management tools to make confident investment decisions.

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A graphic of a chessboard with several chess pieces (a king, a queen, a rook, and a pawn) positioned on it. The board is white and black, and the pieces are gold and silver. The graphic is located in the bottom right corner of the page.

Conclusion

The Financial Modeling for Real Estate course is a comprehensive training program that provides participants with the tools, techniques, and confidence to excel in real estate investment analysis. From mastering financial modeling basics to applying advanced financial modeling methods, this course equips you to thrive in the competitive real estate market.

Whether you're an experienced professional looking to refine your skills or a newcomer aiming to learn what financial modeling is, this course offers invaluable insights and practical applications.

Enroll now and take the first step towards becoming a real estate financial modeling expert!

A graphic of a chessboard with several chess pieces (a king, a queen, and a pawn) on it, set against a background of concentric circles.

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