

## Maritime Professional Training

22 – 26 February 2027  
Kuala Lumpur (Malaysia)

UK Training

# PARTNER

A photograph of chess pieces on a checkered board. In the foreground, a large gold king piece stands prominently. To its left is a smaller silver pawn. Further back and to the left is another silver pawn. The background features concentric circles radiating from behind the king piece, creating a sense of depth and focus.

## Maritime Professional Training

**Ref:** 321615\_141997 **Date:** 22 – 26 February 2027 **Location:** Kuala Lumpur (Malaysia) **Fees:** 4900 GBP

### Introduction

In the modern global economy, staying ahead of the competition requires not just innovation but also a highly skilled, multi-disciplinary workforce with expertise in various aspects of maritime and marine industries. This maritime professional training workshop is designed for individuals aiming to develop a deep understanding of the fundamental concepts, principles, and challenges in the maritime industry. Participants will acquire key knowledge on maritime logistics, maritime law, ship finance, and other core aspects that contribute to maintaining a competitive edge in the ever-evolving maritime sector.

Through this maritime training program, you will gain invaluable insights into the maritime business, from maritime logistics training to understanding the intricacies of maritime safety training and maritime security training. This workshop is an essential resource for those seeking a solid foundation in maritime services, ship management, and port logistics, preparing you for a successful career in maritime operations.

### Course Objectives

- Gain detailed knowledge about the relationship between the economy, trade, and maritime transport.
- Conduct a thorough analysis of the maritime market, focusing on current challenges and emerging trends.
- Understand the core principles of maritime law, and how it interacts with broader legal systems.
- Evaluate the ship finance sector, including market participants, sources of ship finance, current trends, and future challenges.
- Critically assess management and leadership techniques within the maritime industry.
- Learn to apply industry knowledge through maritime professional services to solve real-world challenges.

The graphic features the text 'UK Training' in a small, black sans-serif font above the word 'PARTNER' in a large, bold, black sans-serif font. The text is positioned over a background of concentric white circles and a chessboard pattern. In the foreground, three chess pieces (a king, a queen, and a pawn) are visible, rendered in a metallic, reflective style.

## Course Outlines

### Day 1: Maritime Industry Overview

- Introduction to maritime logistics and the broader maritime industry.
- Key maritime theories and philosophies shaping modern trade.
- Maritime role as a trade facilitator, contributing to the global economy.
- Economic importance of maritime transport and global trade routes.
- Understanding the dimension of the global marine industry.

### Day 2: Ship Types, Sizes, and Financial Management

- Explore the various types of ships and their specifications.
- Learn about shipping business management, key economic theories, and transportation modes.
- Gain an understanding of maritime financial management and cost optimization techniques.
- Understand the stages of shipping cycles and shipping industry trends.

### Day 3: Chartering Management Process

- Overview of shipbroking and the chartering process.
- Explore different types of chartering agreements and their significance.
- Detailed chartering management, including fixture negotiations, laytime calculations, and voyage management.

### Day 4: Transport Intermediaries and Port Management

- Learn the role of freight forwarders, customs brokers, and NVOCCs in the maritime logistics chain.
- Explore port and terminal management, private vs. public terminal operations, and concession agreements.
- Understand trends in maritime transport and port development.

### Day 5: Ship Technical Management & Inspections

- Understand the technical aspects of ships, including ship parts, designs, and vessel inspections.
- Learn about ship safety and performance, and the purchasing and inventory control process.
- Dive into maritime law, including the Hague-Visby Rules, Lex Mercatoria, and COGSA.

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A graphic illustration of a chessboard with several chess pieces. A large gold king piece is prominent in the foreground, with a silver pawn and a silver knight nearby. The board is checkered, and there are concentric circles in the background.

## Why Attend this Course: Wins & Losses!

- Gain a comprehensive understanding of the maritime industry, from its economic impact to its critical role in global trade.
- Become proficient in maritime logistics, learning the intricacies of ship management, port operations, and chartering management.
- Equip yourself with the skills needed to navigate maritime law, ship finance, and related sectors, boosting your credibility in the industry.
- Enhance your career by obtaining maritime certification, which is recognized globally for maritime professionals.
- This maritime certification course provides real-world applications, preparing you for leadership roles within the maritime sector.

## Conclusion

This maritime professional training workshop offers an unparalleled opportunity for individuals looking to deepen their expertise in the maritime industry. By attending, you'll develop a comprehensive understanding of maritime services, ship management, maritime safety training, and maritime logistics professional services. The course is designed to equip participants with the knowledge and skills needed to succeed in a competitive and evolving global maritime landscape.

**Enroll today to advance your career with a maritime certification that will make a real impact in your professional journey.**

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